

# AURI Overview

January 29, 2019

Agriculture and Food  
Finance and Policy  
Division



# About AURI

- The MN Legislature created AURI to help discover new uses and new markets for agricultural commodities.
- AURI's **mission** is to foster long-term economic benefit through value-added agricultural products.
- AURI's **vision** is to empower the commercialization of innovative value-added food and agricultural ideas.



# About AURI

- AURI provides a unique set of services for Minnesota farmers, processors and entrepreneurs to help create new demand opportunities and commodity utilization.
  - Access to subject matter experts
  - Hands-on scientific assistance
  - Access to laboratory space and equipment
  - Commercialization services
  - Networking and thought leader platforms



# AURI's Relationship with the Legislature

## AURI created by Statute in 1987

### Chapter 386-S.F. No. 1; Sec 9 Subd 1

“The corporation shall establish an **agricultural utilization research institute** to promote the establishment of new products and product uses and the expansion of existing markets for the state's agricultural commodities and products.”

## Chapter 116V.01 is the guiding statute language

## Two Board of Directors seats reserved for legislators

One seat for the chair of the senate committee with jurisdiction over agricultural finance or the chair's designee.

One seat for the chair of the house of representatives standing committee with jurisdiction over agriculture finance or the chair's designee.

# Board of Directors

- AURI's Board consists of farmers, agribusiness representatives and MN legislators
- These agricultural leaders guide AURI's efforts
- New at large positions



**Ron Obermoller**  
Minnesota  
Soybean



**Ken Asp**  
Minnesota  
Wheat



**Rich Draheim**  
Minnesota  
Senate



**Jerry Hasnedl**  
Minnesota  
Farmers Union



**Larry Johnson**  
Agribusiness



**Carolyn Olson**  
Minnesota  
Farm Bureau



**Jeanne Poppe**  
Minnesota  
House of  
Representatives



**John Schafer**  
Minnesota Beef  
Council



**Jon Veldhouse**  
Agribusiness  
Cargill

1 in  
2019\*  
1 in  
2020\*

At Large

# Statewide Locations

**Crookston**  
Microbiology lab

**Marshall**  
Meat and Food lab  
Biobased and Renewable Energy lab

**Minneapolis and  
St. Paul**  
Client consultation  
facilities

**Waseca**  
Coproducts lab



# AURI Focus Areas



**Biobased  
Products**



**Coproducts**



**Food**

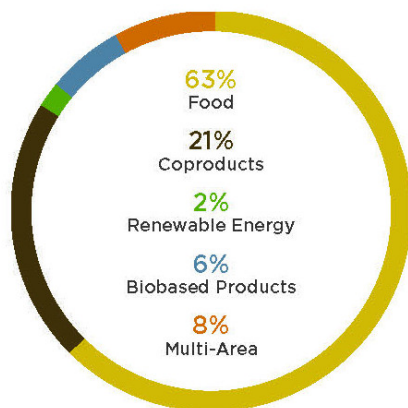


**Renewable  
Energy**

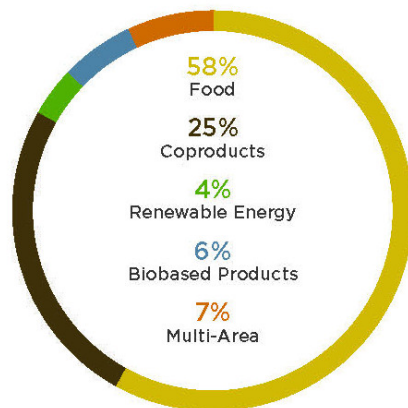
# Statewide Project Overview

FY2018

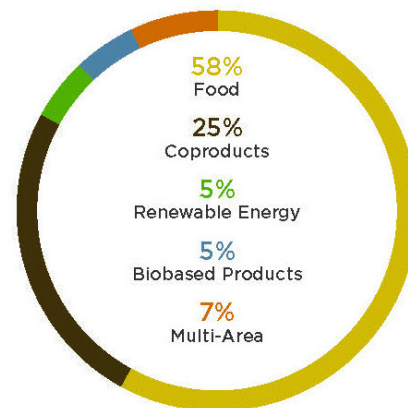
**128**  
New Projects and  
Initiatives Opened



**236**  
Total Projects and  
Initiatives Served



**144**  
Projects and  
Initiatives Closed



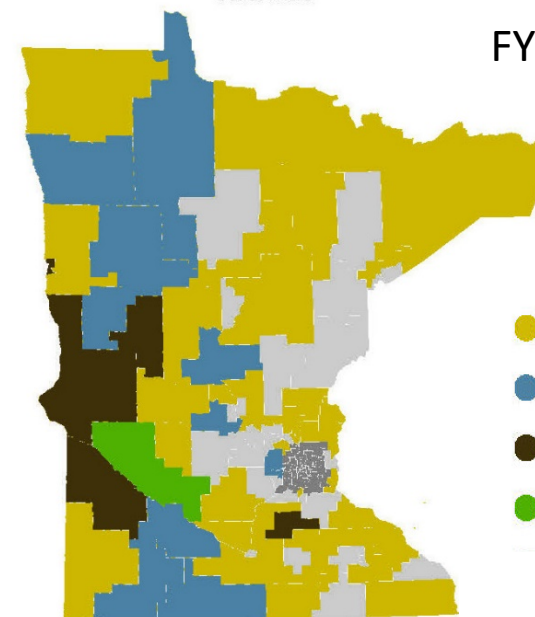
## Project and Initiative Hours by Focus Area



## Minnesota House Districts

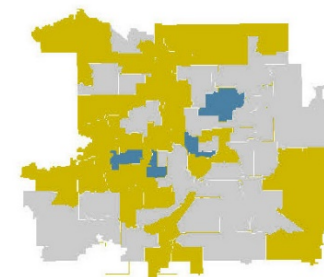
Statewide

FY2011-2018



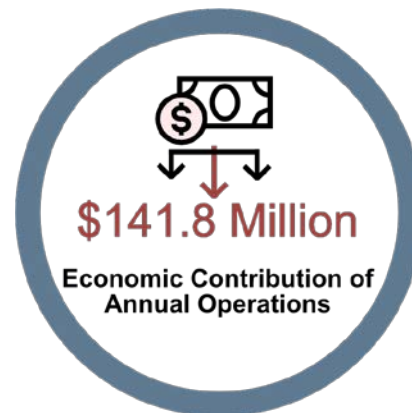
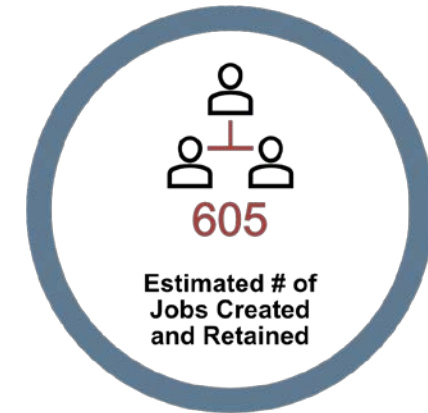
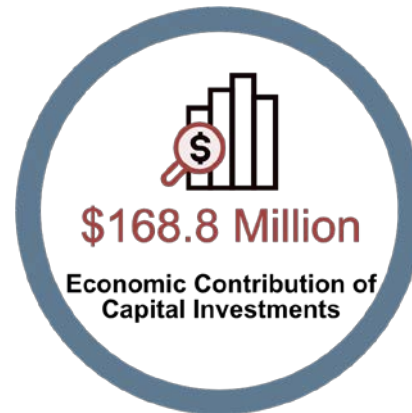
- 1 to 5 Projects
- 6 to 10 Projects
- 11 to 15 Projects
- 16 to 20 Projects

Metro





# Statewide Economic Impact



*Economic Contribution of Projects Leveraged with AURI Assistance: Fiscal Years 2011-2017, U of MN Extension*

# FY2018 Financial Statement

## REVENUE

\$3,793,000	State Appropriation
\$251,757	Federal Grants
\$148,558	Fee-For-Service
\$62,298	Collaborations and Partnerships
\$46,206	Interest/Investment Income
\$41,209	Royalties
\$12,742	Sponsorships
\$11,215	Donations
\$10,000	Private Grants
\$8,528	Registrations
\$2,748	Project Fees
\$2,137	Miscellaneous

**\$4,390,398 TOTAL REVENUE**

## EXPENSES

\$843,664	Operations
\$592,736	Institutional Advancement
\$843,664	Program Support
\$2,274,850	Programs and Services

**\$4,592,750 TOTAL EXPENSES**

# AURI Program Areas

Five major program areas

- Initiatives
- Ag Innovation Partnership
- Innovation Network Program
- Entrepreneur in Residence
- Commercialization Services



# AURI Commercialization Service and Initiatives Examples



Report on Minnesota Plant Based Proteins for Food

A REPORT PREPARED FOR THE AGRICULTURAL UTILIZATION RESEARCH INSTITUTE  
SARA KLEBA AND B. PAM ISMAIL

AGRICULTURAL UTILIZATION RESEARCH INSTITUTE 550 COUNTY ROAD 71, SUITE 120  
CROOKSTON, MN 56716

# AURI Innovation Network Program



# Public Initiatives & Innovation Networks Examples

- Biobased Road Sealant
- New Uses Forum
- Industry Thought Leaders
- Minnesota Renewable Energy Roundtable
- High Oleic Oil Demonstrations
- Forever Green Initiative
- Hemp Value Chain
- School Lunch Initiative
- Food Safety / Process Authority
- Value Added Meat Products

# AURI Entrepreneur in Residence and Ag Innovation Partnership

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## Opinions of Minnesota School Lunch Professionals About MN Food Products

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February 2018

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By:  
AURI and the Stine Group

*This report is the result of AURI's 2017 Agricultural Innovation Partnership program*

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# Legislative Update

## Bonding Award Progress

- Marshall - sensory lab at SMSU underway along with lab safety updates
- Waseca – working on square footage expansion and equipment needs

## 2016 OLA Report Recommendations

- Nine major recommendations
- Since 2016 each suggestion has been partially or fully implemented



# AURI Collaborators



SmallGrains



# To Learn More About AURI

Visit us online at: [auri.org](http://auri.org)

Download our Annual Reports at: [auri.org/annualreports](http://auri.org/annualreports)

Call: 218.281.7600

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