

### Clean Energy Business in Minnesota

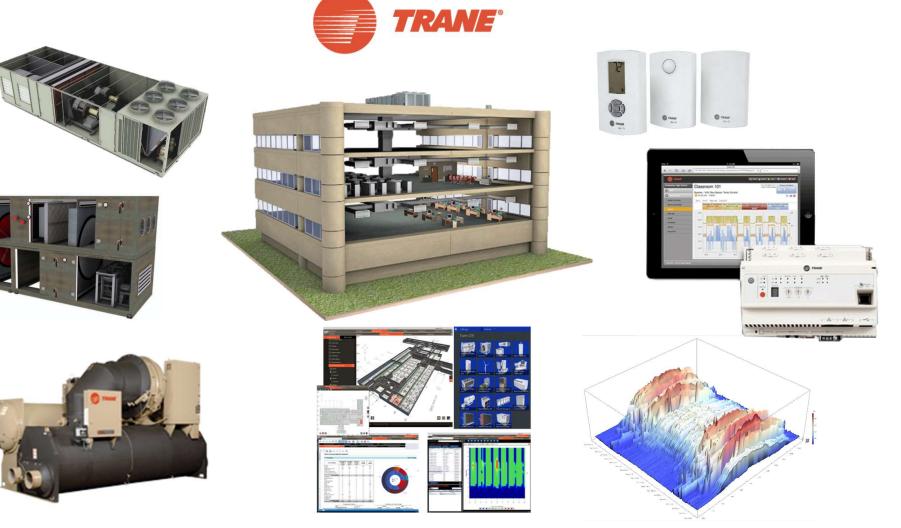
Minnesota House Energy & Climate Committee February 6, 2020







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## **Trane Around the Globe**

- One out of every two U.S. commercial buildings has Trane systems
- 400+ locations around the world
- 25,000 Trane associates in 60 countries
- 24 engineering & manufacturing locations around world
- Serving all major markets: Utilities, data centers, healthcare, education, industrials, lodging, entertainment and government



## **Trane's Minnesota Footprint**

- Global Controls HQ: White Bear Lake
  - ~300 associates
  - Product development and support
  - Manufacturing
  - Training center
- Upper Midwest Region Office: St. Paul
  - ~100 associates
  - Systems, services and contracting



### **Trane's Minnesota Footprint**



















Achieving success, one student at a time!



# Savings & Utility Incentives *O* Xcel Energy®



Years	Projects	Gas Savings (therms)	Gas Rebates (\$)	Electric Savings (kWh)	Electric Rebates (\$)
2007-2016	280+	N/A	N/A	27.2M	\$3.12M
2016-2019	200+	123,665	\$93,970	14.9M	\$1.54M

#### Detroit Lakes Community and Cultural Center





## **Science Museum of Minnesota**

- Heat recovery of 20 billion Btus annually, equivalent to 800 households electric use per year
- 75% reduction in district heating bills
  - o \$300,000 per year
- Utility incentives: \$200,000







