

MINNESOTA

Linking Minnesota to the world

BNSF Railway's roots run deep in Minnesota, back to 1862 and the maiden run of the balloon-stacked locomotive, the "Williams Crooks," from St. Paul to the village of St. Anthony, now Minneapolis. The 10 miles of railroad were the first in the state and have grown to be a part of BNSF's vast 32,500-mile network.

Minnesota is part of the Great Northern Corridor which spans the northern United States between the Pacific Northwest and Chicago, as well as reaching key southern points in Canada. It helps link Minnesota's economy to that of the nation and the world, moving Minnesota agricultural products and manufactured goods to national and international markets, and low-sulfur Powder River Basin coal to Minnesota power plants.

In fact, BNSF moves more than 100,000 carloads of Minnesota corn, wheat, soybeans, and other agriculture products annually. We also move to market large quantities of timber and paper products from the northern part of the state and taconite mined from Minnesota's Iron Range.

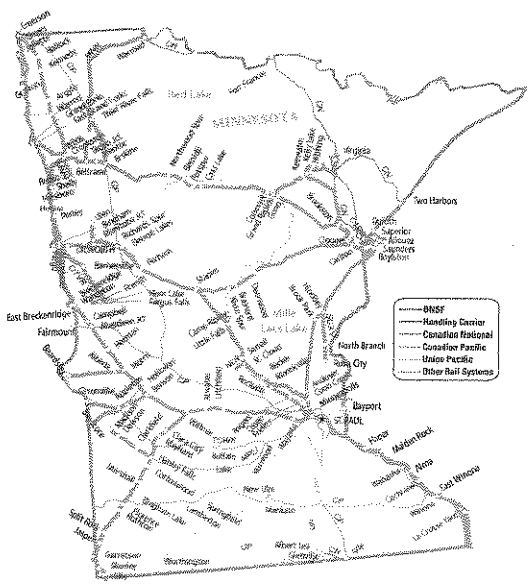
As a national leader in intermodal transportation (truck trailers and containers), BNSF delivers a wide variety of consumer products, packaged goods, paper products, clothes, appliances, electronics, and automobiles to Minnesota retailers and businesses.

In all, BNSF moves more than 2 million carloads of freight in Minnesota annually.

Since 2011, BNSF has been instrumental in locating 26 new or expanded facilities in Minnesota, creating more than 130 jobs and more than \$234 million in investments. Projects include Northstar Agri Industries Minot, LLC in Hallock, United Farmers Cooperative in Brownton, and Archer Daniels Midland Co. in St. Cloud.

Supporting BNSF's rail network in Minnesota are more than 2,300 dedicated men and women who earn a combined payroll of more than \$160 million. In 2012 and 2013, BNSF hired nearly 400 new employees to fill existing and newly created positions in Minnesota.

In addition, the BNSF Foundation plays an active role in many communities within the state, and contributed more than \$400,000 in donations to various local charities in 2013.



BNSF Railway Service in Minnesota - 2013

- Employees**
2,310
- Payroll**
\$160,256,424
- BNSF Foundation Giving**
\$409,774
- Lines Operated**
Route miles owned: 1,584
Route miles trackage rights: 87
- Carloadings**
Originated: 365,617
Handled within state: 2,254,843
Terminated: 242,863

Major Facilities

- Rail Yards**
Dilworth, Minneapolis, St. Paul, Willmar
- Intermodal Facilities**
Dilworth, St. Paul
- Shops**
Brainerd, Dilworth, Minneapolis
- Administrative Offices**
St. Paul

BNSF Facts

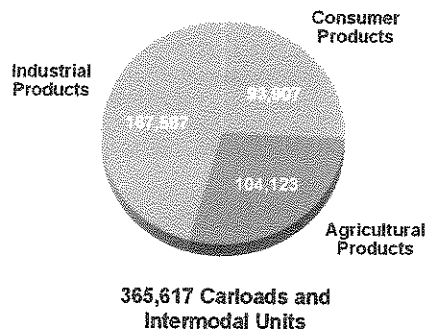
- Operating in 28 States and 2 Canadian Provinces
- BNSF Rail Cars: 82,000
- Locomotives: 7,900
- Route Miles: 32,500
- Number of Employees: 43,000
- Military: 7,000 veterans employed

Capital Commitments

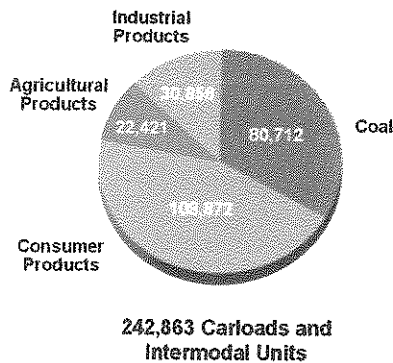
In 2014, BNSF plans to invest approximately \$5 billion in capital expansion and maintenance across its system. In addition to maintaining and expanding its core network and related assets, the plan includes acquiring new locomotives, freight cars, and other equipment, continuing installation of positive train control (PTC), and investing in intermodal expansion and efficiency projects to enhance productivity and velocity.

BNSF 2013 Volume—Minnesota

Products Shipped From Minnesota



Products Shipped To Minnesota



Coal

About 10 percent of the electricity produced in the United States is generated from coal hauled by BNSF. More than 90 percent of the coal BNSF hauls comes from the Powder River Basin (PRB) in Wyoming and Montana and is 60 percent lower in sulfur than most other U.S. coal sources.

Agricultural

BNSF is one of the largest grain-hauling railroads in the United States. In fact, BNSF hauls enough grain to supply 900 million people with a year's supply of bread. Approximately 50 percent of the agricultural commodities traffic BNSF hauls is transported to export points in the Pacific Northwest, Gulf of Mexico, Mexico and the Great Lakes.

Consumer

Many items found in local retail stores, restaurants and automobile dealerships were shipped on a BNSF train. Each year BNSF moves about 10 percent of the vehicles sold in the United States. BNSF is among the world's top transporters of intermodal traffic, and the only western U.S. railroad offering direct intermodal service to the Southeast, as well as the fastest intermodal service to the Northeast.

Industrial

BNSF is a leader in transporting forest products, chemicals, metals and other products that drive our economy. Each year BNSF transports enough lumber to build more than 500,000 homes; enough asphalt to lay a single lane road four times around the equator; and enough coiled sheet steel to lay the unrolled coils end to end 12 times between New York City and Seattle, WA.

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For more information, please visit our website at www.bnsf.com



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