

October 20, 2017

Representative Sarah Anderson
State Government Finance Committee Chair
583 State Office Building
100 Rev. Dr. Martin Luther King Jr. Blvd.
St. Paul, Minnesota 55155-1298

Re: October 12, 2017 Minnesota House State Government Finance Committee Hearing

Dear Representative Anderson:

In response to the October 12, 2017 hearing at the Minnesota House State Government Finance Committee, SMG would like to follow up to provide you and your committee with information.

During the hearing, you noted that Juan Gaytan had made a statement to the Board of Private Detective and Protective Agent Services on September 26, 2017 regarding a conversation between Mr. Gaytan and SMG. Mr. Gaytan stated that SMG had reached out to him to invite Monterrey Security to bid on the 2015 RFP for crowd management and 24/7 security contracts at U.S. Bank Stadium.

SMG internally investigated these claims and to our knowledge, no one from SMG solicited responses from any of the bidders, including Monterrey Security. Each vendor who participated in the RFP process initiated proposals on their own, without solicitation from SMG.

Representative Pugh asked for further clarification of the credential policy at U.S. Bank Stadium. The detailed process is a six-page U.S. Bank Stadium policy and is non-public, security information according to Minn. Stat. § 13.37, subd. 1(a). SMG can provide you and the committee with an overview of the stadium's credentialing process, which is attached. As stated at the hearing on October 12, 2017, the U.S. Bank Stadium credential serves as an identification badge that grants access in and around U.S. Bank Stadium only. This credential should not be confused with the security firm-issued identification cards described in Minn. Stat. § 326.336, subd. 2 that were also discussed at the hearing.

SMG greatly values the partnership with the State of Minnesota and the Minnesota Sports Facilities Authority in operating U.S. Bank Stadium. We are committed to creating memorable experiences through service excellence, while providing a safe, world-class sports and entertainment environment for all.

Sincerely,



Patrick Talty
SMG General Manager

Attachment: Credential Policy Overview

CC: Mike Vekich, MSFA Chair
Rick Evans, MSFA Executive Director



AN  MANAGED FACILITY

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U.S. Bank Stadium Credential Policy Overview

- All employees are required to display a U.S. Bank Stadium issued credential while working at the stadium so they may access the facility and areas inside the stadium. These credentials are provided by U.S. Bank Stadium and contain measures to deter counterfeit and misuse.
- Each company that is providing service at U.S. Bank Stadium submits approval forms to the Director of Event Services. Once approval is granted, the U.S. Bank Stadium identification badge is created. Each company's Human Resources Department is responsible for ensuring that its company policies are followed when onboarding individuals for whom they are requesting identification badges.
- Credentials that are issued to full-time or part-time staff are valid for each season and issued to employees annually. If an employee is terminated or should their employment end, they are required to return their U.S. Bank Stadium identification badge to their Human Resources Department. We also require daily visitors that are not entering for an event, be issued a credential for that day. We ask for a government-issued ID from visitors at the time they receive their visitor credential.
- Staff are required to use certain entrances to access the facility to ensure that their credentials can be properly checked. Additionally, all employees and visitors are subject to a bag check and metal detection screening each time they enter the stadium.