State of Minnesota Gambling Control Board

Annual Report



Fiscal Year 2022

July 1, 2021 – June 30, 2022

| Calculation of N | et Receipts | Total Expendit | ures |
|-----------------------------|-------------------|--|-----------------|
| Gross receipts (see page 3) | \$4,251,597,233 | Allowable expenses ¹ (see page 6) | \$299,805,007 |
| Prizes paid (see page 4) | - \$3,627,005,985 | Lawful purposes ² (see page 7) | + \$319,365,897 |
| Net receipts (see page 4) | \$624,591,248 | Total expenditures ³ | \$619,170,904 |

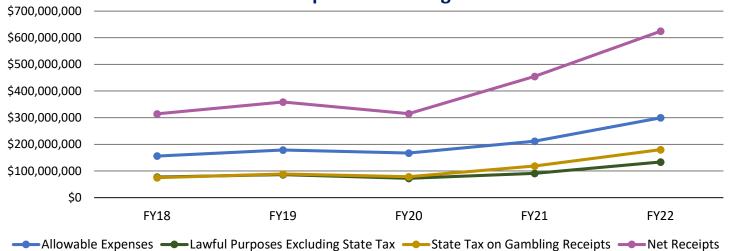
¹ Allowable expenses are the costs related to the conduct of gambling such as inventory, wages, and rent.

³ Net receipts exceeded total expenditures by \$5.4 million. These funds are available for organizations to spend in FY23.

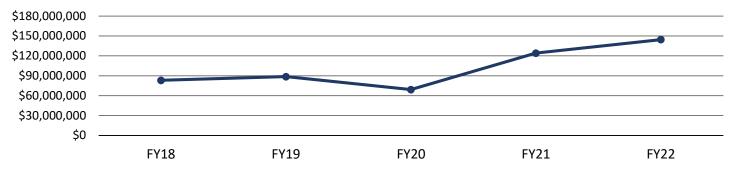
| Lawful Purpose Expe | nditures |
|--|-----------------|
| Charitable contributions, nonprofit program expenditures, and regulatory fees (see page 7) | \$139,165,601 |
| State tax (see page 8) | + \$180,200,296 |
| Total lawful purpose expenditures | \$319,365,897 |

| Net Profit After Sta | te Tax |
|--|-----------------|
| Net receipts | \$624,591,248 |
| Allowable expenses | \$299,805,007 |
| State tax | - \$180,200,296 |
| Net profit after state tax (see page 10) | \$144,585,945 |

Net Receipts, Allowable Expenses, State Tax, and Lawful Purposes Excluding State Tax



Net Profit After State Tax



² Lawful purposes include charitable contributions, nonprofit program expenditures, taxes, and fees.



FY22 Gambling Control Board Annual Report

Summary and Highlights

November 15, 2022

The Minnesota Gambling Control Board provides the oversight and regulation needed to ensure the integrity of operations, create educational and outreach materials, and confirm that net profits are properly used to support Minnesota nonprofit organizations and their missions. This report summarizes the lawful gambling activity from paper and electronic pull-tabs, paper and electronic bingo, raffles, paddlewheels, and tipboards for fiscal year 2022 (FY22), beginning July 1, 2021 and ending June 30, 2022.

Highlights:

- FY22 gross receipts (total sales) totaled \$4.3 billion—the largest amount ever. This is a 38% increase from FY21 and a 104% increase from FY20.
- Net profit (total sales minus prizes and minus allowable expenses) totaled \$325 million, a 33.5% increase from FY21 and a 120.2% increase from FY20.
- In FY22, Minnesota's charitable gambling resulted in \$131.5 million going to support the state's nonprofits.
- Over \$180 million went to the general fund through the taxes collected on gambling receipts.
- Pull-tabs made up 96% of total sales (paper pull-tabs 50.1% and electronic pull-tabs 45.6%).
- Pull-tab gross receipts (paper and electronic) increased 37.4% in FY22, while gross receipts for all other forms of lawful gambling increased 58.8%.
- Paper bingo gross receipts totaled \$76.2 million, a 62.8% increase from FY21.
- 2,857 new games were approved for sale in Minnesota in FY22.
- As of June 30, 2022, there were 1,140 licensed organizations conducting lawful gambling at 2,988 locations throughout Minnesota. The number of organizations and locations has remained relatively constant over the past five years.

FY22 was a record year for charitable gambling in Minnesota. The Gambling Control Board and staff continue to diligently provide oversight and regulation of this multibillion-dollar industry – the largest in the nation.

Respectfully submitted,

Geno Fragnito Board Chair

Deno Fragnito

Tim Mahoney Executive Director

| For information on: | See page | For information on: | See page |
|----------------------------------|--------------------|----------------------------------|----------|
| FY22 at a glance | Inside Front Cover | Lawful purpose expenditures | 7 |
| Agency budget and licensing data | 2 | State taxes on gambling receipts | 8-9 |
| Gross receipts | 3 | Net profit after state tax | 10 |
| Prizes paid and net receipts | 4 | FY22 "Top Ten" lists | 11 |
| Distribution of net receipts | 5 | Exempt and excluded activity | 12 |
| Allowable expenses | 6 | Board mission and members | 13 |

Tim Mahoney

Agency Statement of Receipts and Expenditures (rounded to nearest \$1,000)

| regulatory rec | Total Gambling Control Board fees collected ² | |
|--------------------------------------|--|-------------|
| • ', ' | Unused appropriation returned to dedicated account | \$3,795,232 |
| Civil penalties, fines (consent orde | rs, citations) deposited into the state's general fund | \$25,100 |

¹ Includes manufacturer, distributor, distributor salesperson, linked bingo game provider, organization, and gambling manager licenses, and premises permit, exempt permit, and game approval/testing fees.

Board-Issued Licenses and Permits as of June 30, 2022

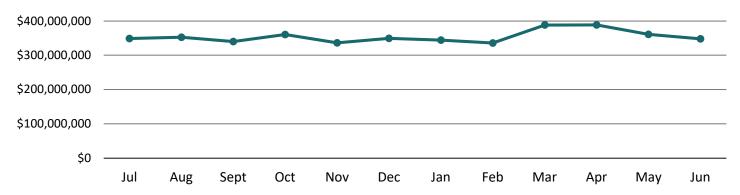
| 9 | Manufacturers | Produce and sell gambling equipment (pull-tab games, be selection devices, etc.) to licensed distributors. | oingo pape | er, bingo ball |
|-------|-----------------------------|---|--------------------------|----------------------------------|
| 2,857 | Games | Manufacturer-produced games tested/approved for sal | e to licens | ed distributors. |
| 2 | Linked bingo game providers | Provide electronic linked bingo games to licensed lawfu | l gambling | g organizations. |
| 9 | Distributors | Businesses that sell gambling equipment to licensed, ex lawful gambling organizations. | empt, and | l excluded |
| 98 | Distributor salespersons | Distributor employees licensed to sell gambling equipmorganizations. | ent to nor | nprofit |
| 1,140 | Licensed organizations | Nonprofit organizations licensed to conduct gambling at | permitte | d premises. |
| | organizations | Type of Nonprofit Organization | <u>Count</u> | <u>Percent</u> |
| | | Veterans—American Legions, VFWs, and Auxiliaries | 293 | 26% |
| | | Fraternal—Eagles, Moose, Elks, Lions | 225 | 20% |
| | | Youth sports and activities | 211 | 19% |
| | | Firefighter relief associations | 177 | 16% |
| | | Civic, religious, outdoor, and other misc. organizations | 234 | <u> 19%</u> |
| | | Total licensed organization | ns 1140 | 100% |
| 1,140 | Gambling managers | Members of licensed nonprofit organizations responsible organizations' lawful gambling operations. | e for supe | ervising |
| 2,988 | Premises permits | Permits a licensed organization to conduct lawful gamble | ing at a lo | cation. |
| 2,984 | Exempt permits | 2030 nonprofit organizations were issued permits to coon up to five days per calendar year. 2984 activities were 1, 2021 – June 30, 2022) with tax-exempt total sales of seceipts are not included in the total sales amounts for See page 11 for additional information. | e conduct 551,912,68 | ed in FY22 (July 85. These |
| 509 | Excluded permits | 286 nonprofit organizations were issued permits to con- activities. "Excluded" bingo may be conducted for four of be conducted up to 12 consecutive days in conjunction celebration, or the State Fair. Sales amounts from exclu- not included in the licensed organization totals. | or fewer a with a cou | nnual events or inty fair, civic |

² Fees collected are assigned to a designated account controlled by legislative appropriation.

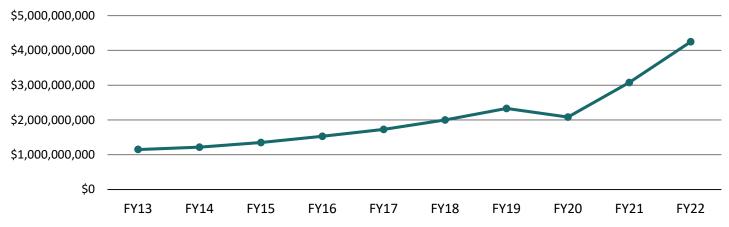
| 2022 | Fiscal Year | Sales Act | ivity Sumr | nary (in \$1, | .000s) | |
|-------------------------|-------------|----------------------|-------------|---------------|-----------|---------------------|
| | Gross R | eceipts ¹ | Prizes | s Paid | Net Re | ceipts ² |
| Activity | FY22 | FY21 | FY22 | FY21 | FY22 | FY21 |
| Pull-tabs - Paper | \$2,131,293 | \$1,682,732 | \$1,824,415 | \$1,437,154 | \$306,878 | \$245,578 |
| Pull-tabs - Electronic | \$1,940,575 | \$1,280,540 | \$1,670,572 | \$1,100,679 | \$270,003 | \$179,861 |
| Bingo - Paper | \$76,203 | \$46,801 | \$56,963 | \$35,360 | \$19,240 | \$11,441 |
| Bingo - Electronic | \$54,972 | \$33,402 | \$43,977 | \$27,188 | \$10,995 | \$6,214 |
| Tipboards - Sports | \$2,586 | \$1,205 | \$2,038 | \$934 | \$548 | \$271 |
| Tipboards - Non-sports | \$13,639 | \$10,011 | \$10,198 | \$7,486 | \$3,441 | \$2,525 |
| Paddlewheel - w/table | \$3,783 | \$2,158 | \$3,263 | \$1,885 | \$520 | \$273 |
| Paddlewheel - w/o table | \$14,369 | \$9,805 | \$9,290 | \$6,349 | \$5,079 | \$3,456 |
| Raffles | \$14,020 | \$9,653 | \$6,289 | \$4,417 | \$7,731 | \$5,236 |
| Interest | \$158 | \$140 | \$0 | \$0 | \$158 | \$140 |
| Totals | \$4,251,598 | \$3,076,447 | \$3,627,005 | \$2,621,452 | \$624,593 | \$454,995 |

¹"Gross receipts" means the amount wagered.

FY22 Gross Receipts by Month



Annual Gross Receipts - 10 Years



² "Net receipts" means the amount wagered that was not returned to players in prizes.

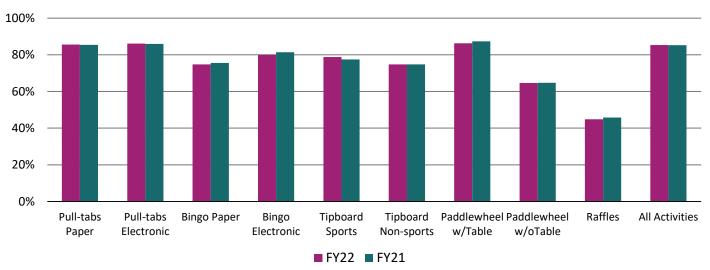
Prizes Paid (\$3.6 billion) and Net Receipts (\$625 million)

Licensed Organizations

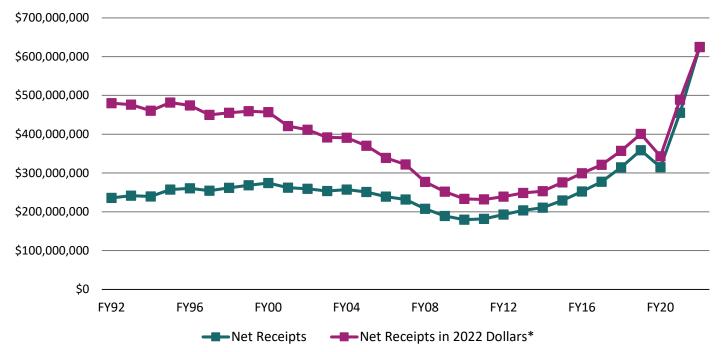
| Calculation o | f Net Receipts |
|----------------|-------------------|
| Gross receipts | \$4,251,597,233 |
| Prizes paid | - \$3,627,005,985 |
| Net receipts | \$624,591,248 |

Annual gross receipts increased 269% from FY13 to FY22, while annual net receipts increased just 206%. This was due to the average prize payout percentage increasing from 82.3% to 85.3% over the same ten-year period.

Average Prize Payout Percentage by Activity

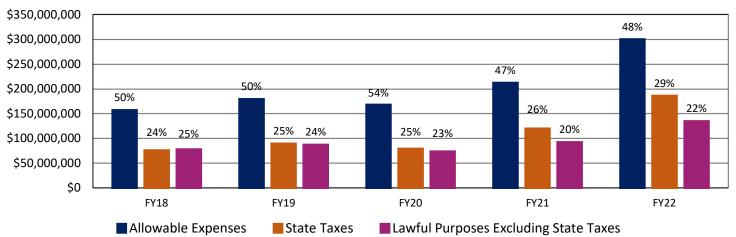


Inflation-Adjusted Annual Net Receipts – Historical

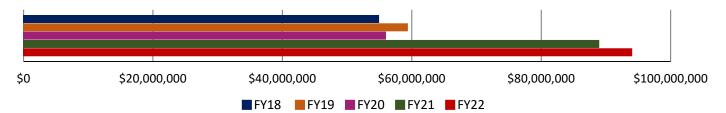


^{*} The U.S. Bureau of Labor Statistics CPI Inflation Calculator was used to determine the value of previous years' net receipts in 2022 dollars.

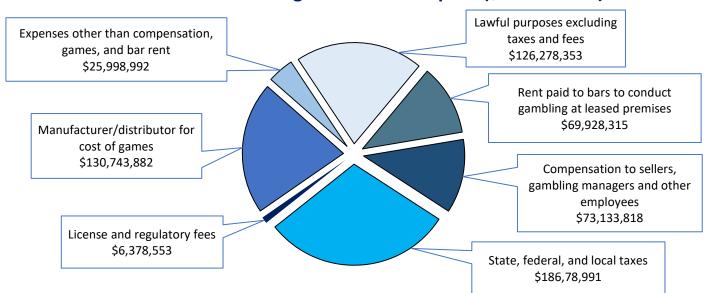
Expenditures by Category and Percentage of Net Receipts



Fiscal Year-End Profit Carryover (cummulative retained cash and prizes not yet awarded)



Where Lawful Gambling Dollars Were Spent (\$619 million)*

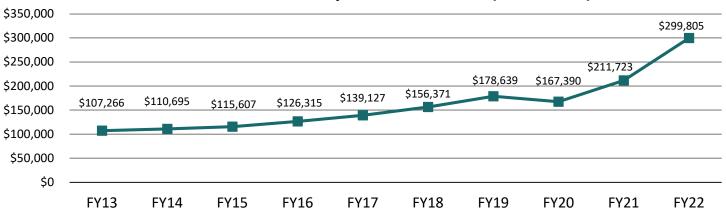


^{*} Excluding prizes, organizations spent \$619,170,904 in FY22. Approximately \$5.4 million of FY22 lawful gambling profits remained unspent at the end of the fiscal year.

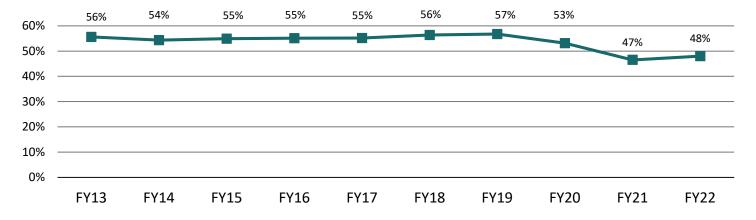
Allowable expenses are operating costs related to the conduct of gambling. Examples include product costs, rent paid to sites, wages, accounting fees, and supplies.

| \$299,805,007 | Allowable Expenses |
|----------------|--------------------|
| +\$319,365,897 | Lawful Purposes |
| \$619,170,904 | Total Expenditures |

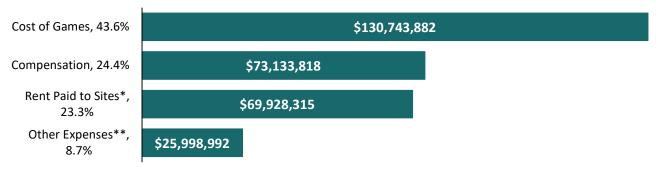
Total Allowable Expenses - 10 Years (in \$1,000s)



Allowable Expenses as a Percentage of Net Receipts - 10 Years



FY22 Allowable Expenses by Category



^{*} See page 10 for rent totals from FY18 - FY22.

^{**} Other expenses include accounting fees, office equipment and supplies, travel expenses, gambling manager's bond, and cash shortages.

Lawful Purpose Expenditures (\$319 million)

Licensed Organizations

Lawful gambling net profits (net receipts less allowable expenses) may be spent for the lawful purposes described below. The total expended in each category is based on amounts reported to the Board by licensed organizations each month.

Each organization's fiscal-year lawful purpose expenditures must equal or exceed 30% of that year's net receipts (20% for organizations that conduct gambling exclusively at locations where the primary business is the conduct of bingo).

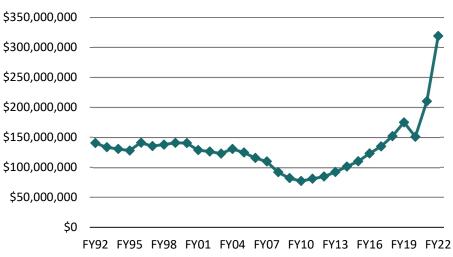
| Lawful Purpose | \$319,365,897 |
|-----------------------|---------------|
| Retained Earnings | \$5,420,344 |
| Allowable Expenses | \$299,805,007 |
| Net receipts | \$624,591,248 |

| State gambling taxes | \$180,200,296 |
|--|---------------|
| Contributions to/expenditures by 501(c)(3) or 501(c)(4) festival organizations | \$54,166,758 |
| Programs/projects by the United States, the State of Minnesota, or local units of government (excluding taxes) | \$23.942.323 |
| Youth activities | |
| Specific utility costs by licensed veterans and fraternal organizations | \$5,577,901 |
| Public or private nonprofit educational institutions and scholarships | \$7,506,519 |
| Lawful gambling license & regulatory fees | \$6,378,553 |
| Local and federal gambling taxes | \$6,508,695 |
| Relieving effects of poverty, homelessness, or disabilities | \$3,916,872 |
| Acquisition or improvement of qualifying capital assets or real property of organization-owned buildings | \$5,070,803 |
| Real estate taxes | |
| | |

| Recognition of military service and support of non-licensed veterans' clubs |
|--|
| Wildlife management projects, grooming and maintaining snowmobile and all-terrain vehicle trails approved by DNR, and monitoring surface water quality |
| maintaining snowmobile and all-terrain vehicle trails approved by DNR, and monitoring surface water quality |
| organization or parent organization (with Board approval) |
| food shelves for the disabled or persons age 62 and older |
| |
| |
| Community arts organizations or program sponsorships\$140,914 |
| Recognition of humanitarian service\$109,721 |
| Compulsive gambling programs\$1,000 |

| Lawful Purpose Program Expenditures, Taxes, and | | | | |
|---|------------------|--|--|--|
| Fees (in \$1,00 | 0 s) | | | |
| State taxes on | s on \$180,200 | | | |
| gambling receipts | \$180,200 | | | |
| Charitable | | | | |
| contributions and | \$126,277 | | | |
| other program | \$120,277 | | | |
| expenditures | | | | |
| Board license and | | | | |
| regulatory fees | \$6,379 sry fees | | | |
| Federal, local, and | | | | |
| unrelated business | \$6,509 | | | |
| income taxes | | | | |
| Total lawful purpose | ¢210.265 | | | |
| expenditures \$319,365 | | | | |





State Taxes on Gambling Receipts (\$180 million)

Licensed Organizations

State taxes on lawful gambling include the "net receipts tax" and the "combined net receipts tax". Under state statute, these taxes are categorized as "lawful purpose expenditures".

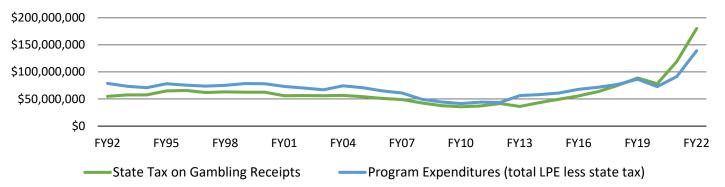
Net receipts tax is an 8.5% tax on the net receipts from paper bingo, raffles, and paddlewheels.

<u>Combined net receipts tax</u> is a progressive tax on the net receipts from electronic and paper pull-tabs, tipboards, electronic linked bingo, and interest. Each fiscal year, an organization's first \$87,500 of net receipts from these activities is taxed at 9%, the next \$35,000 is taxed at 18%, the next \$35,000 is taxed at 27%, and net receipts over \$157,000 are taxed at 36%.

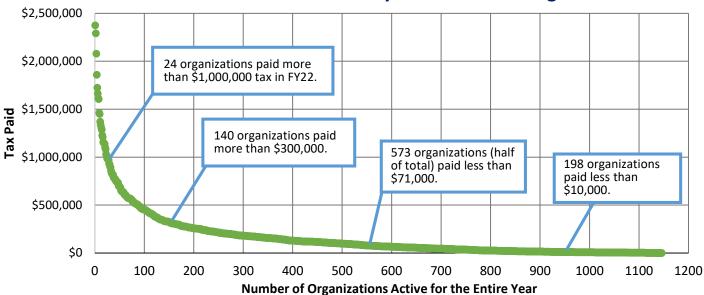
| FY21 and FY22 Totals by Tax Type | | | |
|----------------------------------|---------------|---------------|--|
| Тах Туре | FY21 | | |
| Net receipts tax | \$2,768,421 | \$1,601,000 | |
| Combined net receipts tax | \$177,431,875 | \$117,495,000 | |
| Total state gambling tax | \$180,200,296 | \$119,096,000 | |

| State Tax as % of Gross and Net Receipts | | | | | |
|--|---------------|------------------|----------------|--|--|
| FY | Tax Paid | % Gross Receipts | % Net Receipts | | |
| FY22 | \$180,200,296 | 4.2% | 28.9% | | |
| 2021 | \$119,096,000 | 3.9% | 26.2% | | |
| 2020 | \$78,303,000 | 3.8% | 24.9% | | |
| 2019 | \$88,777,000 | 3.8% | 24.8% | | |
| 2018 | \$75,178,000 | 3.7% | 23.8% | | |
| 2017 | \$63,632,000 | 3.7% | 22.9% | | |

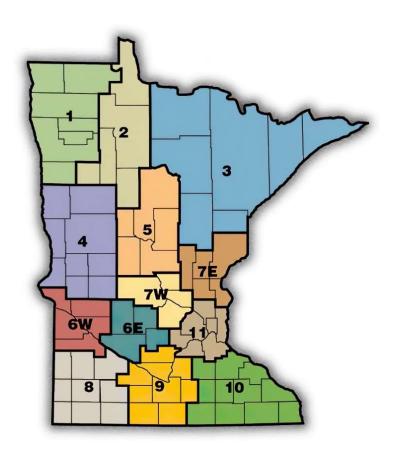
State Tax and Program Expenditures - Historical



Distribution of FY22 State Tax Paid by Each Licensed Organization

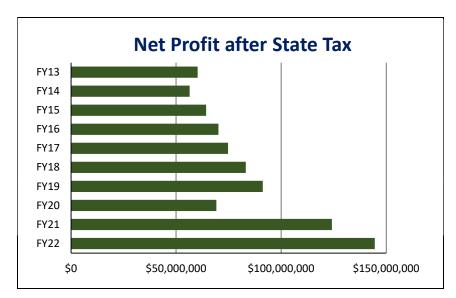


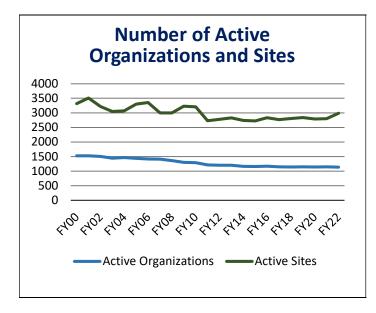
Average State Tax on Lawful Gambling Receipts and Percentage of Total State Tax Paid by Economic Development Region (EDR)

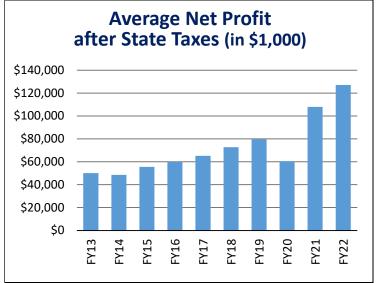


| Region ¹ | Tax | Average Tax Rate | % of Total Tax Paid |
|-------------------------------|--------------|------------------|---------------------|
| EDR 1 Northwest | \$2,523,032 | 19.1% | 1.4% |
| EDR 2 Headwaters | \$2,103,442 | 24.5% | 1.2% |
| EDR 3 Arrowhead | \$8,528,639 | 24.2% | 4.7% |
| EDR 4 West Central | \$9,295,637 | 20.6% | 5.2% |
| EDR 5 North Central | \$13,447,349 | 26.9% | 7.5% |
| EDR 6E Southwest Central | \$3,140,801 | 21.4% | 1.7% |
| EDR 6W Upper Minnesota Valley | \$1,008,760 | 18.6% | 0.6% |
| EDR 7E East Central | \$7,183,084 | 28.2% | 4.0% |
| EDR 7W Central | \$21,852,105 | 29.6% | 12.1% |
| EDR 8 Southwest | \$1,330,605 | 16.7% | 0.7% |
| EDR 9 South Central | \$10,913,962 | 25.7% | 6.1% |
| EDR 10 Southeast | \$17,699,493 | 26.1% | 9.8% |
| EDR 11 7 County Twin Cities | \$81,173,388 | 30.3% | 45.0% |

| FY22 Net Profit After State Taxes | | | |
|--------------------------------------|-----------------|--|--|
| Net receipts | \$624,591,248 | | |
| Allowable expenses | - \$299,805,007 | | |
| State tax | - \$180,200,296 | | |
| Net profit after state tax | \$144,585,945 | | |





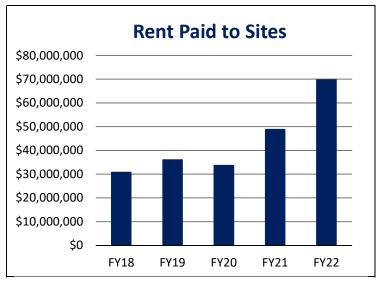


An organization that conducts lawful gambling at a site it owns may use lawful gambling proceeds to pay the property taxes for that site.

For sites that are not owned, an organization may lease space for the conduct of gambling. Nearly all rent is paid at the following rates:

- 10% of net receipts with a monthly cap of \$1,750 if the organization's employees conduct the gambling;
- 20% of net receipts less cash shortages for paper pulltabs if the site owner's employees conduct the gambling; and
- 15% for electronic pull-tabs and electronic linked bingo if the site owner's employees conduct the gambling.

Rent paid to site owners in 2022 totaled \$69.9 million, a 125.7% increase since 2018.



Top Ten Organizations by Gross Receipts (Total Sales)

| Organization (# of sites as of June 30, 2022) | Total Sales | Prizes | Net Receipts |
|---|--------------|--------------|--------------|
| Merrick Inc (22) | \$50,000,948 | \$42,147,939 | \$7,853,010 |
| White Bear Lake Area Hockey Assoc (7) | \$46,703,544 | \$39,976,811 | \$6,726,733 |
| Northwest Area Jaycees (16) | \$40,957,882 | \$35,656,955 | \$5,300,927 |
| Centennial Youth Hockey Assoc (8) | \$39,674,943 | \$35,006,821 | \$4,668,122 |
| Confidence Learning Center (34) | \$37,788,469 | \$31,844,926 | \$5,943,543 |
| St. Cloud Youth Hockey Association (6) | \$36,403,144 | \$31,541,526 | \$4,861,619 |
| Amvets Post 1 Mendota (15) | \$35,562,450 | \$31,012,044 | \$4,550,406 |
| Community Charities of Minnesota (29) | \$31,075,723 | \$26,584,716 | \$4,491,007 |
| Eagan Hockey Assoc (5) | \$30,964,051 | \$27,243,525 | \$3,720,526 |
| Irving Community Association (26) | \$29,857,820 | \$25,654,176 | \$4,203,644 |

Top Ten Organizations by Net Profit¹ Less Taxes and Fees²

| Organization | Amount | Organization ³ | % of Net Receipts |
|------------------------------------|-------------|---|----------------------|
| White Bear Lake Area Hockey Assoc | \$1,345,640 | Woodland Amateur Hockey Association | 88.0% |
| Blaine Youth Hockey Assoc | \$1,238,121 | Knights of Columbus Council 1575 Fairmo | nt 82.0% |
| Confidence Learning Center | \$1,043,765 | Eagles Aerie 3394 Fairmont | 81.3% |
| Burnsville Savage Lions Club | \$987,162 | A.B.A.T.E. of Minnesota | 80.9% |
| Centennial Youth Hockey Assoc | \$960,071 | New Market-Elko-Webster Lions Club | 80.6% |
| Rogers Youth Hockey Association | \$918,280 | American Legion Post 118 Wayzata | 78.5% |
| Eagan Hockey Assoc | \$904,065 | Heritage Community Center | 77.9% |
| Merrick Inc | \$895,281 | American Legion Post 391 Storden | 69.1% |
| Andover Huskies Youth Hockey Assoc | \$836,082 | American Legion Post 464 Brewster | 68.3% |
| Blaine Festival | \$835,546 | American Legion Post 317 Emmons | 68.2% |

¹ Total sales less prizes paid less allowable expenses.

² State, local, and federal taxes on gambling receipts plus state licensing and regulatory fees.

³ Organizations reporting FY22 gross receipts of \$50,000 or more.

Full Licensure not Required

Minnesota Statutes, Section 349.166, allows organizations to conduct some limited lawful gambling activities without obtaining an annual license from the Board or complying with certain regulations (such as having a licensed gambling manager or having two signatures on all gambling account checks). These non-licensed activities are classified as either "exemptions" or "exclusions".

State Tax on Net Receipts Waived

Exempt and excluded gambling activity is not subject to either the net receipts tax or the combined net receipts tax.

Exempt Lawful Gambling

| The Board may issue a nonprofit organization an | Activity | Gross Receipts | Profit |
|---|-------------------|----------------|--------------|
| "exempt permit" if it only | Raffles | \$48,580,385 | \$30,126,516 |
| conducts lawful gambling on five or fewer days in a | Bingo | \$2,375,609 | \$1,319,173 |
| calendar year (January 1- | Pull-Tabs | \$682,370 | \$193,695 |
| December 31) and does not award more than \$50,000 | Paddlewheel | \$191,680 | \$47,513 |
| in prizes for lawful | Tipboards | \$82,641 | \$39,525 |
| gambling during that ———calendar year. | Tax-Exempt Totals | \$51,912,685 | \$31,716,422 |

Excluded Lawful Gambling*

Excluded Raffles

A nonprofit organization may conduct a raffle without a license or permit if, for the calendar year, the total value of all prizes donated and purchased is less than \$1,500, OR if the organization is a 501(c)(3) and the total value of all prizes donated and purchased for one event does not exceed \$5,000.

Excluded Bingo

A nonprofit organization may obtain a permit to conduct excluded bingo if bingo is conducted at 4 or fewer events during the year or if bingo will be conducted 12 or fewer consecutive days in conjunction with a county fair, civic celebration, or the Minnesota State Fair. No fee is required to apply for this permit.

Senior Citizen Bingo

Bingo may be conducted in a nursing home or a senior citizen housing project or by a senior citizen organization if the prizes for a single game do not exceed \$10 and total prizes for the day do not exceed \$200. Only residents and their guests are allowed to play.

^{*} No financial reports are required for excluded lawful gambling.

Board Mission and Functions

The Gambling Control Board regulates the lawful (charitable) gambling industry to ensure the integrity of operations and provide for the lawful use of net profits. The Board performs many tasks to accomplish this mission including an in-depth licensing process, monitoring of licensees' gambling activities and expenditures, and providing education and technical assistance to our clientele regarding a wide range of licensing and compliance questions. Staff conducts compliance audits of organizations' operations, performs inspections of lawful gambling sites, investigates alleged misconduct, theft, and fraud, monitors daily electronic game activity, and tests each electronic and paper game made available for play in Minnesota.

Audits, Inspections, and Investigations

Regulation and guidance are provided to licensed organizations through compliance audits, inspections, and investigations. Organizations are notified of areas that are working well and areas that may require correction. Site inspections are routinely performed to determine if gambling is conducted in compliance with gambling statutes and rules. Board staff also conducts investigations into allegations of misconduct, theft, and fraud.

Education

Education is provided to organizations through the following opportunities:

- **Continuing Education.** Gambling managers are required to complete one continuing education class each calendar year. Continuing education courses were offered online in FY22. Classes are free and available to the public.
- **Gambling Manager Seminars**. A required multi-day online Gambling Manager Seminar is offered monthly for all prospective gambling managers and CEOs of newly licensed organizations. At the end of each seminar, gambling managers are required to pass a test to be eligible for licensure.
- **Mentoring**. The Board's mentoring program provides one-on-one training to organizations on how to properly manage their gambling operation and comply with all reporting requirements.

Monthly Financial Reports

Licensed organizations are required to file a financial report with the Board each month. The report includes information on the organization's receipts and expenses for each site where gambling was conducted, a listing of its lawful purpose expenditures, and a reconciliation of its profit carryover with its bank balance. These reports are used to monitor gambling activity, identify potential problems, and ensure transparency of operations for organization members and the public.

Website

The Board makes several publications available to the public on its website (www.mn.gov/gcb).

- **Gaming News**. The Board's quarterly newsletter provides information on compliance, licensing, and education issues. Gaming News also includes information on legislative and rule changes, continuing education classes, forms, and Board activities. In addition to being available on the website, gambling managers and CEOs are emailed a link to each new edition of *Gaming News* upon publication.
- Lawful Gambling Manual. The Lawful Gambling Manual is a reference guide for CEOs, gambling managers, and organizations. The manual is divided into indexed chapters that are easily referenced for:
 - licensing requirements;
 - o conducting paper and electronic pull-tabs, paper and electronic bingo, raffles, paddlewheels, and tipboards;
 - o establishing and maintaining adequate internal controls over the gambling operation;
 - how net receipts may be spent; and
 - o record-keeping and reporting procedures and requirements.
- Other Information. Agency annual reports, lists of licensees, staff contact information, links to statutes and rules, forms, crime alerts, bulletins, and many more publications are available on the Board's website.

Board Members

The Gambling Control Board is comprised of seven members. Five are appointed by the Governor. The Attorney General and Commissioner of Public Safety each appoint one of the remaining two members.

| Member | Appointed By: | Term |
|---|------------------|--------------|
| Geno Fragnito, Chair, Woodbury | Governor | 9/18 to 6/22 |
| James Nardone, Vice Chair, Grand Rapids | Governor | 6/21 to 6/24 |
| Norman Pint, Secretary, New Prague | Public Safety | 7/19 to 6/23 |
| Beth Pinkney, Woodbury | Governor | 9/18 to 6/22 |
| William English, Plymouth | Attorney General | 9/19 to 6/23 |
| Janet Lorenzo, Inver Grove Heights | Governor | 7/21 to 6/24 |
| Vacant | Governor | N/A |

Minnesota Gambling Control Board www.mn.gov/gcb 651-539-1900



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Minnesota Gambling Control Board 1711 County Road B West, Suite 300 South Roseville, MN 55113

Fergus Falls Regional Office:

Minnesota Gambling Control Board 1415 College Way Fergus Falls, MN 56537

Hibbing Regional Office:

Minnesota Gambling Control Board 522 East Howard Street, Suite 208 Hibbing, MN 55746

Mankato Regional Office (mailing address):

Minnesota Gambling Control Board 1819 Adams Street, #402 Mankato, MN 56001

This publication will be made available in alternative format (large print, braille) upon request.

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