



NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS - MINNESOTA

WHO WE ARE: The National Association of Insurance and Financial Advisors was founded in 1890. NAIFA is one of the nation's oldest and largest associations representing the interests of insurance professionals and their clients. NAIFA's mission is to advocate for a positive legislative and regulatory environment, enhance business and professional skills, and promote the ethical conduct of its members.

WE PROVIDE financial security for every stage of life. Life insurers in the state of Minnesota pay out \$39.3 million in life insurance and annuities to families and businesses, every single day.

NAIFA members are advisors that focus first and foremost on client care. Satisfaction comes from providing guidance to families who are seeking financial wellness. NAIFA members include: Insurance Agents/Advisors (Captive & Independent); Financial Advisors & Financial Planners; Investment Advisors; Broker/Dealers; Multiline Agents; Health Insurance & Employee Benefits Specialists; Owners of Agencies; Staff of Carrier Corporations; Independent Marketing Organizations. A NAIFA advisor is a person who continuously strives to improve and gives back to their local community, their local MainStreetUSA.

THANK YOU, to the 2020 Legislature for passing a bill that helps consumers get their medical records faster so they can get the insurance coverage that they want.

We look forward to working with you in this session to continue to help consumers obtain the financial security and peace of mind that life, health, disability, and other insurance and financial services products provide. We also look forward to the opportunity of being a resource for you. Please reach out to us below if there is anything we can do to assist.

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