

**HF4066 - 0 - Protective Agent Training and License Req. Mod.**

Chief Author: **Pete Johnson**  
 Committee: **Public Safety Finance And Policy**  
 Date Completed: **3/26/2026 8:25:13 PM**  
 Lead Agency: **Private Detective and Protective Agents Board**  
 Other Agencies:  
     Administrative Hearings

State Fiscal Impact	Yes	No
Expenditures	X	
Fee/Departmental Earnings	X	
Tax Revenue		X
Information Technology	X	
Local Fiscal Impact		X

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions shown in the parentheses.

State Cost (Savings)	Biennium			Biennium		
	Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029
<b>Administrative Hearings</b>	-	-	-	-	-	-
Administrative Hearings	-	-	-	-	-	-
<b>Private Detective and Protective Agents Board</b>						
General Fund	-	-	737	354	349	
<b>State Total</b>						
Administrative Hearings	-	-	-	-	-	-
General Fund	-	-	737	354	349	
<b>Total</b>	-	-	<b>737</b>	<b>354</b>	<b>349</b>	
<b>Biennial Total</b>			<b>737</b>		<b>703</b>	

Full Time Equivalent Positions (FTE)	Biennium			Biennium	
	FY2025	FY2026	FY2027	FY2028	FY2029
Administrative Hearings	-	-	-	-	-
Administrative Hearings	-	-	-	-	-
<b>Private Detective and Protective Agents Board</b>					
General Fund	-	-	3	3	3
<b>Total</b>	-	-	<b>3</b>	<b>3</b>	<b>3</b>

**Lead LBO Analyst's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with the LBO's Uniform Standards and Procedures.

**LBO Signature:** Laura Cecko    **Date:** 3/26/2026 8:25:13 PM  
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**State Cost (Savings) Calculation Details**

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

\*Transfers In/Out and Absorbed Costs are only displayed when reported.

<b>State Cost (Savings) = 1-2</b>	<b>Biennium</b>			<b>Biennium</b>	
Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029
Administrative Hearings	-	-	-	-	-
Administrative Hearings	-	-	-	-	-
Private Detective and Protective Agents Board					
General Fund	-	-	737	354	349
<b>Total</b>	<b>-</b>	<b>-</b>	<b>737</b>	<b>354</b>	<b>349</b>
<b>Biennial Total</b>			<b>737</b>		<b>703</b>
<b>1 - Expenditures, Absorbed Costs*, Transfers Out*</b>					
Administrative Hearings	-	-	-	-	-
Administrative Hearings	-	-	36	-	-
Private Detective and Protective Agents Board					
General Fund	-	-	758	357	357
<b>Total</b>	<b>-</b>	<b>-</b>	<b>794</b>	<b>357</b>	<b>357</b>
<b>Biennial Total</b>			<b>794</b>		<b>714</b>
<b>2 - Revenues, Transfers In*</b>					
Administrative Hearings	-	-	-	-	-
Administrative Hearings	-	-	36	-	-
Private Detective and Protective Agents Board					
General Fund	-	-	21	3	8
<b>Total</b>	<b>-</b>	<b>-</b>	<b>57</b>	<b>3</b>	<b>8</b>
<b>Biennial Total</b>			<b>57</b>		<b>11</b>

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Chief Author: **Pete Johnson**  
 Committee: **Public Safety Finance And Policy**  
 Date Completed: **3/26/2026 8:25:13 PM**  
 Agency: **Private Detective and Protective Agents Board**

State Fiscal Impact	Yes	No
Expenditures	X	
Fee/Departmental Earnings	X	
Tax Revenue		X
Information Technology	X	
Local Fiscal Impact		X

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions shown in the parentheses.

State Cost (Savings)	Biennium			Biennium		
	Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029
General Fund	-	-	737	354	349	
<b>Total</b>	-	-	<b>737</b>	<b>354</b>	<b>349</b>	
<b>Biennial Total</b>			<b>737</b>		<b>703</b>	

Full Time Equivalent Positions (FTE)	Biennium			Biennium	
	FY2025	FY2026	FY2027	FY2028	FY2029
General Fund	-	-	3	3	3
<b>Total</b>	-	-	<b>3</b>	<b>3</b>	<b>3</b>

**LBO Analyst's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with the LBO's Uniform Standards and Procedures.

**LBO Signature:** Laura Cecko      **Date:** 3/26/2026 8:24:25 PM  
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**State Cost (Savings) Calculation Details**

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<b>State Cost (Savings) = 1-2</b>		Biennium			Biennium	
Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029	
General Fund	-	-	737	354	349	
<b>Total</b>	-	-	<b>737</b>	<b>354</b>	<b>349</b>	
<b>Biennial Total</b>			<b>737</b>		<b>703</b>	
<b>1 - Expenditures, Absorbed Costs*, Transfers Out*</b>						
General Fund	-	-	758	357	357	
<b>Total</b>	-	-	<b>758</b>	<b>357</b>	<b>357</b>	
<b>Biennial Total</b>			<b>758</b>		<b>714</b>	
<b>2 - Revenues, Transfers In*</b>						
General Fund	-	-	21	3	8	
<b>Total</b>	-	-	<b>21</b>	<b>3</b>	<b>8</b>	
<b>Biennial Total</b>			<b>21</b>		<b>11</b>	

**Bill Description**

The bill amends training requirements under the Private Detectives and Protective Agents Board in Minnesota Statutes 326.336, effective July 1, 2026. The bill requires protective agents to increase their training hours from 12 hours to 40 hours for initial training (i.e., “preassignment”). The bill proposes a Tier system in which all security officers would be classified according to their duties. This bill proposes additional specific training requirements that need to be added to training criteria. This bill proposes that proprietary employers also adhere to the same training requirements as license holders and their employees.

**Assumptions**

The bill requires the board to undertake rulemaking to revise training and continuing education requirements. As these are substantial changes that affect eight rules, the board assumes this constitutes major rulemaking in FY2027.

The board currently has 5 FTEs that regulate 16,000 security personnel in the state. To comply with the proposed training requirement changes, courses will need to be extensively reviewed upon submission, in addition to ongoing auditing of the courses. The board estimates that initial review will take 40 hours and ongoing auditing will take 24 hours for 111 courses and 151 instructors.

The board estimates that to process and re-certify the courses and certify the instructors in a timely manner, three additional FTEs (Management Analyst 2) are required for the additional workload. One FTE will be a Training Coordinator and additional positions will be cross trained in course certification processing and course auditing. The new FTEs will review and audit courses, ensure license holders are complying with the requirements, and process and track penalties for training violations. Trained auditors must also take the training courses themselves. Much of their work will be in the field, requiring a shared, state vehicle. FTE non-salary estimates below include one-time office setup and ongoing computing, phone, mileage, etc.

The agency's record management system (RMS) would need to be revised to track employees that are placed in different tiers in the classification system. Per a quote form the record system database developer, this will cost approximately \$34,000.

Per Minnesota Statutes 326.3386, the board would assign fees to the processing of course and instructor certification. The board's estimated fee structure would be \$125 for the initial course fee, \$50 for the instructor fee, and \$50 for the course renewal fee. Fees would be assessed every two years. These fees would be applied to 151 Instructors (one-time) and 111 Protective Agent Preassignment courses that would have to be revised and re-submitted for approval. The board

estimates 20 initial courses per year FY28 and beyond.

**Expenditure and/or Revenue Formula**

**Expenditures**

ITEM	FY 2027	FY 2028	FY 2029
3 FTE Salary & Fringe	\$342,987.00	\$342,987.00	\$342,987.00
FTE Equipment & Supplies	\$22,157.80	\$13,902.80	\$13,902.80
RMS Revision	\$34,000.00	\$0.00	\$0.00
Vehicle	\$38,000.00	\$0.00	\$0.00
Vehicle Maintenance	\$500.00	\$500.00	\$500.00
Rulemaking	\$320,253.00	\$0.00	\$0.00
<b>TOTALS:</b>	<b>\$757,897.80</b>	<b>\$357,389.80</b>	<b>\$357,389.80</b>

**Revenue**

ITEM	# OF COURSES	COST	TOTAL
Preassignment-Security*	111	\$125	\$13,875
Preassignment Instructors	151	\$50	\$7,550
<b>Initial Total</b>			<b>\$21,425</b>
Ongoing Initial	20	\$125	\$2,500
*Course Renewals every 2 years	111	\$50	\$5,550

**Revenue by Fiscal Year**

	FY 2027	FY 2028	FY 2029
Total	\$21,425	\$2,500	\$8,050

**Long-Term Fiscal Considerations**

**Local Fiscal Impact**

**References/Sources**

**Agency Contact:**

**Agency Fiscal Note Coordinator Signature:** Nicole Mickelson

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**Date:** 3/26/2026 7:40:21 PM

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**Fiscal Note**

**2025-2026 Legislative Session**

**HF4066 - 0 - Protective Agent Training and License Req. Mod.**

Chief Author: **Pete Johnson**  
 Committee: **Public Safety Finance And Policy**  
 Date Completed: **3/26/2026 8:25:13 PM**  
 Agency: **Administrative Hearings**

State Fiscal Impact	Yes	No
Expenditures	X	
Fee/Departmental Earnings	X	
Tax Revenue		X
Information Technology		X
<b>Local Fiscal Impact</b>		
		X

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<b>State Cost (Savings)</b>	Biennium			Biennium		
	Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029
Administrative Hearings	-	-	-	-	-	-
<b>Total</b>	-	-	-	-	-	-
<b>Biennial Total</b>			-			-

<b>Full Time Equivalent Positions (FTE)</b>	Biennium			Biennium	
	FY2025	FY2026	FY2027	FY2028	FY2029
Administrative Hearings	-	-	-	-	-
<b>Total</b>	-	-	-	-	-

**LBO Analyst's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with the LBO's Uniform Standards and Procedures.

**LBO Signature:** Adam Bolling    **Date:** 3/19/2026 4:17:20 PM  
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**State Cost (Savings) Calculation Details**

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

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<b>State Cost (Savings) = 1-2</b>		Biennium			Biennium	
Dollars in Thousands	FY2025	FY2026	FY2027	FY2028	FY2029	
Administrative Hearings	-	-	-	-	-	-
<b>Total</b>	-	-	-	-	-	-
<b>Biennial Total</b>			-			-
<b>1 - Expenditures, Absorbed Costs*, Transfers Out*</b>						
Administrative Hearings	-	-	36	-	-	-
<b>Total</b>	-	-	<b>36</b>	-	-	-
<b>Biennial Total</b>			<b>36</b>			-
<b>2 - Revenues, Transfers In*</b>						
Administrative Hearings	-	-	36	-	-	-
<b>Total</b>	-	-	<b>36</b>	-	-	-
<b>Biennial Total</b>			<b>36</b>			-

**Bill Description**

HF4066 requires the Board of Private Detective and Protective Agent Services (Board) to adopt rules prescribing minimum requirements for preassignment training and continuing training in Minnesota Statutes, § 326.3361. Section 2 creates five different tiers of security services and requires the Board to use the tiers to determine the training requirements a license holder or an employee needs to satisfy. Section 3 prescribes the minimum number of hours of preassignment or on-the-job training that is required for each tier level.

**Assumptions**

The Court of Administrative Hearings (CAH) in consultation with Minnesota Management and Budget (MMB) assesses agencies the cost of services rendered to them. All agencies shall include in their budget provisions for such assessments.

CAH has used the Board’s assumption that a major rulemaking will be needed to meet the requirements of HF4066. Based on past practices, CAH assumes that a major rulemaking under chapter 14 will require an estimated 135 hours of Administrative Law Judge (ALJ) time for activity related to rulemaking procedures. Of the total rulemaking amount estimated by the Board, \$36,450 is for the estimated 135 hours of ALJ time for a major rulemaking.

CAH currently bills ALJ time for rulemaking at the MMB-approved billable rate of \$270 per hour (see Minn. Stat. § 16A.126, subd. 1 (2023)).

**Expenditure and/or Revenue Formula**

Estimated 135 hours of ALJ time for rulemaking activities in FY27 related to implementing the requirements of this bill = 135 hours x \$270/hr = \$36,450 charged to the Board in FY2027 pursuant to the requirements of Minn. Stat. § 14.53.

**Long-Term Fiscal Considerations**

Costs associated with the rulemaking activities are a one-time occurrence.

**Local Fiscal Impact**

**References/Sources**

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**Agency Fiscal Note Coordinator Signature:** William Moore

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