

1.1 ..... moves to amend H.F. No. 1284, the first engrossment, as amended by  
1.2 the delete-everything amendment (A12-0559), as follows:

1.3 Page 4, after line 24, insert:

1.4 "Sec. 9. Minnesota Statutes 2010, section 161.321, is amended to read:

1.5 **161.321 SMALL BUSINESS CONTRACTS.**

1.6 Subdivision 1. **Definitions.** For purposes of this section the following terms have  
1.7 the meanings given them, except where the context clearly indicates a different meaning is  
1.8 intended.

1.9 (a) "Award" means the granting of a contract in accordance with all applicable laws  
1.10 and rules governing competitive bidding except as otherwise provided in this section.

1.11 (b) "Contract" means an agreement entered into between a business entity and the  
1.12 state of Minnesota for the construction of transportation improvements.

1.13 (c) "Subcontractor" means a business entity which enters into a legally binding  
1.14 agreement with another business entity which is a party to a contract as defined in  
1.15 paragraph (b).

1.16 (d) "Targeted group business" means a business designated under section 16C.16,  
1.17 subdivision 5.

1.18 (e) "Veteran-owned small business" means a business designated under section  
1.19 16C.16, subdivision 6a.

1.20 Subd. 2. **Small business set-asides; procurement and construction contract**  
1.21 **preferences.** (a) The commissioner may award up to a six percent preference in the  
1.22 amount bid for specified construction work to small targeted group businesses and  
1.23 veteran-owned small businesses.

1.24 (b) The commissioner may designate a contract for construction work for award only  
1.25 to small targeted group businesses if the commissioner determines that at least three small  
1.26 targeted group businesses are likely to bid. The commissioner may designate a contract for

2.1 construction work for award only to veteran-owned small businesses if the commissioner  
2.2 determines that at least three veteran-owned small businesses are likely to bid.

2.3 ~~(c) The commissioner, as a condition of awarding a construction contract, may~~  
2.4 ~~set goals that require the prime contractor to subcontract a portion of the contract to~~  
2.5 ~~small targeted group businesses and veteran-owned small businesses. The commissioner~~  
2.6 ~~must establish a procedure for granting waivers from the subcontracting requirement~~  
2.7 ~~when qualified small targeted group businesses and veteran-owned small businesses~~  
2.8 ~~are not reasonably available. The commissioner may establish financial incentives for~~  
2.9 ~~prime contractors who exceed the goals for use of subcontractors and financial penalties~~  
2.10 ~~for prime contractors who fail to meet goals under this paragraph. The subcontracting~~  
2.11 ~~requirements of this paragraph do not apply to prime contractors who are small targeted~~  
2.12 ~~group businesses or veteran-owned small businesses.~~

2.13 ~~(d)~~ The commissioner may award up to a four percent preference in the amount  
2.14 bid on procurement for specified construction work to small businesses located in an  
2.15 economically disadvantaged area as defined in section 16C.16, subdivision 7.

2.16 Subd. 2a. Subcontracting goals. (a) The commissioner, as a condition of awarding  
2.17 a construction contract, may set goals that require the prime contractor to subcontract  
2.18 portions of the contract to small targeted group businesses and veteran-owned small  
2.19 businesses. Prime contractors must demonstrate good faith efforts to meet the project  
2.20 goals. The commissioner shall establish a procedure for granting waivers from the  
2.21 subcontracting requirement when either qualified small targeted group businesses or  
2.22 veteran-owned small businesses, or both, are not reasonably available. The commissioner  
2.23 may establish (1) financial incentives for prime contractors who exceed the goals set for  
2.24 the use of subcontractors under this subdivision and (2) sanctions for prime contractors  
2.25 who fail to make good faith efforts to meet the goals set under this subdivision.

2.26 (b) The small targeted group business subcontracting requirements of this  
2.27 subdivision do not apply to prime contractors who are small targeted group businesses.  
2.28 The veteran-owned small business subcontracting requirements of this subdivision do not  
2.29 apply to prime contractors who are veteran-owned small businesses.

2.30 Subd. 3. **Subcontract awards to small businesses.** At least 75 percent of  
2.31 subcontracts awarded to small targeted group businesses must be performed by the  
2.32 business to which the subcontract is awarded or another small targeted group business.  
2.33 At least 75 percent of subcontracts awarded to veteran-owned small businesses must be  
2.34 performed by the business to which the subcontract is awarded or another veteran-owned  
2.35 small business.

3.1 Subd. 4. **Contract awards, limitations.** Contracts awarded pursuant to this  
3.2 section are subject to all limitations contained in rules adopted by the commissioner  
3.3 of administration.

3.4 Subd. 4a. **Limited duration and reevaluation.** The commissioner shall cooperate  
3.5 with the commissioner of administration to periodically reevaluate the targeted group  
3.6 businesses to determine that there is a statistical disparity between the percentage of  
3.7 construction contracts awarded to businesses owned by targeted group members and the  
3.8 representation of businesses owned by targeted group members among all businesses in  
3.9 the state in the construction category. The commissioner of administration shall designate  
3.10 targeted groups pursuant to section 16C.16, subdivision 5.

3.11 Subd. 5. **Recourse to other businesses.** If the commissioner is unable to award  
3.12 a contract pursuant to the provisions of subdivisions 2 ~~and 3~~ to 4a, the award may be  
3.13 placed pursuant to the normal solicitation and award provisions set forth in this chapter  
3.14 and chapter 16C.

3.15 Subd. 6. **Rules; eligibility.** (a) The rules adopted by the commissioner of  
3.16 administration to define small businesses and to set time and other eligibility requirements  
3.17 for participation in programs under sections 16C.16 to 16C.19 apply to this section. The  
3.18 commissioner may promulgate other rules necessary to carry out this section.

3.19 (b) In addition to other eligibility requirements, a small targeted group business or  
3.20 veteran-owned small business is eligible for the bid preferences under this section only  
3.21 for eight years following the later of (1) the effective date of this act, or (2) the date of  
3.22 initial designation as a small targeted group business or veteran-owned small business by  
3.23 the commissioner of administration under section 16C.16.

3.24 Subd. 7. **Noncompetitive bids.** The commissioner is encouraged to purchase  
3.25 from small targeted group businesses and veteran-owned small businesses designated  
3.26 under section 16C.16 when making purchases that are not subject to competitive bidding  
3.27 procedures.

3.28 Subd. 8. ~~Report by commissioner~~ **Reporting.** (a) The commissioner of  
3.29 ~~transportation~~ shall report to the commissioner of administration on compliance with this  
3.30 section. The information must be reported at the time and in the manner requested by the  
3.31 commissioner of administration.

3.32 (b) By February 1 of each even-numbered year, the commissioner shall submit a  
3.33 report to the chairs and ranking minority members of the legislative committees with  
3.34 jurisdiction over transportation policy and finance concerning contract awards under this  
3.35 section. At a minimum, the report must include:

3.36 (1) a summary of the program;

4.1 (2) a review of the use of preferences for contracting, including frequency of  
 4.2 establishment of a preference and frequency of contract award to a small targeted group  
 4.3 business or veteran-owned small business;

4.4 (3) a review of goals and good faith efforts to use small targeted group businesses  
 4.5 and veteran-owned small businesses in subcontracts, including analysis of methods used  
 4.6 for, and effectiveness of, good faith efforts;

4.7 (4) a summary of any financial incentives or sanctions imposed;

4.8 (5) information on each reevaluation under subdivision 4a, including details on the  
 4.9 methodology for reevaluation; and

4.10 (6) any recommendations for legislative or programmatic changes.

4.11 Sec. 10. Minnesota Statutes 2010, section 161.3212, is amended to read:

4.12 **161.3212 WORKING CAPITAL FUND.**

4.13 The commissioner, to the extent allowed by other law or contract, may grant  
 4.14 available money that has been appropriated for socially or economically disadvantaged  
 4.15 business programs to a guaranty fund administered by a nonprofit organization that makes  
 4.16 or guarantees working capital loans to ~~businesses~~ small business concerns owned and  
 4.17 operated by socially ~~or~~ and economically disadvantaged ~~persons as defined~~ individuals.  
 4.18 "Small business concern" and "socially and economically disadvantaged individual" have  
 4.19 the meanings given them in Code of Federal Regulations, title 49, section ~~23.5~~ 26.5. The  
 4.20 purpose of loans made or guaranteed by the organization must be to provide short-term  
 4.21 working capital to enable eligible businesses to be awarded contracts for goods and  
 4.22 services or for construction-related services from government agencies.

4.23 Money contributed from a constitutionally or statutorily dedicated fund must be used  
 4.24 only for purposes consistent with the purposes of the dedicated fund."

4.25 Renumber the sections in sequence and correct the internal references

4.26 Amend the title accordingly