

**AURI UPDATE
FY2025**

**MN HOUSE AGRICULTURE
FINANCE AND POLICY
COMMITTEE**

FEBRUARY 18, 2026



AURI Vision and Mission

Mission: Accelerate the expansion of the agricultural economy by empowering expanded uses and markets of agriculturally derived products

Vision: We are relentless in our focus to generate impact for the MN agricultural economy. We collaborate globally, act regionally, and are known as an economic catalyst. This will enable us to deliver \$500 million in economic activity for MN by 2026.

LEADERSHIP

BOARD OF DIRECTORS

FY25



Federico A. Tripodi, Chair
At-Large Board Member

Joe Serbus
*Minnesota Soybean Research
& Promotion Council*

Ted Winter
Minnesota Farmers Union

Mikayla Tabert
*Minnesota Wheat Research
& Promotion Council*

Carolyn Olson, Secretary/Treasurer
Minnesota Farm Bureau

Jon Veldhouse
Agribusiness, Qore

Sen. Aric Putnam
Minnesota Senate

Kent Heins
Minnesota Beef Council

Rep. Rick Hansen
Minnesota House of Representatives

Jeff Grev
At-Large Board Member

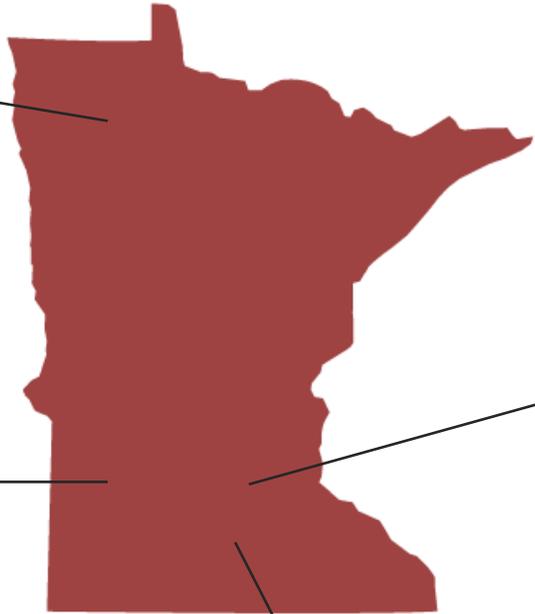
Lauren McNamara
Agribusiness, SunOpta

Statewide Locations and Staffing



Photo Credit: UMN Crookston

Crookston
Administrative Office



30 employees
Auri.org/about-auri/staff

Marshall
Meat and Food lab
Biobased and Renewable Energy
Analytical lab
Product Evaluation/Sensory

Metro
UMN St. Paul



Waseca – New Site
Pilot Lab
Densification, Dewatering, Drying
Food lab
Anaerobic Digestion



IMPACTS

Initiatives:

We estimate over \$800 million in economic Impacts have occurred or will ensue across the region in sector areas that AURI has been working to broadly advance and support through public-facing initiatives

Client Impact

July 1, 2020 - June 30, 2025

\$604,198,780

Estimated Future Capital Investment

\$188,964,252

Estimated New Gross Annual Sales

\$129,008,229

Estimated New Capital Investment

686

Estimated Jobs Created/Retained

765

Estimated Future JobsCreated/Retained

FY25 Events

10

Number of events

691

Number of participants

180

New participants

518

MN participants

31

Number of states represented

10

Number of countries represented

746

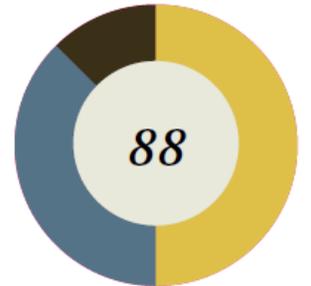
Post-event Youtube views

Fiscal Year 2025

At a Glance

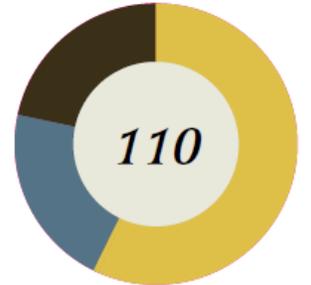
NEW PROJECTS AND INITIATIVES OPENED

Food	44
Bioindustrial	33
Multi-Area	11



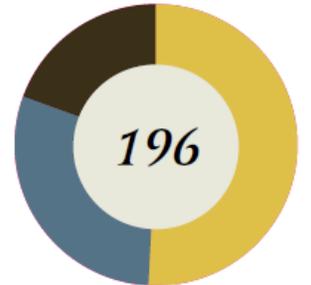
PROJECTS AND INITIATIVES CLOSED

Food	63
Bioindustrial	23
Multi-Area	24



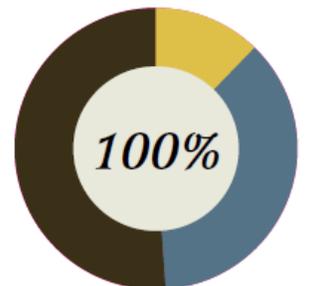
TOTAL PROJECTS AND INITIATIVES SERVICED

Food	100
Bioindustrial	58
Multi-Area	38



PROJECT HOURS BY FOCUS AREA

Food	12.4%
Bioindustrial	36.5%
Multi-Area	51.1%





FOOD

FOOD HIGHLIGHTS

SCALING FOOD BUSINESSES

&

FOOD INGREDIENTS

- Resources
 - AURI's Virtual Assistant
 - One-Point Lessons
 - Food safety efforts
 - Ask an Expert Virtual Office
- Scale-up Manufacturing
- MDA partnership on RFSI
- Local and Regional Meat Processing
 - Benchmarking
- Client Projects & Services
 - Nutrition Panels
 - Shelf Life
 - Product Development
 - Channel/distribution insights





BIOINDUSTRIALS

BIOGAS

COPRODUCT VALORIZATION

BIOMATERIALS/BIOCHEMICALS

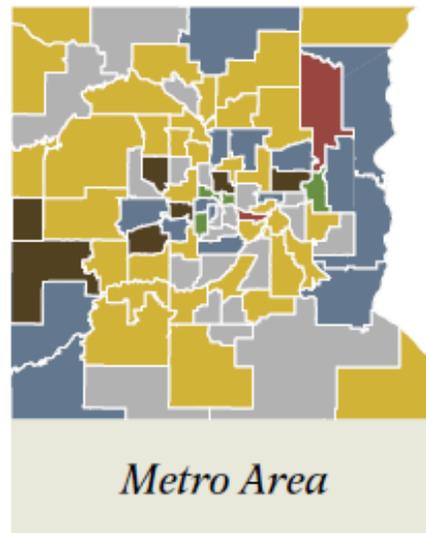
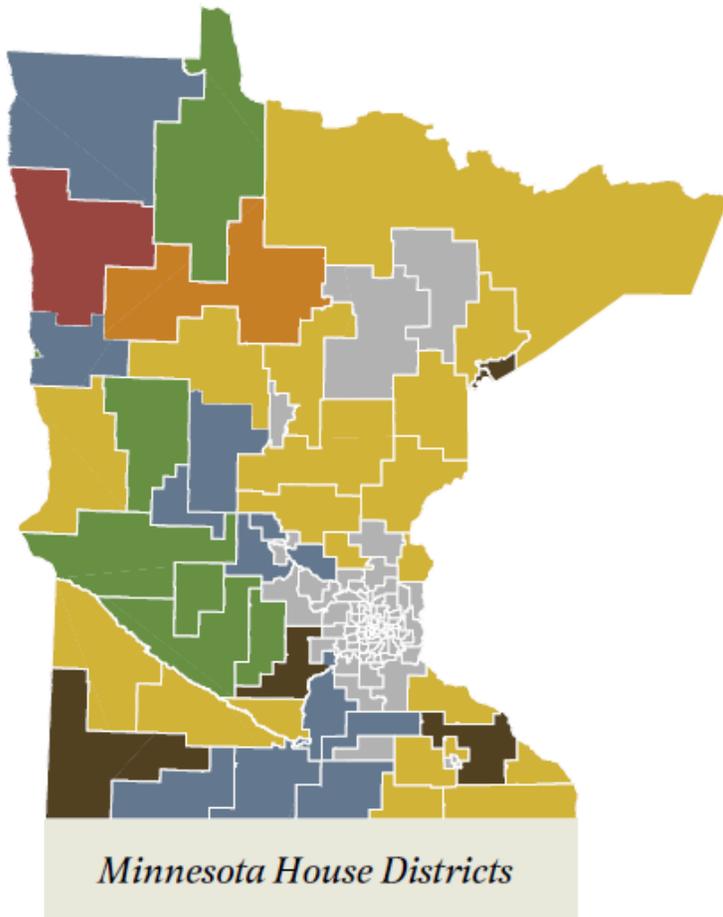
BIOINDUSTRIAL HIGHLIGHTS

- Biogas
 - Farmer guide
 - Client Projects
 - Roadmap framework
- Coproducts
 - Animal Feed
 - Pet Products
- Biobased
 - Industrial hemp
 - Soybean-based products – fertilizers, rejuvenates

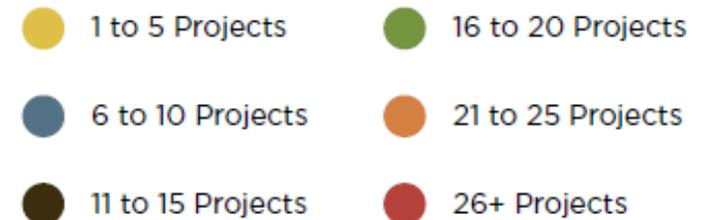


LEGISLATIVE MAP OF PROJECTS

JULY 2015 TO JUNE 2025



Key



FISCAL YEAR 2025

Revenue

State Appropriations (General Operations)	\$4,343,000
Federal Grants	\$581,697
Collaboration & Partnership Grants	\$446,275
State Appropriations (One-time funding - Upgrades/RNG/Food)	\$396,398
Interest - Investments	\$342,075
Contracts	\$213,623
Fee-For-Service	\$142,138
Private Grants	\$30,000
Project Fees	\$14,871
Sponsorships	\$11,500
Donations/Misc.	\$4,740
Royalties	\$3,206
Registrations	\$1,208
TOTAL	\$6,530,731

Expenses

Programs & Services	\$3,390,346
Program Support	\$1,128,039
Operations	\$1,223,891
Institutional Advancement	\$720,992
TOTAL	\$6,463,268

NET INCOME (LOSS) **\$67,463**

Unaudited at time of report

FINANCIAL REPORT FY25





TESTIMONIALS

AURI has covered many bases in helping us develop as a company, from lab testing services to business development and introductions. AURI's technical team is top-notch, providing us with lab services for tests we do not have in-house and making technical recommendations based on our lab results.

Eugene Alvey, CEO, Swinergy

AURI always makes time for us. They are knowledgeable and provide resources and information right away with anything we have needed assistance with. AURI has been a lifesaver for us.

**Stuart Yurczyk, Co-Founder,
Mixly Cocktail Company**

INITIATIVE AND PROJECT UPDATES



Looking Forward:

- Protein Innovation and Sustainability Efforts
- Hemp Fiber Research
- Cottage Food Support
- Renewable Natural Gas and Anaerobic Digestion

Biofuels Support:

- Nutrient Recovery (MDA)
- DDGS value-add
- Hydrogen Carrier
- Potential uses for CO₂
- Ethanol to chemicals
- Optimization / Efficiency improvements

THANK YOU

