



**KARLA SAYLES**  
Director, Public Affairs

March 19, 2021

Rep. Paul Marquart (DFL) District: 04B  
Chair, House Tax Committee  
Minnesota House of Representatives  
597 Rev. Dr. Martin Luther King Jr. Blvd.  
St Paul, MN 55155

Re: **HF 1975 – Film Production Tax Credit**

Dear Representative Marquart:

I am writing in support of House File 1975 that would expand the production tax credit for motion picture and television production in Minnesota. Film and television tax credit programs have a proven track record of creating good paying union jobs, supporting local businesses through the purchases of local goods and services, and enhancing tourism from the images seen on screens big and small, a positive return on the State's investment.

The primary hurdle to attracting production is that there are currently 97 production incentives available around the world, which puts Minnesota at a disadvantage against competitors for production. While there are many variables that go into the calculation regarding where to film – locations, crew, infrastructure, accessibility, to name a few – the bottom-line cost of the project is an important factor to consider.

As you know, Minnesota has spectacular locations for filming and can match other parts of the country and world through a number of seasons, climates and topographies. Minnesota would be an attractive production destination with the right incentive in place. With your leadership and support, we believe HF 1975 will do just that.

Please do not hesitate to reach out to our team should you have any questions.

Sincerely,

A handwritten signature in black ink that reads 'Karla Sayles' in a cursive script.

Karla Sayles

cc: Michael Walbrecht, Warner Bros.  
Angela Miele, MPA  
Paul Weirtz, AT&T