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State of Minnesota

HOUSE OF REPRESENTATIVES

NINETY-FOURTH SESSION

H. F. No. 4343

03/16/2026 Authored by Lee, K.; Hollins; Finke; Pérez-Vega; Sencer-Mura and others
The bill was read for the first time and referred to the Committee on Taxes

- 1.1 A bill for an act
- 1.2 relating to taxation; sales and use; imposing tax on advertising services; amending
- 1.3 Minnesota Statutes 2024, section 297A.61, subdivision 3, by adding a subdivision.
- 1.4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:
- 1.5 Section 1. Minnesota Statutes 2024, section 297A.61, subdivision 3, is amended to read:
- 1.6 Subd. 3. **Sale and purchase.** (a) "Sale" and "purchase" include, but are not limited to,
- 1.7 each of the transactions listed in this subdivision. In applying the provisions of this chapter,
- 1.8 the terms "tangible personal property" and "retail sale" include the taxable services listed
- 1.9 in paragraph (g), clause (6), items (i) to (vi) and (viii), and the provision of these taxable
- 1.10 services, unless specifically provided otherwise. Services performed by an employee for
- 1.11 an employer are not taxable. Services performed by a partnership or association for another
- 1.12 partnership or association are not taxable if one of the entities owns or controls more than
- 1.13 80 percent of the voting power of the equity interest in the other entity. Services performed
- 1.14 between members of an affiliated group of corporations are not taxable. For purposes of
- 1.15 the preceding sentence, "affiliated group of corporations" means those entities that would
- 1.16 be classified as members of an affiliated group as defined under United States Code, title
- 1.17 26, section 1504, disregarding the exclusions in section 1504(b).
- 1.18 (b) Sale and purchase include:
- 1.19 (1) any transfer of title or possession, or both, of tangible personal property, whether
- 1.20 absolutely or conditionally, for a consideration in money or by exchange or barter; and

(2) the leasing of or the granting of a license to use or consume, for a consideration in money or by exchange or barter, tangible personal property, other than a manufactured home used for residential purposes for a continuous period of 30 days or more.

(c) Sale and purchase include the production, fabrication, printing, or processing of tangible personal property for a consideration for consumers who furnish either directly or indirectly the materials used in the production, fabrication, printing, or processing.

(d) Sale and purchase include the preparing for a consideration of food. Notwithstanding section 297A.67, subdivision 2, taxable food includes, but is not limited to, the following:

(1) prepared food sold by the retailer;

(2) soft drinks;

(3) candy; and

(4) dietary supplements.

(e) A sale and a purchase includes the furnishing for a consideration of electricity, gas, water, or steam for use or consumption within this state.

(f) A sale and a purchase includes the transfer for a consideration of prewritten computer software whether delivered electronically, by load and leave, or otherwise.

(g) A sale and a purchase includes the furnishing for a consideration of the following services:

(1) the privilege of admission to places of amusement, recreational areas, or athletic events, and the making available of amusement devices, tanning facilities, reducing salons, steam baths, health clubs, and spas or athletic facilities;

(2) lodging and related services by a hotel, rooming house, resort, campground, motel, or trailer camp, including furnishing the guest of the facility with access to telecommunication services, and the granting of any similar license to use real property in a specific facility, other than the renting or leasing of it for a continuous period of 30 days or more under an enforceable written agreement that may not be terminated without prior notice and including accommodations intermediary services provided in connection with other services provided under this clause;

(3) nonresidential parking services, whether on a contractual, hourly, or other periodic basis, except for parking at a meter;

(4) the granting of membership in a club, association, or other organization if:

3.1 (i) the club, association, or other organization makes available for the use of its members
3.2 sports and athletic facilities, without regard to whether a separate charge is assessed for use
3.3 of the facilities; and

3.4 (ii) use of the sports and athletic facility is not made available to the general public on
3.5 the same basis as it is made available to members.

3.6 Granting of membership means both onetime initiation fees and periodic membership dues.
3.7 Sports and athletic facilities include golf courses; tennis, racquetball, handball, and squash
3.8 courts; basketball and volleyball facilities; running tracks; exercise equipment; swimming
3.9 pools; and other similar athletic or sports facilities;

3.10 (5) delivery of aggregate materials by a third party, excluding delivery of aggregate
3.11 material used in road construction; and delivery of concrete block by a third party if the
3.12 delivery would be subject to the sales tax if provided by the seller of the concrete block.
3.13 For purposes of this clause, "road construction" means construction of:

3.14 (i) public roads;

3.15 (ii) cartways; and

3.16 (iii) private roads in townships located outside of the seven-county metropolitan area
3.17 up to the point of the emergency response location sign; and

3.18 (6) services as provided in this clause:

3.19 (i) laundry and dry cleaning services including cleaning, pressing, repairing, altering,
3.20 and storing clothes, linen services and supply, cleaning and blocking hats, and carpet,
3.21 drapery, upholstery, and industrial cleaning. Laundry and dry cleaning services do not
3.22 include services provided by coin operated facilities operated by the customer;

3.23 (ii) motor vehicle washing, waxing, and cleaning services, including services provided
3.24 by coin operated facilities operated by the customer, and rustproofing, undercoating, and
3.25 towing of motor vehicles;

3.26 (iii) building and residential cleaning, maintenance, and disinfecting services and pest
3.27 control and exterminating services;

3.28 (iv) detective, security, burglar, fire alarm, and armored car services; but not including
3.29 services performed within the jurisdiction they serve by off-duty licensed peace officers as
3.30 defined in section 626.84, subdivision 1, or services provided by a nonprofit organization
3.31 or any organization at the direction of a county for monitoring and electronic surveillance

of persons placed on in-home detention pursuant to court order or under the direction of the Minnesota Department of Corrections;

(v) pet grooming services;

(vi) lawn care, fertilizing, mowing, spraying and sprigging services; garden planting and maintenance; tree, bush, and shrub pruning, bracing, spraying, and surgery; indoor plant care; tree, bush, shrub, and stump removal, except when performed as part of a land clearing contract as defined in section 297A.68, subdivision 40; and tree trimming for public utility lines. Services performed under a construction contract for the installation of shrubbery, plants, sod, trees, bushes, and similar items are not taxable;

(vii) massages, except when provided by a licensed health care facility or professional or upon written referral from a licensed health care facility or professional for treatment of illness, injury, or disease; ~~and~~

(viii) the furnishing of lodging, board, and care services for animals in kennels and other similar arrangements, but excluding veterinary and horse boarding services; and

(ix) advertising services.

(h) A sale and a purchase includes the furnishing for a consideration of tangible personal property or taxable services by the United States or any of its agencies or instrumentalities, or the state of Minnesota, its agencies, instrumentalities, or political subdivisions.

(i) A sale and a purchase includes the furnishing for a consideration of telecommunications services, ancillary services associated with telecommunication services, and pay television services. Telecommunication services include, but are not limited to, the following services, as defined in section 297A.669: air-to-ground radiotelephone service, mobile telecommunication service, postpaid calling service, prepaid calling service, prepaid wireless calling service, and private communication services. The services in this paragraph are taxed to the extent allowed under federal law.

(j) A sale and a purchase includes the furnishing for a consideration of installation if the installation charges would be subject to the sales tax if the installation were provided by the seller of the item being installed.

(k) A sale and a purchase includes the rental of a vehicle by a motor vehicle dealer to a customer when (1) the vehicle is rented by the customer for a consideration, or (2) the motor vehicle dealer is reimbursed pursuant to a service contract as defined in section 59B.02, subdivision 11.

(l) A sale and a purchase includes furnishing for a consideration of specified digital products or other digital products or granting the right for a consideration to use specified digital products or other digital products on a temporary or permanent basis and regardless of whether the purchaser is required to make continued payments for such right. Wherever the term "tangible personal property" is used in this chapter, other than in subdivisions 10 and 38, the provisions also apply to specified digital products, or other digital products, unless specifically provided otherwise or the context indicates otherwise.

(m) The sale of the privilege of admission under section 297A.61, subdivision 3, paragraph (g), clause (1), to a place of amusement, recreational area, or athletic event includes all charges included in the privilege of admission's sales price, without deduction for amenities that may be provided, unless the amenities are separately stated and the purchaser of the privilege of admission is entitled to add or decline the amenities, and the amenities are not otherwise taxable.

(n) A sale and purchase includes the transfer for consideration of a taxable cannabis product as defined in section 295.81, subdivision 1, paragraph (r).

EFFECTIVE DATE. This section is effective for sales and purchases made after June 30, 2026.

Sec. 2. Minnesota Statutes 2024, section 297A.61, is amended by adding a subdivision to read:

Subd. 59. Advertising services. "Advertising services" means all digital and nondigital advertising services, except for services rendered in respect to printing, publishing, radio, and television including, but not limited to, services directly related to the creation, preparation, production, or dissemination of advertisements. Advertising services include layout, art direction, graphic design, mechanical preparation, production supervision, placement, and rendering advice to a client concerning the best methods of advertising the client's products or services. Advertising services also include online referrals, search engine marketing, lead generation optimization, web campaign planning, the acquisition of advertising space in the Internet media, and the monitoring and evaluation of website traffic for purposes of determining the effectiveness of an advertising campaign. Advertising services do not include web hosting services and domain name registration.

EFFECTIVE DATE. This section is effective for sales and purchases made after June 30, 2026.