



The Clinic@Home™ system is helping people just like you stay independent.



## Clinic@Home™

Clinic@Home™ is an innovative system of care that connects you with care support in your own home. It's a stress-free, easy-to-use system where you can manage your medications, appointments, care services, and more all from the comfort of your home.

### WHAT WE OFFER YOU



#### A 50" SONY SMART TV

You will receive a 50" internet-connected TV where you access your healthcare services, local stations, and free streaming content like Pluto, Tubi, Peacock, and more!



#### MEDICATION & APPOINTMENT REMINDERS

You will receive the right tools and support for your personalized care, such as an automated medication dispenser, contactless thermometer, pulse oximeter, and any other connected devices your doctor prescribes for you.



#### IN-HOME SUPPORT CARE TEAM

Using your existing care team or our dedicated practitioners, you will receive regular telemedicine visits with the help of a HealtheMed™ nurse consultant who will assist you in your home with your virtual practitioner visits at a date and time that's convenient for you.

# Clinic@Home™ is easy to use and the cost is fully covered by all Medicaid waivers.

*Our solution is already helping people just like you in over 27 Minnesota counties and growing!*



Ready to connect your home and health to achieve greater stability and independence?

Get started today by speaking with your waiver case manager.

Your installation process can begin within 3-5 business days once your referral is submitted.



HealtheMed™



(888) 562-1235



enrollment@healthemed.com



www.healthemed.com

## WHAT OTHERS ARE SAYING ABOUT CLINIC@HOME™

*I don't have a car. Leaving the house gives me anxiety, and now I don't have to worry about getting to appointments - I have my appointments right here.*

- MARIA  
CLINIC@HOME™ CLIENT

*The HealtheMed team is great. They always check in on me and are always willing to help if I need anything.*

- SOFIA  
CLINIC@HOME™ CLIENT

*Before, trying to go [to] the doctor and getting my medications was stressful for me. This system is wonderful, I'm trying to get it for my wife too.*

- DONALD  
CLINIC@HOME™ CLIENT

*Everything now is so economical and convenient for me. I don't have to run anywhere or go anywhere. I can talk to the doctor right over the tv.*

- LUCIANA  
CLINIC@HOME™ CLIENT

## ABOUT HEALTHEMED™



HealtheMed™ is a public benefit corporation dedicated to helping at-risk clients in the state of Minnesota. Its first-of-its kind Clinic@Home™ system of care helps Medicaid-waivered clients get better access to care and support in their own homes.



Champions of Homecare

March 1, 2024

Honorable Peter Fischer  
551 State Office Building  
St. Paul, Minnesota

Dear Chair Fischer:

I am writing to express support for House and Senate passage and enactment of HF4203/SF4268. Representative Pryor and Senator Kupec are the chief authors. This bipartisan bill includes co-authorship from: Reps. Baker, Norris, Perryman, Fischer, Reyer and Novotny, as well as Senators Maye Quade, Utke and Hoffman.

This bill offers an excellent opportunity for lead agencies to partner with technology providers, such as HealthMed, to demonstrate the value of expedited approval for qualifying assistive technology services. Among HealthMed's current clients receiving a fully integrated, person-centered Clinic@Home platform there have been demonstrated results including:

- **61% increase in medication adherence;**
- **20% reduction in missed provider appointments; and**
- **96% annual Case Manager renewal rate.**

We ask you to pass this proposal to work toward a cost-effective, timely, and equitable improvement in access to care for Minnesota's Medicaid population.

- The bill allows one or more lead agencies to engaged in informed choice partnership agreements with enrolled Medicaid providers for expedited access to existing waiver benefits for technology and telehealth systems for at least 500 high-risk people currently enrolled in a Medicaid waiver (older adults and people with disabilities);
- The 500 enrollees would decide if they want to receive the technology and telehealth services and be included in the risk-based demonstration if they fall into a high-risk patient category, such as: clinical acuity, chronic medical conditions, multiple emergency room visits in the prior year, behavioral or complex conditions, challenge with finding transportation, or inability to find appropriate primary care.
- The Commissioner of Human Services would approve one or more risk-based demonstration partnerships by October 1, 2024, for services beginning January 1, 2025, as well as engage in stakeholder input, and report back outcomes and results to the legislature.

The bill is intended to be a policy-only authorization for this demonstration; we are not asking for any change in Medicaid reimbursement, benefits or new provider types.

Thank you for your support of this initiative. We are happy to provide additional comment or information at your request.

Sincerely,

*David Hancox*

David Hancox, Chief Administrative Officer/(Interim)Chief Operating Officer

4 March 2024

Dear Chair Hoffman and Chair Fischer,

**We are writing to express our strong support for House and Senate passage and enactment of HF4203/SF4268 during the 2024 Session.** Representative Pryor and Senator Kupec are the chief authors and the bipartisan, bicameral bill includes co-authorship from: Reps. Baker, Norris, Perryman, Fischer, Reyer and Novotny, as well as Senators Maye Quade, Utke and Hoffman.

This bill offers an excellent opportunity for lead agencies to partner with technology providers, such as HealtheMed, to demonstrate the value of expedited approval for qualifying assistive technology services. Among HealtheMed's current clients receiving a fully-integrated, person-centered Clinic@Home platform there have been demonstrated results including:

- **61% increase in medication adherence**
- **20% reduction in missed provider appointments**
- **96% annual Case Manager renewal rate**

We hope you will consider passage of this proposal to work toward a cost-effective, timely, and equitable improvement in access to care for Minnesota's Medicaid population.

- The bill allows one or more lead agencies to engaged in informed choice partnership agreements with enrolled Medicaid providers for expedited access to existing waiver benefits for technology and telehealth systems for at least 500 high-risk people currently enrolled in a Medicaid waiver (older adults and people with disabilities);
- The 500 enrollees would decide if they want to receive the technology and telehealth services and be included in the risk-based demonstration if they fall into a high-risk patient category, such as: clinical acuity, chronic medical conditions, multiple emergency room visits in the prior year, behavioral or complex conditions, challenge with finding transportation, or inability to find appropriate primary care.
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The bill is intended to be a policy-only authorization for this demonstration; we are not asking for any change in Medicaid reimbursement, benefits or new provider types.

Thank you for your support of this initiative during the 2024 Session.

***Altair ACO, Interact Center, Global Health Alliance,  
Minnesota Social Services Association and Care Resource Connections***





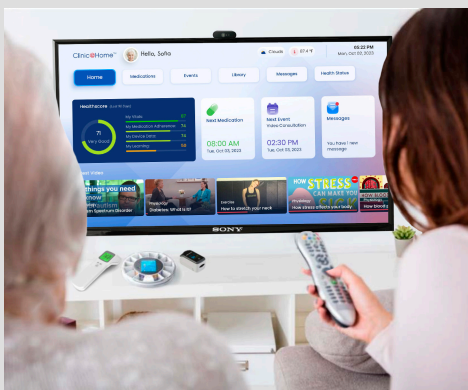
# MINNESOTANS ON A MEDICAID WAIVER FACE UNNECESSARY & LENGTHY WAITS FOR ASSISTIVE TECHNOLOGY SYSTEMS

HealthMed's Clinic@Home™ platform, an allowable Medicaid waiver benefit, operates from a smart TV and offers 24/7 access to telehealth support services and bluetooth-enabled remote monitoring devices.

## MINNESOTA FACES A CRISIS FOR THE QUALITY & COSTS OF CARE FOR PEOPLE WITH DISABILITIES AND OLDER ADULTS

The current model for Medicaid waiver spending is unsustainable, while many individuals continue to be underserved. This proposal authorizes a demonstration of expedited access to assistive technologies for ~500 people receiving waiver services with significant acuity or comorbidities, and measures the return on investment for Medicaid.

House Bill #HF4203 | Senate Bill #SF4268



## A PROVEN SOLUTION FOR PEOPLE WHO ARE UNDERSERVED

HealthMed is a public benefit corporation offering the Clinic@Home™ technology platform:

- A fully integrated smart TV with a suite of Bluetooth-enabled devices
- Designed to offer lower cost telemedicine access to primary care
- Maintains independence
- Achieves greater person-centered services in community settings



HealthMed serves over 300 people in 29 counties, but is looking to expand the number of at-risk communities supported through county case manager referrals of the Clinic@Home™ system.

## ANTICIPATED OUTCOMES & RESULTS OF CLINIC@HOME™ ACTIVATION



61% increase  
in medication  
adherence



20% reduction  
in missed  
appointments



100% physician  
visits within the  
first two quarters  
of activation



A Health & Social Determinants  
Algorithm provides real time  
health scores



96% Client  
Renewal Rate by  
Case Managers

PLEASE SUPPORT THIS IMPORTANT BILL TO PROTECT OUR MOST AT-RISK POPULATIONS.

LET'S  
TALK

Have questions about how this legislation helps your constituents? *Let's start a discussion!*



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info@healthemed.com



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