Pass HF803 / SF1025

Myth v. Reality

There are many misconceptions about this bill...

Reality: HF803/SF1025 follows the American Rule & makes a negligent person pay for their own lawyer.

Myth 1: This will increase construction costs & insurance costs - False

- **Reality:** The bill will likely decrease lawyer fees & insurance costs for businesses that have done nothing wrong.
- It may increase the negligent party's lawyer's fees and corresponding insurance over time but that's how it should work, a negligent party should pay for their own lawyer fees.

Myth 2: Current practice is the most efficient & that's why it's done this way - False

- **Reality:** Today's terms are common because there's a significant imbalance in bargaining power.
- Typically, if a sub doesn't agree to "defend," the sub doesn't get the work.

Myth 3: This will require more insurance & full litigation of every claim - False

- Reality: Every responsible business on a construction site already has their own insurance.
- The bill aligns MN-law with "the American Rule" & incentivizes a negligent party to settle sooner.

Myth 4: This law only benefits the contractor/subcontractor - False

- Reality: It links fault & responsibility.
- It doesn't advantage anyone; it just makes each party responsible for their acts & attorney's fees.

Myth 5: Defense costs are only passed down when it "relates" to the Sub's work - False

- **Reality:** Just about everything on a project can "relate."
- Ex. A General drops a hammer on a Sub's employee. The Sub's employee was hit while working, so it "relates" to the Sub's work.

Myth 6: The General will be on the hook when a sub does something wrong - False.

- **Reality:** MN§337.02 allows agreements that cover the sub's own negligence.
- MN§337.05, Subd.1(d) also allows insurance for "vicarious liability". If a General is brought into a suit because a Sub, the General can require vicarious liability coverage from the Sub.

Myth 7: This bill will confuse the legal concepts of "indemnity" and "defense" - False.

• **Reality:** The same terms are used in MN trucker law (MN§221.87) & MN design law (MN§604.21).

Myth 8: Current practice is needed to protect taxpayers – False.

- **Reality:** Small businesses, employees & owners are taxpayers too.
- Public agency contracting requirements can decrease "profitability" & add barriers to entry see the 2017 MN Joint Disparity Study on the MN Dept. of Admin (chapter 5, page 25).