

## How Door Dash Is Supporting Restaurants During COVID-19

From the beginning of the COVID-19 crisis, restaurants across the nation have been forced to close dining rooms and limit capacity indoors, with many limited to outdoor patios. Now, restaurants face a new challenge with colder temperatures approaching that threaten outdoor dining and put more pressure on indoor spaces. Since the start of the pandemic, DoorDash has implemented several initiatives to support local restaurants during these challenging times.



## DoorDash Lowers Fees and Invests in Restaurants

- We're proud to be offering **30-60 days of 0% commission** for new restaurants on our platform, and \$0 delivery fees for orders over \$25 from areas impacted by indoor dining closures to help grow sales for local restaurants.
- To help restaurants across the U.S. and Canada adapt to the cooler months, we are launching an effort to further strengthen and grow restaurant sales. This includes running "Winter Wednesday" promotions through the season, beginning with \$0 delivery fees on orders for local restaurants every Wednesday in December with additional discounts for DashPass customers.
- We are allocating \$2 million in cold weather grants for local restaurants with three or fewer locations in select cities including Chicago. Restaurants can apply for \$5,000 grants that can be directed towards implementing changes necessary to adapt to colder temperatures, such as buying heating equipment, additional Personal Protective Equipment (PPE) and more.
- From March to May we provided an estimated \$120 million in commission relief and marketing investments nationwide—including cutting commissions in half for more than 150,000 restaurants throughout the United States, Canada and Australia to help give local restaurants the additional revenue they need to survive. You can read about some of our efforts <a href="here">here</a>.

## **DoorDash's Positive Impact During COVID-19**

- For restaurants on DoorDash, the **odds of staying open are 6x more** than those who aren't, with nearly two-thirds of merchants saying they were able to increase profits during COVID-19.
- 67% of restaurants say DoorDash has been crucial to their business during COVID-19.
- **86% of customers** agreed that DoorDash played an important role in helping them access food during the pandemic.