



Champions of Homecare

March 1, 2024

Honorable Peter Fischer
551 State Office Building
St. Paul, Minnesota

Dear Chair Fischer:

I am writing to express support for House and Senate passage and enactment of HF4203/SF4268. Representative Pryor and Senator Kupec are the chief authors. This bipartisan bill includes co-authorship from: Reps. Baker, Norris, Perryman, Fischer, Reyer and Novotny, as well as Senators Maye Quade, Utke and Hoffman.

This bill offers an excellent opportunity for lead agencies to partner with technology providers, such as HealthMed, to demonstrate the value of expedited approval for qualifying assistive technology services. Among HealthMed's current clients receiving a fully integrated, person-centered Clinic@Home platform there have been demonstrated results including:

- **61% increase in medication adherence;**
- **20% reduction in missed provider appointments; and**
- **96% annual Case Manager renewal rate.**

We ask you to pass this proposal to work toward a cost-effective, timely, and equitable improvement in access to care for Minnesota's Medicaid population.

- The bill allows one or more lead agencies to engaged in informed choice partnership agreements with enrolled Medicaid providers for expedited access to existing waiver benefits for technology and telehealth systems for at least 500 high-risk people currently enrolled in a Medicaid waiver (older adults and people with disabilities);
- The 500 enrollees would decide if they want to receive the technology and telehealth services and be included in the risk-based demonstration if they fall into a high-risk patient category, such as: clinical acuity, chronic medical conditions, multiple emergency room visits in the prior year, behavioral or complex conditions, challenge with finding transportation, or inability to find appropriate primary care.
- The Commissioner of Human Services would approve one or more risk-based demonstration partnerships by October 1, 2024, for services beginning January 1, 2025, as well as engage in stakeholder input, and report back outcomes and results to the legislature.

The bill is intended to be a policy-only authorization for this demonstration; we are not asking for any change in Medicaid reimbursement, benefits or new provider types.

Thank you for your support of this initiative. We are happy to provide additional comment or information at your request.

Sincerely,

David Hancox

David Hancox, Chief Administrative Officer/(Interim)Chief Operating Officer