The Honorable Mohamud Noor Chairman Minnesota House Workforce and Business Development Finance and Policy Committee 379 State Office Building St. Paul, MN 55155

Dear Chairman Noor, Vice-Chair Xiong, and members of the House Workforce and Business Development Finance and Policy Committee,

We, the undersigned businesses in Clay County, Minnesota, respectfully urge you to support House File 4198 authored by Representative Paul Marquart, a workforce aid bill that brings our high schools, two and four-year colleges, businesses, non-profits, and elected local officials together in creating and implementing one unified strategy and plan to address our critical workforce needs. This much-needed funding will prepare learners for high-skill jobs of the future and address the state's workforce shortage.

As business leaders, we can attest to workforce challenges being one of the top hindrances to our region's growth and prosperity. According to a 2021 Minnesota Department of Employment and Economic Development Study, job openings during the second quarter of last year reached a record high of 205,714 job vacancies (8% vacancy rate), 41.9% of vacancies were located in Greater Minnesota. Through the collaboration of public and private dollars, Community Career Workforce Academies are long-term and sustainable workforce solutions that foster robust learning environments, promote career exploration, produce choice-ready graduates, and establish a pipeline of qualified workers for our local economies. Counties that employ this creative solution will expose their students to a rigorous 21st-century education that provides an opportunity to earn a postsecondary credential or degree, fast-tracking them into high-wage, high-demand jobs or continued education.

The state of Minnesota must continue to invest in creative workforce solutions in order to overcome these widespread workforce challenges. The Moorhead Career Workforce Academy in Clay County is an extraordinary example of an innovative Community Career Workforce Academy that exists in the state of Minnesota. With the financial support outlined in this bill, new and existing academies can expand access to new and current Minnesota residents to ensure a strong pipeline of future talent and immediate development of the current underskilled workforce.

Thank you for your service to the great state of Minnesota, and your attention to this crucial workforce issue. Accordingly, we respectfully urge you to vote YES on HF 4198.

Sincerely,

Fargo Moorhead West Fargo Chamber of Commerce

Shannon Full, President and CEO

**American Crystal Sugar** 

Tom Astrup, President and CEO

**ASN Constructors** 

Greg Yavicoli, Construction Manager

**Blue Cross Blue Shield of North Dakota** 

Pam Gulleson, VP of Public Affairs &

Government Relations

**ByteSpeed** 

Anna Hanson, Sale Director

City of Moorhead

Dan Mahli, City Manager

**Clay County Commissioner** 

Jenna Kahly, District 1

**Clay County Commissioner** 

Frank Gross, District 2

**Clay County Commissioner** 

Jenny Mongeau, District 3

**Clay County Commissioner** 

Kevin Campbell, District 4

**Clay County Commissioner** 

David Ebinger, District 5

Concordia College

William Craft, President

**Construction Engineers** 

James Hand, Business Development

**D-S Beverages** 

Doug Restemayer, President

**Downtown Moorhead Inc.** 

Derrick LaPoint, President and CEO

**Eventide Senior Living Communities** 

Jon Riewer, President and CEO

First International Bank and Trust

S. Peter Stenehjem, President

**Home Builders Association of Fargo** 

Moorhead

Bryce Johnson, CEO

Hornbacher's

Matt Leiseth, President

Matt's Automotive

Matt Lachowitzer. Owner and Founder

**Minnesota State Community and Technical** 

College

Dr. Carrie Brimhall, President

**Moore Holding Company** 

Shane N. Waslaski, CEO

**Moorhead Business Association** 

Sheri Larson, Executive Director

**Moorhead Legacy Education Foundation** 

Janelle Leiseth, Board Member

**Red River Valley Alliance** 

Esther Madrigal Diez, CEO

**SCHEELS** 

Steve D. Scheels, President