# HF1350 - 2A - "Nonemergency Med Transport"

Chief Author: Kim Norton

Commitee: Health and Human Services Finance

Date Completed: 04/07/2015

Lead Agency: Human Services Dept

Other Agencies:

Transportation Dept

State Fiscal Impact	Yes	No
Expenditures	х	
Fee/Departmental Earnings	х	
Tax Revenue		Х
Information Technology	х	
Local Fiscal Impact		x

This table shows direct impact to state government only. Local government impact. if any, is discussed in the narrative. Reductions shown in the parentheses.

State Cost (Savings)				Biennium		ium
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
Human Services Dept						
General Fund		-	6,937	10,936	11,813	12,548
Transportation Dept	•	•	•	•	•	
Trunk Highway			39	(12)	(12)	(12)
State Total	_	_	_	_	_	
General Fund		-	6,937	10,936	11,813	12,548
Trunk Highway	•	-	39	(12)	(12)	(12)
	Total	-	6,976	10,924	11,801	12,536
	Biennial Total		17,900			24,337

Full Time Equivalent Positions (FTE)		Bienn	ium	Biennium	
	FY2015	FY2016	FY2017	FY2018	FY2019
Human Services Dept					
General Fund	-	-	-	-	-
Transportation Dept					
Trunk Highway	-	1.13	2.25	2.25	2.25
Tot	tal -	1.13	2.25	2.25	2.25

# **Lead Executive Budget Officer's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with MMB's Fiscal Note policies.

EBO Signature: Ahna Minge Date: 04/07/2015

Phone: 651 259-3690 Email ahna.minge@state.mn.us

# State Cost (Savings) Calculation Details

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

<sup>\*</sup>Transfers In/Out and Absorbed Costs are only displayed when reported.

State Cost (Savings) = 1-2		Bienn		um	Bienni	um
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
Human Services Dept	-					
General Fund		-	6,937	10,936	11,813	12,548
Transportation Dept		•	•			
Trunk Highway		-	39	(12)	(12)	(12)
	Total	-	6,976	10,924	11,801	12,536
	Bier	nnial Total		17,900		24,337
1 - Expenditures, Absorbed Costs*, Tran	sfers Out*	=		=		
Human Services Dept						
General Fund		-	6,937	10,936	11,813	12,548
Transportation Dept						
Trunk Highway		-	111	132	132	132
	Total	-	7,048	11,068	11,945	12,680
	Bier	nnial Total		18,116		24,625
2 - Revenues, Transfers In*						
Human Services Dept						
General Fund		-	-	-	-	-
Transportation Dept	•				•	
Trunk Highway		-	72	144	144	144
	Total	-	72	144	144	144
	Bier	nnial Total		216		288

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Chief Author: Kim Norton

Commitee: Health and Human Services Finance

Date Completed: 04/07/2015

Agency: Human Services Dept

State Fiscal Impact	Yes	No
Expenditures	х	
Fee/Departmental Earnings		х
Tax Revenue		Х
Information Technology	х	
Local Fiscal Impact		

Local Fiscal Impact		Х
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This table shows direct impact to state government only. Local government impact. if any, is discussed in the narrative. Reductions shown in the parentheses.

State Cost (Savings)			Biennium		Biennium	
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
General Fund	_	-	6,937	10,936	11,813	12,548
	Total	-	6,937	10,936	11,813	12,548
	Biennial Total		17,873			24,361

Full Time Equivalent Positions (FTE)		Bieni	Biennium		Biennium	
	FY2015	FY2016	FY2017	FY2018	FY2019	
General Fund	-	-	-	-	-	
Total	-	-	-	-	-	

### **Executive Budget Officer's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with MMB's Fiscal Note policies.

EBO Signature: Ahna Minge Date: 4/6/2015 1:31:50 PM Phone: 651 259-3690 Email ahna.minge@state.mn.us

#### State Cost (Savings) Calculation Details

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

\*Transfers In/Out and Absorbed Costs are only displayed when reported.

State Cost (Savings) = 1-2			Biennium		Biennium	
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
General Fund		-	6,937	10,936	11,813	12,548
	Total	-	6,937	10,936	11,813	12,548
	Bier	nnial Total		17,873		24,361
1 - Expenditures, Absorbed Costs*, Trai	nsfers Out*	<del>-</del>		<del>-</del>		
General Fund		-	6,937	10,936	11,813	12,548
	Total	-	6,937	10,936	11,813	12,548
	Bier	nnial Total		17,873		24,361
2 - Revenues, Transfers In*						
General Fund		-	-	-	-	-
	Total	-	-	-	-	-
	Bier	nnial Total		-		-

### **Bill Description**

House File 1350 as amended makes several changes to non-emergency medical transportation (NEMT) services in the Medical Assistance program. The bill adds a definition of NEMT to the Minnesota Department of Transportation (MNDOT) statute and makes changes to the MNDOT provider certification standards. The legislation also changes trip documentation requirements for NEMT providers, adds safety standards for protected transport, increases provider payment rates, adds payment rates for new modes of transportation services, and requires prior authorization of certain trips. The language in this amended version of the House Bill also makes clear that STS certified NEMT providers are a subset of the larger pool of STS vehicles certified by MNDOT.

#### **ASSUMPTIONS:**

This estimate assumes an effective date of July 1, 2015.

The legislation redefines the modes of transportation by eliminating the distinction between access transportation services (ATS) and special transportation services (STS) and creating seven new modes of transportation: client reimbursement, volunteer transport, unassisted transport, assisted transport, lift-equipped/ramp transport, protected transport, and stretcher transport. Each of these new modes of transportation are a blend of current service codes, some of which have varying base and/or mileage reimbursement rates. Section A of the expenditure formula deals with the cost of the rates under the new modes.

The increase in rates associated with changing to the new modes of transportation is also expected to have a proportional impact on managed care rates. Client mileage is not paid through the managed care rates, so the expected percent increase in managed care is estimated to be proportional to the percent increase in fee for service NEMT less client mileage. Fee for service claims data suggest a 32.9% increase in total FY2014 FFS NEMT payments under the new modes of transportation with the proposed reimbursement rates with a 19.4% increase to managed care.

This bill would provide protected transport as a new mode of transportation. Section B of the expenditure formula deals with the cost of adding protected transport services. Beltrami county currently offers a similar service and reports transporting 20 persons per month. Using Beltrami's share of medical transportation recipients, this translates to approximately 935 persons per month transported over the entire state. It is assumed that average mileage for protected transport will be similar to that of assisted transport which, based on department data from FY2014, equals about 15 miles per trip. The proposed base rate for protected transport is \$75 and the proposed mileage rate is \$2.40 per mile.

For the managed care impact, it is assumed that protected transport will increase managed care NEMT costs by the same proportion that it is projected to increase costs for access services. This proportion is estimated to be about 3.0%.

This estimate also assumes that 20% of the additional cost for protected transport will be offset by lower medical transportation costs.

Under current law, there is no rural urban commuting area (RUCA) adjustment for access transportation services (ATS) transport so the proposed changes would add RUCA base and mileage adjustments for all geographically eligible ATS transportation. Based on the proposed mileage reimbursement rates for each new mode of transportation and FY2014 base charges and mileage data, adding RUCA base and mileage adjustments to ATS transportation would cost about \$308,000 per year. Section C in the expenditure formula summarizes these costs.

The language sunsets the 4.5% rate reduction on NEMT services provided after June 30, 2015. This reduction currently applies to all base and mileage rates for NEMT STS services, except volunteer mileage and personal mileage, and other travel costs. Since the 2014 NEMT data reflects the lower base after the 4.5% rate reduction has been applied, the fiscal impact of this sunset has already been accounted for in the first section of the fiscal note that establishes new rates.

Section D of this estimate projects the cost of ending the 4.5 percent rate reduction on ambulance services. This estimate includes costs for increased managed care capitation rates resulting from this increase. Based on the original fiscal note from this rate reduction from 2011, it is assumed that approximately 1.25 percent of managed care payments are for ambulance services (slightly less for the elderly and disabled eligibility categories) and 1 percent of managed care payments are for NEMT STS services.

This legislation requires the use of prior authorization for trips in excess of 30 miles for travel to a primary care provider and 60 miles for travel to an appointment with a specialist. Under current law, NEMT providers must receive authorization from the local agencies (the counties) for trips in excess of these limits. This bill moves the requirement for NEMT providers to receive authorization for trips exceeding the 30/60 mile limit from the local agencies and instead requires DHS to place these longer trips on prior authorization. This estimate includes the cost for DHS to meet this new responsibility.

Medical Assistance claims data from 2014 suggest that 9,400 trips or less than 1 percent of all rides provided would meet the 30/60 mile threshold. The cost to DHS for additional prior authorization services performed by an outside vendor is reflected in this estimate.

This fiscal note assumes all rate changes are effective in fee-for-service effective July 1, 2015 and the effect to managed care rates begins in January 2016.

This rate change would require changes to DHS claims payment systems. The cost of making these changes is reflected in this estimate.

#### **Assumptions**

### **Expenditure and/of Revenue Calculations:**

HF1350-1E with A2 Amendment										
Part A: New NEMT Modes										
The following table summarizes the number of FY2014 base units that would have been paid in each of the proposed seven new modes of transportation, the weighted average FY2014 base reimbursement rate for each of the new modes, the proposed base reimbursement rate for the each of the new modes in the proposed language, and the estimated marginal change in FY2014 base payments under these proposed reimbursement rates:										
		FY2014	FY2014	Proposed	Change in					
		Units Paid	Base Rate	Base Rate	Payments					
Client		0	\$0.00	\$0.00	\$0.00					
Volunteer		0	\$0.00	\$0.00	\$0.00					
Unassisted		519,373	\$9.55	\$11.00	\$753,090.85					

HF1350-1E with A2 Amendment						
Assisted		289,459	\$11.30	\$13.00	\$492,727.55	
Lift-Equipped		156,280	\$15.56	\$18.00	\$380,653.09	
Protected				\$75.00		
Stretcher		898	\$57.30	\$60.00	\$2,424.60	
Total					\$1,628,896.09	
The following table summarizes the transportation, the weighted averag rate for the each of the new modes proposed reimbursement rates:	e FY2014 mileage	reimbursement	rate for each of the	new modes, the p	roposed mileage re	eimbursement
		FY2014	FY2014	Proposed	Change in	
		Units Paid	Mileage Rate	Mileage Rate	Payments	
Client		14,406,881	\$0.22	\$0.45	\$3,325,335.29	
Volunteer		2,378,867	\$0.56	\$1.13	\$1,355,954.19	
Unassisted		2,157,515	\$0.85	\$1.30	\$962,487.38	
Assisted	Assisted		\$1.24	\$1.30	\$335,858.48	
Lift-Equipped	Lift-Equipped		\$1.29	\$1.55	\$526,121.25	
Protected				\$2.40		
Stretcher		37,703	\$2.40	\$2.40	\$0.00	
Total					\$6,505,756.60	
N. T. C. L. C.						
Note: The fiscal impact of the new r	node "protected tr	ansport" is not in	cluded nere, but is	analyzed below.		
The data summarized above repres transportation with the proposed rei						
		FY 2014	FY 2016	FY 2017	FY 2018	FY 2019
Total NEMT payment base		\$24,757,870				
Estimated cost of new rates		\$8,134,653				
NEMT forecast			\$28,228,012	\$29,744,435	\$31,180,429	\$32,590,780
Est % change in NEMT pmts		32.86%	32.86%	32.86%	32.86%	32.86%
Projected cost of new rates			\$9,274,831	\$9,773,080	\$10,244,902	\$10,708,299
Phase-in			83.33%	100.00%	100.00%	100.00%
Total MA Cost			\$7,729,026	\$9,773,080	\$10,244,902	\$10,708,299

HF1350-1E with A2 Amendment					
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$3,864,513	\$4,886,540	\$5,122,451	\$5,354,150
	State share	\$3,864,513	\$4,886,540	\$5,122,451	\$5,354,150
Impact of New Modes on Managed	l Care				
Elderly and Disabled		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,291,588,846	\$1,129,007,970	\$1,167,062,170	\$1,256,650,368
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$12,915,888	\$11,290,080	\$11,670,622	\$12,566,504
% change in managed care NEMT		19.40%	19.40%	19.40%	19.40%
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (elderly and disabled)		\$1,044,034	\$2,190,275	\$2,264,101	\$2,437,902
HMO withhold payments		\$0	\$41,901	\$146,018	\$194,203
Total MA Cost (elderly and disabled		\$1,044,034	\$2,232,177	\$2,410,119	\$2,632,105
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$522,017	\$1,116,088	\$1,205,060	\$1,316,053
	State share	\$522,017	\$1,116,088	\$1,205,060	\$1,316,053

# **Expenditure and/or Revenue Formula**

Impact of New Modes on Managed Care					
Adults without Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,673,102,921	\$1,619,331,117	\$1,698,484,938	\$1,784,089,204
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$16,731,029	\$16,193,311	\$16,984,849	\$17,840,892
% change in managed care NEMT		19.40%	19.40%	19.40%	19.40%
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (adults without kids)		\$1,352,425	\$3,141,502	\$3,295,061	\$3,461,133
HMO withhold payments		\$0	\$54,278	\$204,583	\$280,963
Total MA Cost (adults without kids)		\$1,352,425	\$3,195,780	\$3,499,644	\$3,742,096
	Federal share	100.00%	97.50%	94.50%	93.50%

Impact of New Modes on Managed	Care				
	%				
	Federal share	\$1,352,425	\$3,115,886	\$3,307,164	\$3,498,860
	State share	\$0	\$79,895	\$192,480	\$243,236
Families with Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$2,460,894,645	\$2,397,086,622	\$2,508,133,358	\$2,634,089,817
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$24,608,946	\$23,970,866	\$25,081,334	\$26,340,898
% change in managed care NEMT		19.40%	19.40%	19.40%	19.40%
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (families with kids)		\$1,989,223	\$4,650,348	\$4,865,779	\$5,110,134
HMO withhold payments		\$0	\$79,835	\$302,416	\$415,306
Total MA Cost (families with kids)		\$1,989,223	\$4,730,183	\$5,168,195	\$5,525,440
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$994,612	\$2,365,092	\$2,584,098	\$2,762,720
	State share	\$994,612	\$2,365,092	\$2,584,098	\$2,762,720

Part B: Protected Transport				
FFS Protected Transport	FY 2016	FY 2017	FY 2018	FY 2019
Monthly protected trans trips in Beltrami	20	20	20	20
Proportion med trans recipients in Beltrami	2.14%	2.14%	2.14%	2.14%
Est statewide protected trans trips per month	935	935	935	935
Average miles per trip	15	15	15	15
Est statewide protected trans miles per month	14,019	14,019	14,019	14,019
Proposed base rates	\$75	\$75	\$75	\$75
Projected annual cost of base trips	\$841,121	\$841,121	\$841,121	\$841,121
Proposed rates per mile	\$2.40	\$2.40	\$2.40	\$2.40
Projected annual cost of mileage	\$403,738	\$403,738	\$403,738	\$403,738
Projected total cost of protected transport	\$1,244,860	\$1,244,860	\$1,244,860	\$1,244,860
Offset to medical transportation	20%	20%	20%	20%
Projected net cost of protected transport	\$995,888	\$995,888	\$995,888	\$995,888
Phase-in	83.33%	100.00%	100.00%	100.00%

Part B: Protected Transport					
Total FFS MA Cost		\$829,907	\$995,888	\$995,888	\$995,888
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$414,953	\$497,944	\$497,944	\$497,944
	State share	\$414,953	\$497,944	\$497,944	\$497,944

# **Long-Term Fiscal Considerations**

# **Expenditure and/or Revenue Formula Continued:**

Managed Care Protected Transp	ort				
Elderly and Disabled		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,291,588,846	\$1,129,007,970	\$1,167,062,170	\$1,256,650,368
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$12,915,888	\$11,290,080	\$11,670,622	\$12,566,504
% change in pmts for protected tra	nsport	3.00%	3.00%	3.00%	3.00%
Projected total cost of protected tra	nsport	\$387,477	\$338,702	\$350,119	\$376,995
Offset to medical transportation		20%	20%	20%	20%
Projected net cost of protected tran	nsport	\$309,981	\$270,962	\$280,095	\$301,596
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (elderly and disabled)		\$129,159	\$270,962	\$280,095	\$301,596
HMO withhold payments		\$0	\$5,184	\$18,064	\$24,025
Total MA Cost (elderly and disable	d)	\$129,159	\$276,146	\$298,159	\$325,621
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$64,579	\$138,073	\$149,080	\$162,811
	State share	\$64,579	\$138,073	\$149,080	\$162,811
Adults without Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,673,102,921	\$1,619,331,117	\$1,698,484,938	\$1,784,089,204
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$16,731,029	\$16,193,311	\$16,984,849	\$17,840,892
% change in pmts for protected tra	nsport	3.00%	3.00%	3.00%	3.00%

Managed Care Protected Transp	ort				
Projected total cost of protected tra	insport	\$501,931	\$485,799	\$509,545	\$535,227
Offset to medical transportation		20%	20%	20%	20%
Projected net cost of protected tran	sport	\$401,545	\$388,639	\$407,636	\$428,181
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (adults without kids)		\$167,310	\$388,639	\$407,636	\$428,181
HMO withhold payments		\$0	\$6,715	\$25,309	\$34,758
Total MA Cost (adults without kids)		\$167,310	\$395,354	\$432,946	\$462,940
	Federal share %	100.00%	97.50%	94.50%	93.50%
	Federal share	\$167,310	\$385,470	\$409,134	\$432,849
	State share	\$0	\$9,884	\$23,812	\$30,091
Families with Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$2,460,894,645	\$2,397,086,622	\$2,508,133,358	\$2,634,089,817
% NEMT		1.00%	1.00%	1.00%	1.00%
Managed care NEMT		\$24,608,946	\$23,970,866	\$25,081,334	\$26,340,898
% change in pmts for protected tra	nsport	3.00%	3.00%	3.00%	3.00%
Projected total cost of protected tra	insport	\$738,268	\$719,126	\$752,440	\$790,227
Offset to medical transportation		20%	20%	20%	20%
Projected net cost of protected tran	sport	\$590,615	\$575,301	\$601,952	\$632,182
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (families with kids)		\$246,089	\$575,301	\$601,952	\$632,182
HMO withhold payments		\$0	\$9,877	\$37,412	\$51,378
Total MA Cost (families with kids)		\$246,089	\$585,177	\$639,364	\$683,560
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$123,045	\$292,589	\$319,682	\$341,780
	State share	\$123,045	\$292,589	\$319,682	\$341,780

# **Local Fiscal Impact**

**Expenditure and/or Revenue Formula Continued:** 

Section C: RUCA Adjustments						
RUCA mileage adjustment for STS			\$0			
RUCA mileage adjustment for ATS			\$270,578			
RUCA base adjustment for ATS			\$37,436			
Total estimated RUCA adjustment			\$308,014			
The data summarized above represent						transportation
with the proposed RUCA adjustments.	The effective da	ate for the fuel at	ajustment is assum	led to be July 1, 20	) 15. 	
		FY 2014	FY 2016	FY 2017	FY 2018	FY 2019
Total NEMT payment base		\$24,757,870				
Est cost of RUCA adjustments		\$308,014				
NEMT forecast			\$28,228,012	\$29,744,435	\$31,180,429	\$32,590,780
Est % change in NEMT pmts		1.24%	1.24%	1.24%	1.24%	1.24%
Projected cost of RUCA adjustments			\$351,186	\$370,052	\$387,917	\$405,464
Phase-in			83.33%	100.00%	100.00%	100.00%
Total MA Cost			\$292,655	\$370,052	\$387,917	\$405,464
	Federal share %		50.00%	50.00%	50.00%	50.00%
	Federal share		\$146,328	\$185,026	\$193,959	\$202,732
	State share		\$146,328	\$185,026	\$193,959	\$202,732

Section D: Sunset Rate Reduction on Ambulance Services					
Fee for Service					
Elderly and Disabled		FY 2016	FY 2017	FY 2018 \$11,786,644 4.71%	FY 2019
Medical transportation fo	recast	\$10,299,630	\$11,024,253		\$12,587,607 4.71%
% change in pmts		4.71%	4.71%		
Phase-in		83.33%	100.00%	100.00%	100.00%
Total MA Cost (elderly ar	nd disabled)	\$404,436	\$519,467	\$555,392	\$593,133
	Federal share %	50.00%	50.00%	50.00%	50.00%
	Federal share	\$202,218	\$259,734	\$277,696	\$296,567
	State share	\$202,218	\$259,734	\$277,696	\$296,567
Adults without Children	1	FY 2016	FY 2017	FY 2018	FY 2019

Section D: Sunset Rate Reduction on Ambulance Services				
Medical transportation forecast		\$8,611,760	\$8,916,043	\$9,233,955
	4.71%	4.71%	4.71%	4.71%
	83.33%	100.00%	100.00%	100.00%
ut children)	\$326,370	\$405,790	\$420,128	\$435,108
Federal share %	100.00%	97.50%	94.50%	93.50%
Federal share	\$326,370	\$395,645	\$397,021	\$406,826
State share	\$0	\$10,145	\$23,107	\$28,282
	FY 2016	FY 2017	FY 2018	FY 2019
ast	\$6,493,119	\$6,779,593	\$7,101,573	\$7,435,404
	4.71%	4.71%	4.71%	4.71%
	83.33%	100.00%	100.00%	100.00%
children)	\$254,965	\$319,457	\$334,629	\$350,359
Federal share %	50.00%	50.00%	50.00%	50.00%
Federal share	\$127,483	\$159,729	\$167,315	\$175,180
State share	\$127,483	\$159,729	\$167,315	\$175,180
	ast  ut children)  Federal share %  Federal share  State share  ast  children)  Federal share %  Federal share %  Federal share	\$8,311,554  4.71%  83.33%  ut children)  \$326,370  Federal share %  100.00%  Federal share \$326,370  State share \$0  FY 2016  asst  \$6,493,119  4.71%  83.33%  children)  \$254,965  Federal share %  50.00%  Federal share %  \$127,483	### \$8,311,554 \$8,611,760 ### \$8,311,554 \$8,611,760 ### \$1,000% ##	\$8,311,554 \$8,611,760 \$8,916,043 \$4.71% 4.71% 4.71% \$3.33% 100.00% 100

# References/Sources

Managed Care					
Elderly and Disabled		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,291,588,846	\$1,129,007,970	\$1,167,062,170	\$1,256,650,368
% medical transportation		0.24%	0.24%	0.24%	0.24%
Managed care medical transportation		\$3,099,813	\$2,709,619	\$2,800,949	\$3,015,961
% change in pmts		4.71%	4.71%	4.71%	4.71%
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (elderly and disabled)		\$60,860	\$127,678	\$131,982	\$142,113
HMO withhold payments		\$0	\$0	\$8,993	\$12,184
Total MA Cost (elderly and disabled)		\$60,860	\$127,678	\$140,975	\$154,297
Federal	share %	50.00%	50.00%	50.00%	50.00%

Managed Care					
	Federal share	\$30,430	\$63,839	\$70,487	\$77,148
	State share	\$30,430	\$63,839	\$70,487	\$77,148
Adults without Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$1,673,102,921	\$1,619,331,117	\$1,698,484,938	\$1,784,089,204
% medical transportation		1.25%	1.25%	1.25%	1.25%
Managed care medical transportation	on	\$20,913,787	\$20,241,639	\$21,231,062	\$22,301,115
% change in pmts		4.71%	4.71%	4.71%	4.71%
Phase-in		41.67%	100.00%	100.00%	100.00%
MA Cost (adults without kids)		\$410,611	\$953,795	\$1,000,417	\$1,050,838
HMO withhold payments		\$0	\$0	\$63,352	\$91,539
Total MA Cost (adults without kids)		\$410,611	\$953,795	\$1,063,768	\$1,142,377
	Federal share %	100.00%	97.50%	94.50%	93.50%
	Federal share	\$410,611	\$929,950	\$1,005,261	\$1,068,123
	State share	\$0	\$23,845	\$58,507	\$74,255
Families with Children		FY 2016	FY 2017	FY 2018	FY 2019
Managed care forecast		\$2,460,894,645	\$2,397,086,622	\$2,508,133,358	\$2,634,089,817
% medical transportation		1.25%	1.25%	1.25%	1.25%
Managed care medical transportation	on	\$30,761,183	\$29,963,583	\$31,351,667	\$32,926,123
% change in pmts					<b>Ψ32,320,123</b>
		4.71%	4.71%	4.71%	
Phase-in		4.71% 41.67%	4.71% 100.00%	4.71% 100.00%	4.71%
Phase-in  MA Cost (families with kids)					4.71% 100.00%
		41.67%	100.00%	100.00%	4.71% 100.00% \$1,551,493
MA Cost (families with kids)		41.67% \$603,950	100.00% \$1,411,897	100.00% \$1,477,304	4.71% 100.00% \$1,551,493 \$135,375
MA Cost (families with kids)  HMO withhold payments	Federal share	\$603,950 \$03,950	100.00% \$1,411,897 \$0	100.00% \$1,477,304 \$93,442	4.71% 100.00% \$1,551,493 \$135,375 \$1,686,867
MA Cost (families with kids)  HMO withhold payments		\$603,950 \$03,950 \$0 \$603,950	\$1,411,897 \$0 \$1,411,897	100.00% \$1,477,304 \$93,442 \$1,570,746	4.71% 100.00% \$1,551,493 \$135,375 \$1,686,867
MA Cost (families with kids)  HMO withhold payments	%	\$603,950 \$0 \$603,950 \$603,950 50.00%	\$1,411,897 \$0 \$1,411,897	100.00% \$1,477,304 \$93,442 \$1,570,746 50.00%	4.71% 100.00% \$1,551,493 \$135,375 \$1,686,867 50.00%
MA Cost (families with kids)  HMO withhold payments	% Federal share	\$603,950 \$0 \$603,950 \$603,950 50.00%	\$1,411,897 \$0 \$1,411,897 50.00%	100.00% \$1,477,304 \$93,442 \$1,570,746 50.00%	4.71% 100.00% \$1,551,493 \$135,375 \$1,686,867 50.00% \$843,434
MA Cost (families with kids)  HMO withhold payments	% Federal share	\$603,950 \$0 \$603,950 \$603,950 50.00%	\$1,411,897 \$0 \$1,411,897 50.00%	100.00% \$1,477,304 \$93,442 \$1,570,746 50.00%	\$1,551,493 \$1,551,493 \$135,375 \$1,686,867 50.00% \$843,434 \$843,434

Managed Care						
Managed care NEMT (Elderly & Disable	d)		\$586,597	\$1,254,161	\$1,354,139	\$1,478,863
Managed care NEMT (Adults without Kid	is)		\$0	\$89,778	\$216,292	\$273,327
Managed care NEMT (Families with Kids	S)		\$1,117,656	\$2,657,680	\$2,903,780	\$3,104,500
Medical transportation (Elderly & Disable	ed)		\$232,648	\$323,573	\$348,183	\$373,715
Medical transportation (Adults without Ki	ds)		\$0	\$33,990	\$81,614	\$102,537
Medical transportation (Families with Kid	s)		\$429,458	\$865,677	\$952,687	\$1,018,613
Total MA General Fund			\$6,792,152	\$10,794,369	\$11,671,050	\$12,406,381
Fiscal Tracking Summary (\$000s)						
Fund	BACT	Description	n FY20	016 FY20	17 FY2018	FY2019
GF	33-FC	MA Grant	s 1,	547 3,5	23 3,856	4,123
GF	33-AD	MA Grant	s	0 1	24 298	376
GF	33-ED	MA Grant	s 5,2	245 7,1	47 7,517	7,907
GF	11	System (MMIS		4	1 1	1
GF	13	HCA Admi (Prior Auth Contract	ı.	141 1	41 141	141
		Total Ne Fiscal Impac		937 10,9	36 11,813	12,548
		Full Time Equivalent				

Agency Contact: Patrick Hultman 651-431-4311

Agency Fiscal Note Coordinator Signature: Don AllenDate: 4/3/2015 5:41:26 PMPhone: 651 431-2932Email: Don.Allen@state.mn.us

# HF1350 - 2A - "Nonemergency Med Transport"

Chief Author: Kim Norton

Commitee: Health and Human Services Finance

Date Completed: 04/07/2015

Agency: Transportation Dept

State Fiscal Impact	Yes	No
Expenditures	Х	
Fee/Departmental Earnings	х	
Tax Revenue		Х
Information Technology		Х
Local Fiscal Impact		

This table shows direct impact to state government only. Local government impact. if any, is discussed in the narrative.	
Reductions shown in the parentheses.	

State Cost (Savings)			Biennium		Biennium	
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
Trunk Highway		-	39	(12)	(12)	(12)
	Total	-	39	(12)	(12)	(12)
	Bier	nial Total		27		(24)

Full Time Equivalent Positions (FTE)		Biennium		Biennium	
	FY2015	FY2016	FY2017	FY2018	FY2019
Trunk Highway	-	1.13	2.25	2.25	2.25
Total	-	1.13	2.25	2.25	2.25

### **Executive Budget Officer's Comment**

I have reviewed this fiscal note for reasonableness of content and consistency with MMB's Fiscal Note policies.

EBO Signature: Britta Reitan Date: 4/7/2015 12:59:54 PM Phone: 651 201-8028 Email britta.reitan@state.mn.us

#### State Cost (Savings) Calculation Details

This table shows direct impact to state government only. Local government impact, if any, is discussed in the narrative. Reductions are shown in parentheses.

<sup>\*</sup>Transfers In/Out and Absorbed Costs are only displayed when reported.

State Cost (Savings) = 1-2			Biennium		Biennium	
Dollars in Thousands		FY2015	FY2016	FY2017	FY2018	FY2019
Trunk Highway		-	39	(12)	(12)	(12)
	Total	-	39	(12)	(12)	(12)
	Bier		27		(24)	
1 - Expenditures, Absorbed Costs*, Tra	nsfers Out*	=		=		
Trunk Highway		-	111	132	132	132
	Total	-	111	132	132	132
	Bier	nial Total		243		264
2 - Revenues, Transfers In*						
Trunk Highway		-	72	144	144	144
	Total	-	72	144	144	144
	Bier	nial Total		216		288

### **Bill Description**

House File 1350-2A makes several changes related to the regulation of nonemergency medical transportation (NEMT) services, and payment for these services under MA. The bill requires NEMT providers to pay an annual fee to the Commissioner of Transportation, and modifies procedures for granting variances. The bill also specifies payment rates for the various modes of service, eliminates rate reductions for NEMT and ambulance services, and revises and restructures provisions governing the provision of NEMT services under MA. MnDOT currently is responsible for operating standards under MS 174.29 -.30, including annual vehicle inspections, for all special transportation (STS) vehicles, and Section 1, subd 17(c) requires all NEMT providers now comply with these standards they are also part of special transportation services.

#### **Assumptions**

#### Revenue:

We assume the \$45 decal revenue paid to MnDOT will be deposited in the Trunk Highway Fund (Technical note: language to this effect is needed)

\$45 annually will be collected from:

Current STS providers vehicles (no revenue collected currently): 2,300 as of January 2015.

Added NEMT vehicles: A variance application process began due to legislation passed in 2014 with significant changes to nonemergency medical transportation services. DHS had received variance applications for 11 additional providers with a total of 780 vehicles by January; however, as of March, the vehicle number had increased to 865. Therefore, we are unsure how much more these numbers may fluctuate, or whether additional providers will apply. We will assume 900 vehicles each year, with no change per year

Total vehicles = 3,200 (2,300 +900).

### **Expenditures:**

MnDOT assumes the same inspection process will be used for all providers vehicles, and will take approximately the same

amount of time, though some additional provisions are added in this bill. MnDOT assumes 1.5 additional inspectors will be needed. This is based on the percentage of time current employees spend on STS inspection work (3 employees for 2,300 vehicles); it would equate to 1.2 FTEs, however, we assume 1.5 FTES because several of the new companies have over 100 vehicles and drivers. Those inspections and audits take more time and are more indepth and complicated than inspections and audits for providers with fewer vehicles and drivers.

The inspector FTEs are assumed to be Transportation Program Specialist 2s; estimated salary of 49,000 + 32% for average fringe benefits for the position. In addition, there would be ongoing costs of \$3,000 for outstate travel, supplies, etc.

#### Additional costs include

·0.25 legal FTE for the additional vehicles potentially involved in the variance processincluding consideration of application, writing letters of issuance or denial, and dealing with appeals. Assume a State Program Admin Intermediate at \$50,000 per year X 50% overhead, including fringe benefits.\$50,000 X 50% X .25 = \$18,750.

 $\cdot$ 0.5 credentialing FTE for handling the additional calls regarding the new provisions, processing application information, etc. Assume a student paraprofessional at \$15,000 X 50% overhead, including fringe benefits. \$15,000 X 50% X .5 = \$11,250.

One-time costs for inspectors include:

MnDOT vehicle equipped with 800MHz two-way radio: \$31,100

Uniform, cell phone, computer, printer and training: \$4,000

In addition, there will be the cost of additional decals (currently they are placed on STS vehicles following inspection). MnDOTs best information based on a recent purchase is that 10,000 decals from MnCORR is \$6,000. This will be an additional one-time cost.

We are unsure of when the additional inspections will begin and how many will occur in FY16, and will assume one-half year labor and other ongoing costs in FY16.

#### **Expenditure and/or Revenue Formula**

#### Revenue:

Decal revenue annually to the Trunk Highway Fund: \$45 X 3,200 vehicles = \$144,000; we will assume one half in FY2016 or \$72,000.

### **Expenditures:**

Ongoing costs:

Inspectors -  $49,000+32\% = $64,680 + $3,000 = $67,680 \times 1.5 = $101,500$ ; additional staff \$18,750 +11,250 = \$131,500; round to \$132,000. Assume one half in FY16 = \$66,000.

One-time costs:

\$31,100 + 4,000 + 6,000 = \$41,100 + \$4,000 for one half FTE; MnDOT assumes it wont need to purchase an automobile for the one half FTE. Total \$45,100 round to \$45,000

Total FY2016 = \$66,000 + \$45,000 = \$111,000

Total FY2017-2019 = \$132,000

-	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Revenue	72,000	144,000	144,000	144,000
<u>Expenditures</u>	111,000	132,000	132,000	132,000
Net Revenue	(39,000)	12,000	12,000	12,000
FTEs	1.125	2.25	2.25	2.25

# **Long-Term Fiscal Considerations**

We assume expenditures and decal revenue will continue at the 2019 level.

## **Local Fiscal Impact**

None

### References/Sources

MnDOT Office of Freight and Commercial Vehicle Operations (OFCVO)

**Agency Contact:** 

Agency Fiscal Note Coordinator Signature: Lynn Poirier Date: 4/6/2015 4:10:15 PM

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