### HF1357 - 1E - "Chiropractic MA Service Coverage Modified"

Chief Author: Glenn Gruenhagen

Commitee: Health and Human Services Finance

Date Completed: 03/15/2017

Agency: Human Services Dept

| State Fiscal Impact          | Yes | No |
|------------------------------|-----|----|
| Expenditures                 | х   |    |
| Fee/Departmental<br>Earnings |     | Х  |
| Tax Revenue                  |     | Х  |
| Information Technology       |     | Х  |
|                              |     |    |
| Local Fiscal Impact          |     | X  |

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions shown in the parentheses.

| State Cost (Savings) |       |             | Biennium |        | Biennium |        |
|----------------------|-------|-------------|----------|--------|----------|--------|
| Dollars in Thousands |       | FY2017      | FY2018   | FY2019 | FY2020   | FY2021 |
| General Fund         | _     | -           | 3,913    | 7,546  | 7,665    | 8,061  |
|                      | Total | -           | 3,913    | 7,546  | 7,665    | 8,061  |
|                      | Bien  | nnial Total |          | 11,459 |          | 15,726 |

| Full Time Equivalent Positions (FTE) |         | Biennium |        | n Biennium |        |
|--------------------------------------|---------|----------|--------|------------|--------|
|                                      | FY2017  | FY2018   | FY2019 | FY2020     | FY2021 |
| General Fund                         | -       | -        | -      | -          | -      |
| Т                                    | Total - | -        | -      | -          | -      |

### **Executive Budget Officer's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with MMB's Fiscal Note policies.

EBO Signature:Ahna Minge Date: 3/15/2017 10:42:30 AM Phone: 651 259-3690 Email:ahna.minge@state.mn.us

#### State Cost (Savings) Calculation Details

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

<sup>\*</sup>Transfers In/Out and Absorbed Costs are only displayed when reported.

| State Cost (Savings) = 1-2              |            |             | Biennium |        | Bienni | ium    |
|---|------------|-------------|----------|--------|--------|--------|
| Dollars in Thousands                    |            | FY2017      | FY2018   | FY2019 | FY2020 | FY2021 |
| General Fund                            | _          | -           | 3,913    | 7,546  | 7,665  | 8,061  |
|   | Total      | -           | 3,913    | 7,546  | 7,665  | 8,061  |
|   | Bier       | nnial Total |          | 11,459 |        | 15,726 |
| 1 - Expenditures, Absorbed Costs*, Tran | sfers Out* |             |          |        |        |        |
| General Fund                            |            | -           | 3,913    | 7,546  | 7,665  | 8,061  |
|   | Total      | -           | 3,913    | 7,546  | 7,665  | 8,061  |
|   | Bier       | nnial Total |          | 11,459 |        | 15,726 |
| 2 - Revenues, Transfers In*             |            |             |          |        |        |        |
| General Fund                            |            | -           | -        | -      | -      | -      |
|   | Total      | -           | -        | -      | -      | -      |
|   | Bier       | nnial Total |          | -      |        | -      |

#### **Bill Description**

This bill expands coverage provided by chiropractors to include services already covered under the Medical Assistance (MA) program that are within a chiropractor's scope of practice. The bill maintains the limitation of 24 visits but allows for additional evaluations and management services and other therapy services that are related to the chiropractic plan of care. This bill gives the Health Services Policy Committee authority to set the policy for the services.

#### **Assumptions**

Currently, chiropractic services are limited to 24 visits per year and one evaluation and management service. Coverage is also limited to manual spinal manipulation to treat subluxation, x-rays needed to support subluxation and acupuncture. The bill would maintain the 24 visit limit but expand the number of services provided by a chiropractor to other services provided under Medical Assistance within the chiropractor's scope of practice. The bill would allow for further evaluation and management services when the condition of the patient requires it in addition to the initial patient assessment already included within the chiropractic service.

The impact of eliminating the limitation of one evaluation per year is additional evaluation and management billing by chiropractors. This estimate assumes that current law billing of chiropractors for evaluation and management codes will double if this limit is eliminated. Expanding the number of chiropractic covered procedures is expected to increase the average cost per claim by allowing additional procedure codes to be billed within the claim. To estimate the fiscal impact, it is assumed that covered chiropractic services would most likely expand to a set of procedure and diagnosis codes related to back pain. To estimate the impact, this fiscal note assumes that the chiropractic claims for would increase under this bill to be similar to claims from physical therapists for back pain related codes.

DHS claims data show that overall claims for chiropractic services were paid at an average per member per month cost of about \$70 in FY2016. During the same period, claims for lower back pain were paid at an average per member per month cost of \$200 when the treating provider was a physical therapist. Based on this data, it is assumed that allowing chiropractors to bill for new codes within their scope of practice will increase the average cost of claims for chiropractic services by about \$130 per member per month. This estimate assumes a proportional impact to managed care.

Under Minnesota Statutes 256B.69 sub. 5a, requirements applicable to managed care programs under 256B and 256L established after the date of the contract take effect when the contract is next issued or renewed. Accordingly this estimate assumes January 1, 2018 effective date for the rate increase and change in covered service requirements in managed care and assumes the July 1, 2017 effective date of the bill for the rate increase in fee for service.

#### **Expenditure and/or Revenue Formula**

|   |         | Minne           | esota        |           |           |  |  |  |  |
|---|---------|-----------------|--------------|-----------|-----------|--|--|--|--|
|   |         | MEDICAL AS      | SSISTANCE    |           |           |  |  |  |  |
|   |         | Fiscal Analysis | of HF1357 1E |           |           |  |  |  |  |
| Expand Chiropractic Services                      |         |                 |              |           |           |  |  |  |  |
|   |         |                 |              |           |           |  |  |  |  |
| Increased<br>Evaluation and<br>Management         | FY 2016 | FY 2018         | FY 2019      | FY 2020   | FY 2021   |  |  |  |  |
| MA Elderly &<br>Disabled                          |         |                 |              |           |           |  |  |  |  |
| Total FFS chiropractic services                   |         | \$539,144       | \$570,079    | \$605,386 | \$638,032 |  |  |  |  |
| Proportion evaluation and management              | 11.35%  | 11.35%          | 11.35%       | 11.35%    | 11.35%    |  |  |  |  |
| Total chiropractic evaluation and management      |         |                 |              |           |           |  |  |  |  |
| under current law                                 |         | \$61,192        | \$64,704     | \$68,711  | \$72,416  |  |  |  |  |
| Percent increase in FFS evaluation and management |         | 100.00%         | 100.00%      | 100.00%   | 100.00%   |  |  |  |  |
| Increase in FFS evaluation and management costs   |         | \$61,192        | \$64,704     | \$68,711  | \$72,416  |  |  |  |  |
| Phase-in  |         | 83.33%          | 100.00%      | 100.00%   | 100.00%   |  |  |  |  |
| Increase in FFS chiropractor payments             |         | \$50,994        | \$64,704     | \$68,711  | \$72,416  |  |  |  |  |
|   |         |                 |              |           |           |  |  |  |  |
| Chiropractic share of managed care payments       |         | \$1,045,844     | \$1,006,991  | \$915,093 | \$967,608 |  |  |  |  |
| Percent increase in HMO chiropractic payments     |         | 11.35%          | 11.35%       | 11.35%    | 11.35%    |  |  |  |  |
| Phase-in  |         | 41.67%          | 100.00%      | 100.00%   | 100.00%   |  |  |  |  |
| Increase in HMO chiropractor payments             |         | \$49,459        | \$114,293    | \$103,863 | \$109,823 |  |  |  |  |
| Increase in HMO performance payments              |         | \$0             | \$2,509      | \$7,589   | \$9,409   |  |  |  |  |
| Total Costs MA<br>Elderly & Disabled              |         | \$100,453       | \$181,505    | \$180,163 | \$191,649 |  |  |  |  |
| Federal share %                                   |         | 50.00%          | 50.00%       | 50.00%    | 50.00%    |  |  |  |  |
| Federal share %                                   |         | \$50,227        | \$90,753     | \$90,081  | \$95,824  |  |  |  |  |
| State share                                       |         | \$50,227        | \$90,753     | \$90,081  | \$95,824  |  |  |  |  |
| MA Adults without                                 |         |                 |              |           |           |  |  |  |  |
| ( / tauto without                                 |         |                 |              |           |           |  |  |  |  |

| Children  |        |             |             |             |             |
|---|--------|-------------|-------------|-------------|-------------|
| Total FFS   |        |             |             |             |             |
| chiropractic services                             |        | \$551,542   | \$585,256   | \$590,918   | \$619,394   |
| Proportion evaluation and management              | 16.47% | 16.47%      | 16.47%      | 16.47%      | 16.47%      |
| Total chiropractic evaluation and management      |        |             |             |             |             |
| under current law                                 |        | \$90,836    | \$96,389    | \$97,321    | \$102,011   |
|   |        |             |             |             |             |
| Percent increase in FFS evaluation and management |        | 100.00%     | 100.00%     | 100.00%     | 100.00%     |
| Increase in FFS evaluation and                    |        |             |             |             |             |
| management costs                                  |        | \$90,836    | \$96,389    | \$97,321    | \$102,011   |
| Phase-in  |        | 83.33%      | 100.00%     | 100.00%     | 100.00%     |
| Increase in FFS<br>chiropractor<br>payments       |        | \$75,697    | \$96,389    | \$97,321    | \$102,011   |
|   |        |             |             |             |             |
| Chiropractic share of managed care payments       |        | \$2,294,152 | \$2,571,602 | \$2,429,735 | \$2,567,000 |
| Percent increase in HMO chiropractic payments     |        | 16.47%      | 16.47%      | 16.47%      | 16.47%      |
| Phase-in  |        | 41.67%      | 100.00%     | 100.00%     | 100.00%     |
| Increase in HMO chiropractor payments             |        | \$157,431   | \$423,529   | \$400,164   | \$422,771   |
| Increase in HMO performance payments              |        | \$0         | \$7,986     | \$27,187    | \$35,643    |
|   |        |             |             |             |             |
| Total Costs MA<br>Adults without<br>Children      |        | \$233,128   | \$527,903   | \$524,673   | \$560,425   |
| Federal share %                                   |        | 94.50%      | 93.50%      | 91.50%      | 90.00%      |
| Federal share %                                   |        | \$220,306   | \$493,590   | \$480,075   | \$504,383   |
| State share                                       |        | \$12,822    | \$34,314    | \$44,597    | \$56,043    |
|   |        |             |             |             |             |
| MA Families with<br>Children                      |        |             |             |             |             |
| Total FFS chiropractic services                   |        | \$1,170,362 | \$1,221,544 | \$1,268,433 | \$1,329,403 |
| Proportion evaluation and management              | 15.86% | 15.86%      | 15.86%      | 15.86%      | 15.86%      |
| Total chiropractic evaluation and management      |        |             |             |             |             |
| under current law                                 |        | \$185,653   | \$193,772   | \$201,210   | \$210,881   |
|   |        |             |             |             |             |
| Percent increase in FFS evaluation and management |        | 100.00%     | 100.00%     | 100.00%     | 100.00%     |

| Increase in FFS                        |                 |             |             |                                       |                 |
|--|-----------------|-------------|-------------|---------------------------------------|-----------------|
| evaluation and                         |                 |             |             |                                       |                 |
| management costs                       |                 | \$185,653   | \$193,772   | \$201,210                             | \$210,881       |
| Phase-in                               |                 | 83.33%      | 100.00%     | 100.00%                               | 100.00%         |
| Increase in FFS                        |                 |             |             |                                       |                 |
| chiropractor                           |                 | \$154,711   | \$193,772   | \$201,210                             | \$210,881       |
| payments                               |                 | \$154,711   | \$193,772   | \$201,210                             | φ210,001        |
|  |                 |             |             |                                       |                 |
| Chiropractic share of managed care     |                 |             |             |                                       |                 |
| payments                               |                 | \$4,930,810 | \$4,680,891 | \$4,591,800                           | \$4,743,268     |
| Percent increase in                    |                 |             |             |                                       |                 |
| HMO chiropractic                       |                 | 45.000/     | 45.000/     | 45.000/                               | 45.000/         |
| payments                               |                 | 15.86%      | 15.86%      | 15.86%                                | 15.86%          |
| Phase-in                               |                 | 41.67%      | 100.00%     | 100.00%                               | 100.00%         |
| Increase in HMO chiropractor           |                 |             |             |                                       |                 |
| payments                               |                 | \$325,903   | \$742,523   | \$728,391                             | \$752,418       |
| Increase in HMO                        |                 |             |             |                                       |                 |
| performance                            |                 |             | 040.504     | 040.470                               | <b>#</b> 00.050 |
| payments                               |                 | \$0         | \$16,531    | \$49,472                              | \$63,850        |
|  |                 |             |             |                                       |                 |
| Total Costs MA Families with           |                 |             |             |                                       |                 |
| Children                               |                 | \$480,614   | \$952,826   | \$979,073                             | \$1,027,149     |
| Federal share %                        |                 | 50.00%      | 50.00%      | 50.00%                                | 50.00%          |
| Federal share %                        |                 | \$240,307   | \$476,413   | \$489,536                             | \$513,575       |
|  |                 |             |             |                                       |                 |
| State share                            |                 | \$240,307   | \$476,413   | \$489,536                             | \$513,575       |
|  |                 |             |             |                                       |                 |
| Total MA State<br>Share - Increased    |                 |             |             |                                       |                 |
| E&M                                    |                 | \$303,355   | \$601,479   | \$624,215                             | \$665,442       |
|  |                 |             |             |                                       |                 |
| Expanded Covered                       | -               |             |             |                                       |                 |
| Services                               |                 |             |             |                                       |                 |
|  | FY 2016         | FY 2018     | FY 2019     | FY 2020                               | FY 2021         |
| MA Elderly &                           |                 |             |             |                                       |                 |
| Disabled                               |                 |             |             |                                       |                 |
| Base Chiropractic                      | \$59.13         |             |             |                                       |                 |
| average cost                           | <b>\$</b> 59.13 |             |             |                                       |                 |
| Base Physical<br>Therapist average     |                 |             |             |                                       |                 |
| cost                                   | \$220.34        |             |             |                                       |                 |
| Difference                             | \$161.21        | \$161.21    | \$161.21    | \$161.21                              | \$161.21        |
| Total FFS                              |                 |             |             |                                       |                 |
| chiropractic member months             | 6.967           | 6,967       | 6,967       | 6,967                                 | 6,967           |
|  | 0,907           |             |             | · · · · · · · · · · · · · · · · · · · |                 |
| Phase-in                               |                 | 83.33%      | 100.00%     | 100.00%                               | 100.00%         |
| Increase in FFS chiropractic service   |                 |             |             |                                       |                 |
| costs                                  |                 | \$935,952   | \$1,123,142 | \$1,123,142                           | \$1,123,142     |
|  |                 |             |             |                                       |                 |
| Chiropractic share                     | <del></del>     |             |             |                                       |                 |
| of managed care                        |                 |             |             |                                       |                 |
| payments                               |                 | \$1,045,844 | \$1,006,991 | \$915,093                             | \$967,608       |
| Percent increase in base average costs | 272.64%         | 272.64%     | 272.64%     | 272.64%                               | 272.64%         |
| base average costs                     | 212.04%         | 212.04%     | 212.04%     | 212.04%                               | 212.04%         |

| Phase-in                           |            | 41.67%      | 100.00%     | 100.00%      | 100.00%               |
|------------------------------------|------------|-------------|-------------|--------------|-----------------------|
| Increase in HMO                    |            |             |             |              |                       |
| chiropractor payments              |            | \$1,188,085 | \$2,745,475 | \$2,494,923  | \$2,638,102           |
| Increase in HMO                    |            | ψ.,.σσ,σσσ  | ΨΞ,: :0,::0 | ΨΞ, 10 1,0Ξ0 | <del>+2,000,102</del> |
| performance payments               |            | \$0         | \$60,265    | \$182,310    | \$226,028             |
| payments                           |            | φυ          | φ00,203     | \$102,310    | \$220,028             |
| Total Costs MA                     |            |             |             |              |                       |
| Elderly & Disabled                 |            | \$2,124,037 | \$3,928,882 | \$3,800,375  | \$3,987,272           |
| Federal share %                    |            | 50.00%      | 50.00%      | 50.00%       | 50.00%                |
| Federal share %                    |            | \$1,062,018 | \$1,964,441 | \$1,900,187  | \$1,993,636           |
| State share                        |            | \$1,062,018 | \$1,964,441 | \$1,900,187  | \$1,993,636           |
|                                    |            |             |             |              |                       |
| MA Adults without<br>Children      |            |             |             |              |                       |
| Base Chiropractic average cost     | \$96.66    |             |             |              |                       |
| Base Physical<br>Therapist average |            |             |             |              |                       |
| cost                               | \$204.41   |             |             |              |                       |
| Difference                         | \$107.75   | \$107.75    | \$107.75    | \$107.75     | \$107.75              |
| Total FFS chiropractic member      |            |             |             |              |                       |
| months                             | 5,947      | 5,947       | 5,947       | 5,947        | 5,947                 |
| Phase-in                           |            | 83.33%      | 100.00%     | 100.00%      | 100.00%               |
| Increase in FFS                    |            |             |             |              |                       |
| chiropractic service costs         |            | \$533,979   | \$640,775   | \$640,775    | \$640,775             |
|                                    |            |             |             |              |                       |
| Chiropractic share                 |            |             |             |              |                       |
| of managed care payments           |            | \$2,294,152 | \$2,571,602 | \$2,429,735  | \$2,567,000           |
| Percent increase in                |            |             |             |              |                       |
| base average costs                 | 111.47%    | 111.47%     | 111.47%     | 111.47%      | 111.47%               |
| Phase-in                           |            | 41.67%      | 100.00%     | 100.00%      | 100.00%               |
| Increase in HMO chiropractor       |            | \$1,065,491 | ¢2.006.420  | \$2.700.20G  | #2 064 200            |
| payments Increase in HMO           |            | \$1,005,491 | \$2,866,438 | \$2,708,306  | \$2,861,308           |
| performance                        |            |             |             |              |                       |
| payments                           |            | \$0         | \$54,047    | \$184,004    | \$241,234             |
| Total Costs MA                     |            |             |             |              |                       |
| Adults without                     |            |             |             |              |                       |
| Children                           |            | \$1,599,470 | \$3,561,260 | \$3,533,084  | \$3,743,317           |
| Federal share %                    |            | 94.50%      | 93.50%      | 91.50%       | 90.00%                |
| Federal share %                    |            | \$1,511,499 | \$3,329,778 | \$3,232,772  | \$3,368,986           |
| State share                        |            | \$87,971    | \$231,482   | \$300,312    | \$374,332             |
| MA Families with Children          |            |             |             |              |                       |
| Base Chiropractic                  | ***        |             |             |              |                       |
| average cost  Base Physical        | \$68.14    |             |             |              |                       |
| Therapist average                  | \$470.70 l |             |             |              |                       |
| cost                               | \$173.73   |             |             |              |                       |

|  |          | =                      |                            |             |                   |
|--|----------|------------------------|----------------------------|-------------|-------------------|
| Difference                                     | \$105.59 | \$105.59               | \$105.59                   | \$105.59    | \$105.59          |
| Total FFS chiropractic member months           | 19,717   | 19,717                 | 19,717                     | 19,717      | 19,717            |
| Phase-in                                       | 10,717   | 83.33%                 | 100.00%                    | 100.00%     | 100.00%           |
| Increase in FFS chiropractic service costs     |          | \$1,734,970            | \$2,081,964                | \$2,081,964 | \$2,081,964       |
| Chiropractic share of managed care payments    |          | \$4,930,810            | \$4,680,891                | \$4,591,800 | \$4,743,268       |
| Percent increase in base average costs         | 154.96%  | 154.96%                | 154.96%                    | 154.96%     | 154.96%           |
| Phase-in                                       |          | 41.67%                 | 100.00%                    | 100.00%     | 100.00%           |
| Increase in HMO chiropractor payments          |          | \$3,183,740            | \$7,253,692                | \$7,115,632 | \$7,350,353       |
| Increase in HMO performance payments           |          | \$0                    | \$161,494                  | \$483,294   | \$623,753         |
| Total Costs MA<br>Families with<br>Children    |          | \$4,918,710            | \$9,497,149                | \$9,680,890 | \$10,056,070      |
| Federal share %                                |          | 50.00%                 | 50.00%                     | 50.00%      | 50.00%            |
| Federal share %                                |          | \$2,459,355            | \$4,748,575                | \$4,840,445 | \$5,028,035       |
| State share                                    |          | \$2,459,355            | \$4,748,575                | \$4,840,445 | \$5,028,035       |
| Total MA State<br>Share - Expanded<br>Services |          | \$3,609,344            | \$6,944,498                | \$7,040,945 | \$7,396,002       |
|  |          |                        |                            |             |                   |
| Fiscal Summary                                 |          | FY 2018                | FY 2019                    | FY 2020     | FY 2021           |
| ,  |          |                        |                            |             |                   |
| Increased<br>Evaluation and<br>Management      |          | \$303,355              | \$601,479                  | \$624,215   | \$665,442         |
| Expanded Covered Services                      |          | \$3,609,344            | \$6,944,498                | \$7,040,945 | \$7,396,002       |
| Total Concest See                              |          | фо 040 <del>7</del> 00 | ф7 <b>С</b> 4 <b>С</b> 077 | Φ7.00F.450  | <b>#0.004.444</b> |
| Total General Fund                             |          | \$3,912,700            | \$7,545,977                | \$7,665,159 | \$8,061,444       |

| Fiscal Tracking Summary (\$000's) |      |             |        |        |        |        |  |  |
|-----------------------------------|------|-------------|--------|--------|--------|--------|--|--|
| Fund                              | BACT | Description | FY2018 | FY2019 | FY2020 | FY2021 |  |  |
| GF                                | 33   | MA Grants   | 3,913  | 7,546  | 7,665  | 8,061  |  |  |
|                                   |      |             |        |        |        |        |  |  |
|                                   |      |             |        |        |        |        |  |  |
|                                   |      |             |        |        |        |        |  |  |
|                                   |      |             |        |        |        |        |  |  |

|  | Total Net Fiscal<br>Impact | 3 913 | 7,546 | 7,665 | 8,061 |
|--|----------------------------|-------|-------|-------|-------|
|  | Full Time<br>Equivalents   |       |       |       |       |

# **Long-Term Fiscal Considerations**

Costs for the changes to chiropractic services under Medical Assistance continue beyond the FY2020-21 biennum.

## **Local Fiscal Impact**

none

## References/Sources

DHS Reports and Forecasts Division. February 2017 Medical Assistance program forecast.

Agency Contact: Patrick Hultman (651) 431-4311

Agency Fiscal Note Coordinator Signature: Don AllenDate: 3/15/2017 9:17:22 AM

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