Pilot Program for State Health Care Programs:
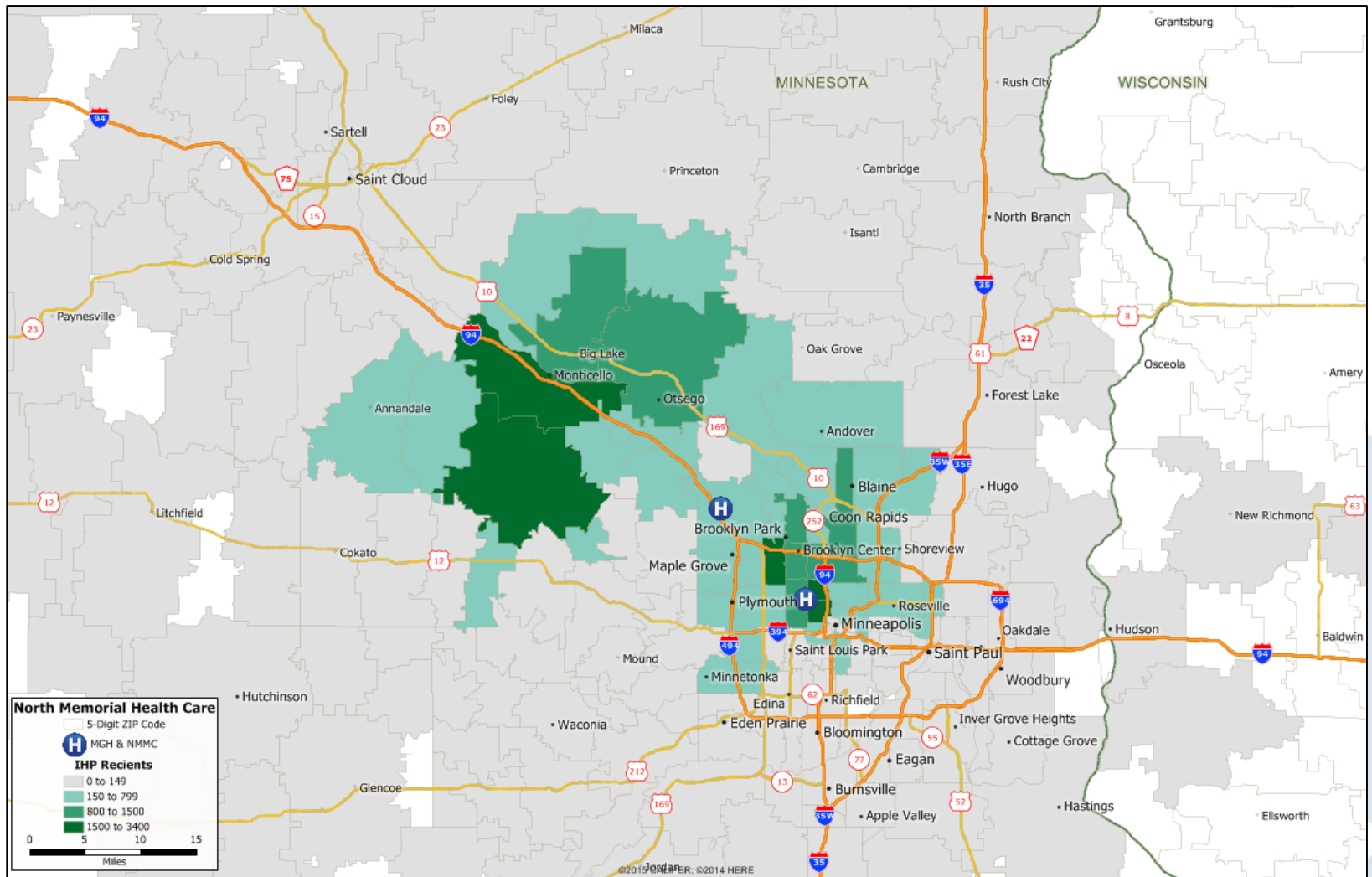
January 31, 2017

North Memorial Health Care

North Memorial IHP at a Glance

- Participant in the IHP Program since 2013

- 30,000+ attributed members in 2016

- High quality, Low Cost provider network including:
  – Broadway Family Medicine Clinic
  – Multicare Associates
  – North Clinic
  – North Memorial Health Care
  – Northwest Family Physicians North Memorial Health Care
  – Stellis Health (FKA Buffalo Clinic)

- Successfully achieved savings in 2013, 2014, and 2015 (2016 TBD)

North Memorial Health Care

North Memorial IHP Service Area

Care Model Innovation: Community Paramedic

- Management of high-risk populations through:
  - Care transitions support
    - ✓ Improved experience
    - ✓ Readmission focus
    - ✓ Increased primary care access
  - Chronic disease management
    - ✓ Increased primary care access
    - ✓ In home disease monitoring
  - Community engagement
    - ✓ Education
    - ✓ Facilitating connections to community-based resources
    - ✓ Increased primary care access

North Memorial
Health Care

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Care Model Innovation: Community Partnerships

- **Portico Healthnet** – Pilot program supporting continuous enrolment

- **Vail Place** – Integration of services supporting members with SPMI
  - Vail Place case management on site at North Memorial Medical Center and at out-patient mental health clinic
  - NMHC Community Paramedic staff on site at Vail Place club house for health screenings, education, and primary care discussions

- **Turning Point** – NMHC staff on site extension of primary care services

- **Minnesota Department of Health** – Health screenings and education

- **YMCA**, **Second Harvest Heartland, North Market (Pillsbury United Communities), Public Schools…**

North Memorial Health Care

Challenges/Opportunities

- **Member Churn –** Retrospective attribution models present challenges:
  - Tracking member activity/cost
  - Financial model recognition
- **Timeliness of Incentive Payments-** Makes the current pace of experimentation and change unsustainable
  - Many services not reimbursed / under reimbursed in FFS payment model
  - Scalability, costs associated with care model redesign make it difficult scale programs beyond pilot phase

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