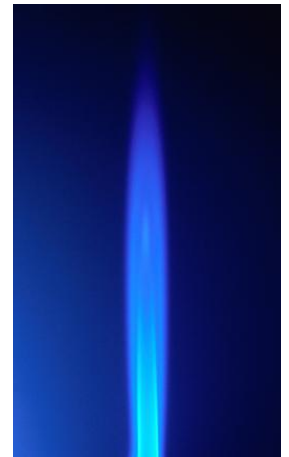



# **CenterPoint Energy**

## **Conservation Improvement Program**

**Nick Mark**  
**Manager, Conservation & Renewable Energy Policy**  
**February 5, 2013**

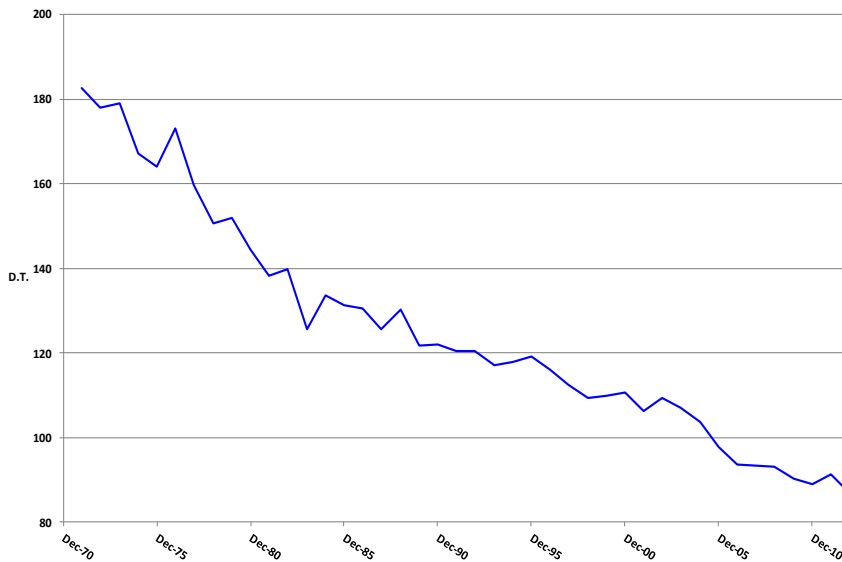


# CenterPoint CIP Overview

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- Conservation Improvement Programs since early 1990s
  - 2007 Next Generation Energy Act established minimum energy savings target of 1% of sales; prior achievements averaged ~0.5%
  - Fewer opportunities exist for energy savings for gas utilities

# Declining Gas Use per Customer

Weather Normalized Natural Gas Consumption  
per Residential Customer (10 Years Normal Weather), 1971-2012, at Year End



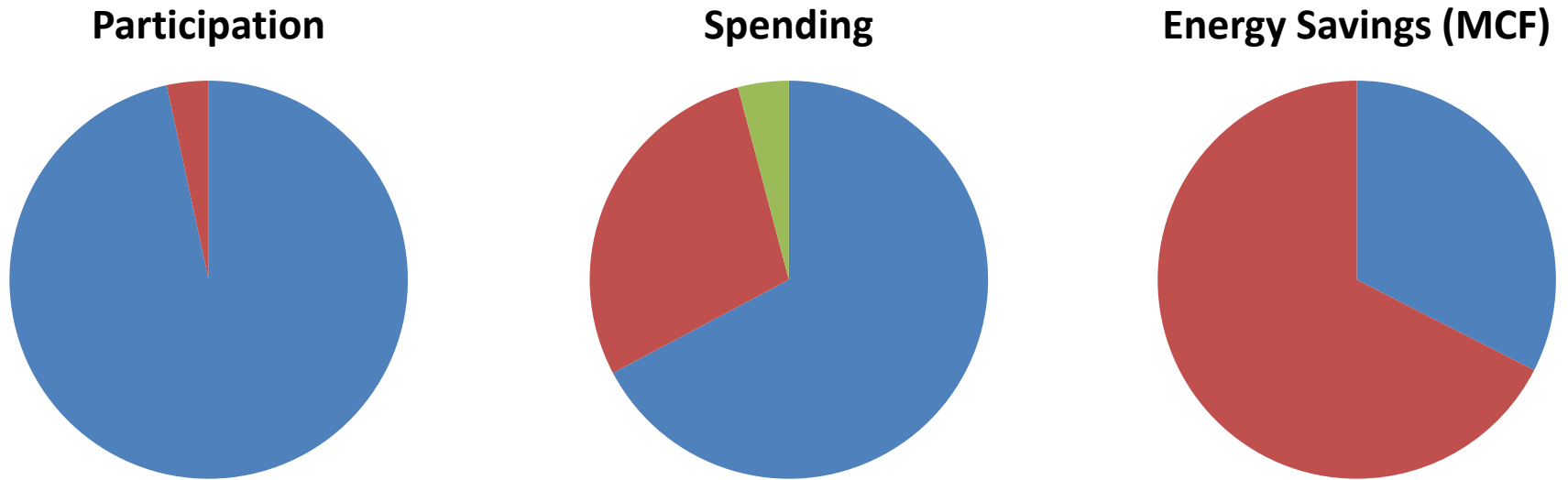
CenterPoint Energy – Year-end Total Minnesota Customers

	Residential & Small Business	Large Industrial	Total
1997	653,200	250	653,450
2011	809,000	450	809,450
Change			142,490 (+22%)

Total Sales Throughput (BCFs) (Weather Normalized)

	1997	2011
Residential & Small Business	119.1	114.7 (decline)
Large Industrial	24.9	48.6
Total	144.0	163.3 (+13%)

# 2011 CIP Results by Sector



■ Residential (includes Low Income) ■ Commercial/Industrial ■ Other

	Participation	Spending	Energy Savings
Residential	218,886	\$12,582,725	483,800
Commercial/Industrial	7,680	\$5,360,144	1,004,431
Other		\$771,054	
<b>Totals</b>	<b>226,557</b>	<b>\$18,713,923</b>	<b>1,488,231</b>

All figures per CenterPoint Energy's 2011 CIP Status Report, May 1 2012, p.3.  
Residential sector includes dedicated low-income projects.

# 2013-2015 Program Offerings



## Residential (\$13.2 million/yr)

- Heating System Rebate
- Water Heater Rebate
- Low Flow Showerhead/Aerator
- Attic Weatherization Rebate
- Wall Insulation Rebate
- Residential Energy Audit
- Pilotless Hearth Rebate
- Home Energy Reports
- Home Energy Squad (Direct Install program)
- Whole Home New Construction\*
- Residential Energy Efficiency Kits\*

## Commercial/Industrial (\$7.8 million/yr)

- Foodservice Equipment Rebates
- Heating & Water Heating Rebates
- Custom Rebates (Heating & Process)
- Commercial Energy Analysis
- Energy Design Assistance (New Construction)\*
- Process Efficiency\*
- Training & Education
- Engineering Assistance
- LEED Assistance
- Recommissioning

## Low-Income (\$2.7 million/yr)

- Low Income Weatherization
- Non-Profit Affordable Housing
- Low-Income Multifamily Buildings\*
- Furnace & Boiler Tune-ups\*
- Low-Income Renter Research Pilot

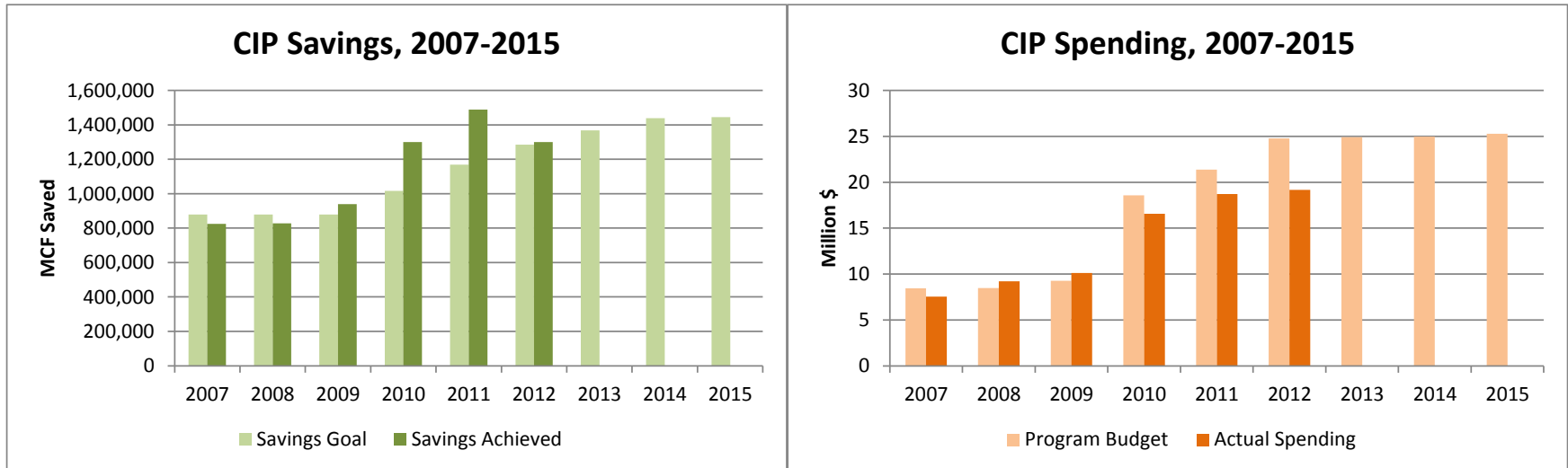
\* New offering in 2013

Budget figures are average over 3 years

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**QUESTIONS?**

# Appendix: Savings & Spending, 2007-2015



- Met energy savings goal each year of 2010-2012 Triennium
- Approved Triennial Plan for 2013-2015 achieves 1% minimum savings
- Budgets increasing; reach \$25 million in 2015
- Expected to achieve an estimated \$173.8 million in net savings

Figures per CenterPoint Energy annual CIP Status Reports and approved Triennial CIP Plans. 2012 actual results are preliminary.