February 26, 2020

Members of the Minnesota Legislature,

This session you will determine how best to invest limited resources to maintain and revitalize infrastructure across the state. Minnesota's cities, counties, towns, school districts, and non-profits make similar decisions every day when considering upgrading critical infrastructure, like wastewater treatment facilities, roads and bridges, elementary schools and public safety facilities. Unfortunately, these projects are often made more expensive because local entities find themselves paying sales taxes on the construction materials incorporated into projects. We encourage you to streamline the sales tax exemption for construction materials in 2020 to relieve significant administrative burdens and save local entities millions of dollars.

In 2013, the legislature reinstated the sales tax exemption for most purchases made by local governments. Local governments paid the sales tax since 1992 when it was used to solve a budget crisis. However, to receive the exemption for construction materials, supplies, and equipment used in infrastructure projects, local entities must follow a cumbersome set of rules that add administrative burden, shift considerable risk on local entities, and increase costs. As a result, most local entities determine it is more cost effective to not pursue the sales tax exemption.

The Department of Revenue established rules to ensure that the sales tax exemption is realized only by the exempt entity. They require local governments to separately bid labor and materials, designate the contractor as a legal purchasing agent on behalf of the local unit of government, and assume the liability for damages caused by defective materials or delivery delays.

The proposed legislation, developed in coordination with the Department, would streamline the process for local entities to access the sales tax exemption. Contractor purchases on behalf of local entities will be subject to the sales tax, but a local entity will be able to apply to the state



for a refund of the sales taxes paid. This will allow local entities to use traditional contracting process, avoiding the added expense and administrative burden of breaking up construction contracts and assuming liability for materials.

A streamlined sales tax exemption will maximize local resources used to upgrade critical infrastructure, benefiting residents in every corner of Minnesota. We thank you for your continued support and attention to this important issue.

Sincerely

League of Minnesota Cities Association of Minnesota Counties Minnesota School Boards Association Minnesota Council of Nonprofits Minnesota Association of Townships Association of General Contractors Minnesota Inter-County Association Coalition of Greater Minnesota Cities Association of Metro Municipalities Minnesota Municipal Utilities Association Transportation Alliance of Minnesota Municipal Legislative Commission Minnesota Rural Counties Minnesota County Engineers Association Hennepin County Ramsey County

