FORTIFIED Roofs, Quality Homes



Fred Malik and Michael Newman Insurance Institute for Business & Home Safety

Severe Convective Storm Hazards and Loss

Loss by SCS Hazard from Risk Management Solutions



Hail

Hail accounts for 70% of annual average loss. In any given year hail is 60-80% of the damage produced by severe convective storms

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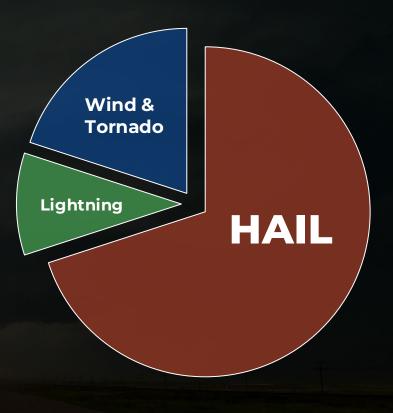
Wind & Tornadoes

Severe winds both from straight-line wind events and tornadoes account for about 20% of average annual loss.



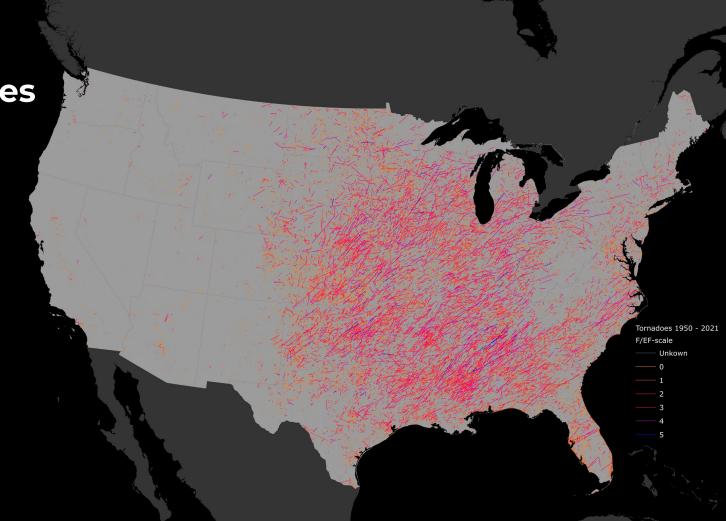
Lightning

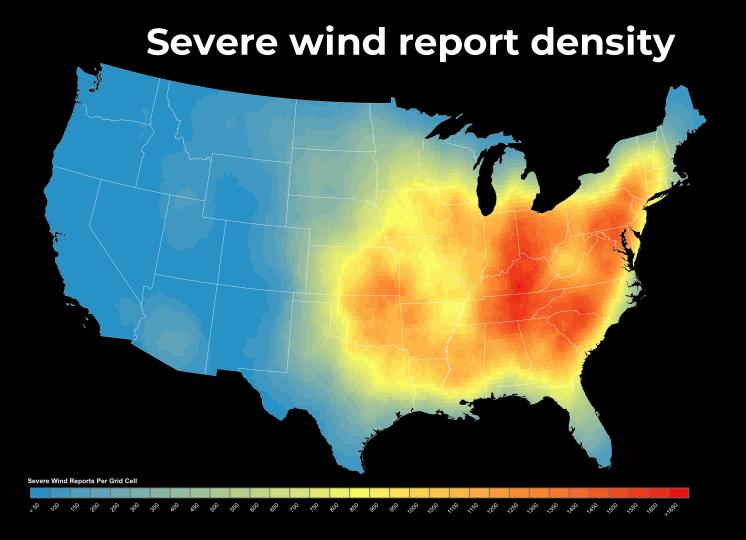
Lightning, including fires started by lightning accounts for about 10%





United States Tornadoes 1950-2021





Hail Annual exceedance probabilities

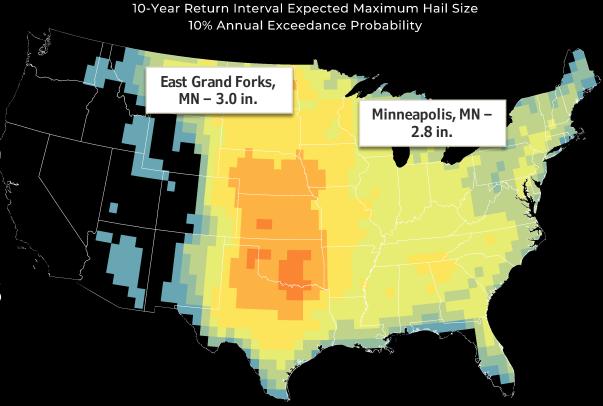




Photo: Andrew Link / Post Bulletin

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In our one-of-a-kind research center, IBHS tests construction materials and methods to find solutions that make homes and businesses more resilient.





PROGRESSION OF DAMAGE

Roof cover, soffits, fascia Wall cover Roof sheathing, roof structure Total collapse

IBHS

FIELD

AND AT ANY

Roof cover, soffits, fascia

IBHS

12/ Martine

FIELD

Wall cover

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Roof sheathing, Roof structure



FIELD

Total collapse





Unsealed Roof Deck

Damage Estimate: \$6,143.53 Damage Estimate: \$19,236.46

> Institute for Business & Home Safety[®]

Comparison shows estimates in 2011 dollars adjusted for 2020 inflation



What is FORTIFIED?





Seal it Up Keep the Water Out

ORTIFIED

ROOF

Lock it In Keep the Wind Out

5



Exterior Walls & Finishes

Gable End Bracing (where applicable)







Continuous Load Path

Designation Process Overview

2. Build to designation requirements 5. 3. Document requirements Initiate the Review and project designate 4. Verify requirements

IBHS reviews documentation & issues a FORTIFIED designation

Certificate provides a simple way to understand what mitigation features are included

FORTIFIED This designates that the residence located at Street Address City, State, Zip Code has been awarded a FORTIFIED Home™-Hurricane designation on 04/01/2019 NEW ROOF ORTIFIED ID

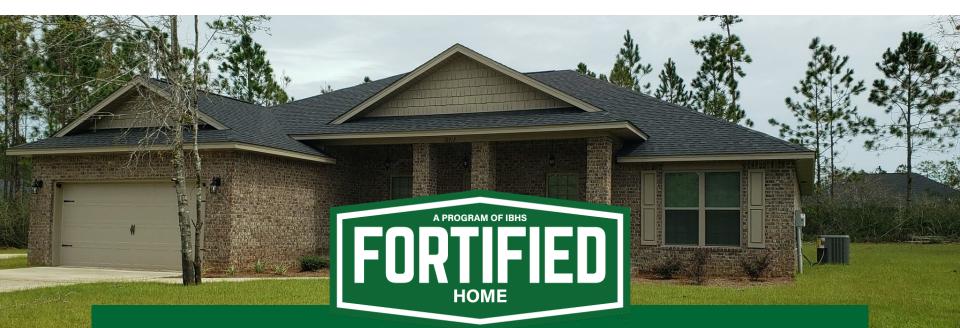
THREE PRIMARY BENEFITS FOR PROPERTY OWNERS

- Less disruption and financial loss from high wind (severe thunderstorm, low level severe convective storms, tropical storms and hurricanes) as well as hail events.
- Greater Property Insurance Availability = more choices¹
- Greater Property Insurance Affordability = Opportunity to qualify for lower rates¹

¹ Availability and incentives affecting rates decisions are made by individual insurers and vary by state. IBHS does not set rates or advise members on pricing.



Case Study: Hurricane Sally



FEWER THAN 1% OF THOSE HOMES REPORTED LOSSES RELATED TO FORTIFIED MITIGATED SYSTEMS "We became a beacon for the community."

AT GULF STATT

"...not having any damage because I have a FORTIFIED Roof."





"It really works. It is like nothing happened to it."

Va

"I just felt secure."

Public Programs Investing in Resilient Roofs

- Alabama DOI
- Louisiana DOI, OCD, and LHC
- South Carolina DOI
- Iowa EDA
- Federal Home Loan Bank Dallas



