

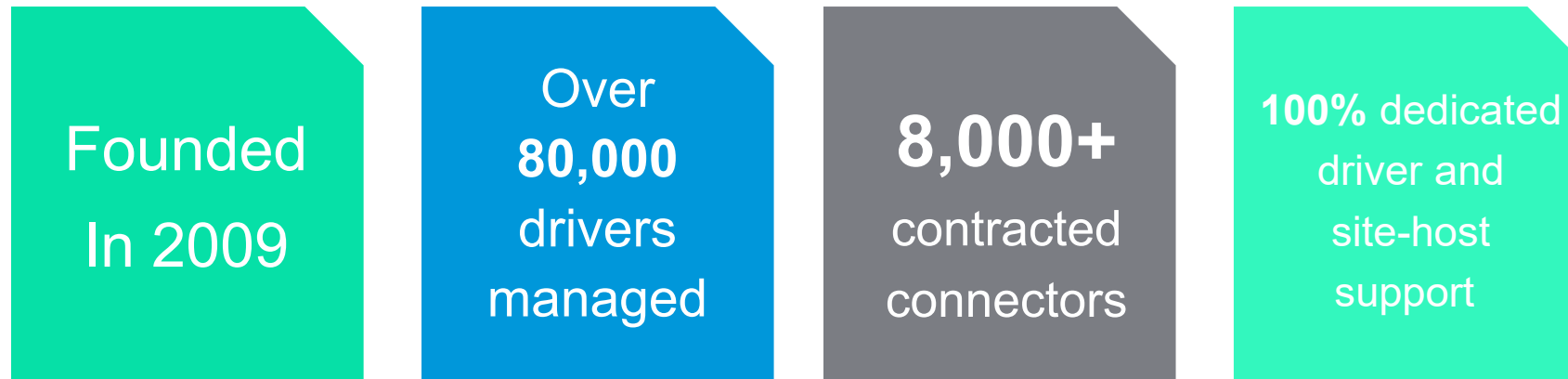
evconnect

The Fastest Growing EV Charging Software Platform

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The leading end-to-end modern EV management platform in the world



Trusted by leading companies and institutions

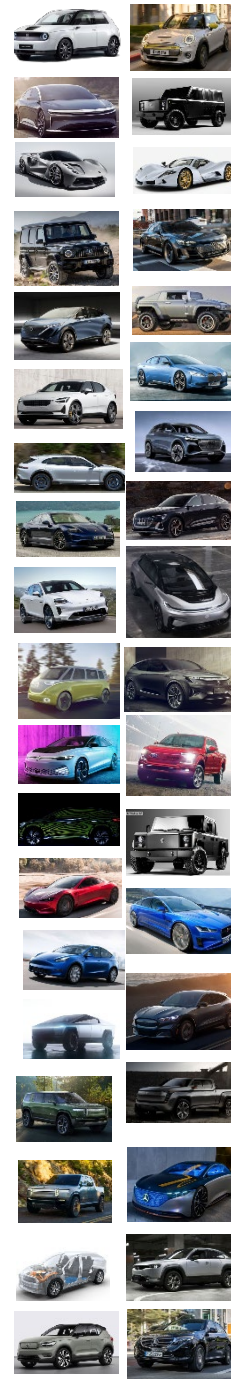
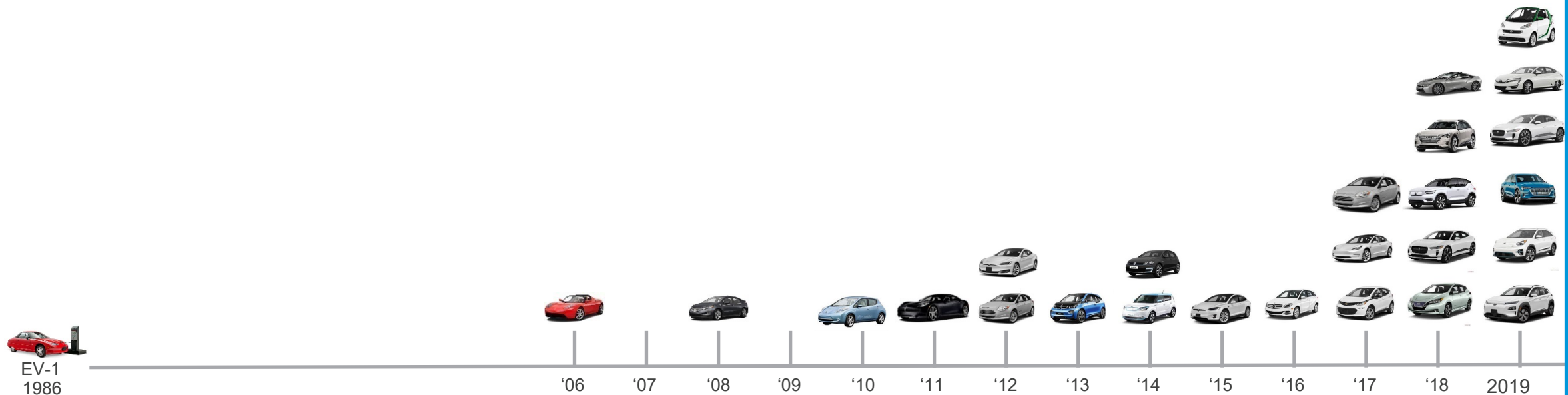


Electric Vehicle Adoption is Accelerating

Minnesota currently has ~18,000 registered EVs

31 million EVs on the road by 2030.*

100% of GM vehicles will be electric by 2035.

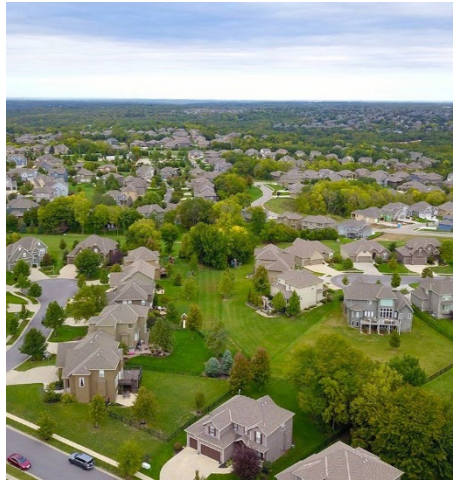


Next 2 Years

*Deloitte [Electric Vehicles: Setting a course for 2030](#)

**GM: [GM to go all-electric by 2035, phase out gas and diesel engines](#)

Billions Will Be Invested and EV Charging Infrastructure Will Be A Requirement



New York State to Accelerate +50k Charging Connectors with >\$0.7 Billion in New Investment



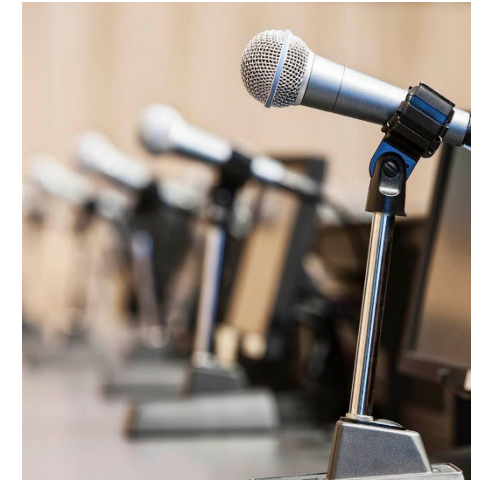
U.S. Utilities Have Been Approved for >\$1.75 Billion (>100k Charging Connectors)



State of California to require all EVs by 2035



Jurisdiction requirements in cities. Ex: 20% of all parking spots to be for EVs



Biden Energy Plan Calls for 500k Charging Connectors & Transitioning Federal Fleet

Public/Workplace Charging is Critical to reduce consumer barriers for EV Adoption

Consumer priorities for EV adoption, 2018 and 2020

Greater concerns are shown in orange.

Lack of vehicle charging infrastructure is a key consumer barrier to EV adoption

Access to Public Charging and Workplace charging is a key driver to encourage purchase of EV vehicles

2020 Global Auto Consumer Study												
	FRANCE		GERMANY		ITALY		UK		CHINA		US	
In your opinion, what is the greatest concern regarding all battery-powered electric vehicles?	2018	2020	2018	2020	2018	2020	2018	2020	2018	2020	2018	2020
Driving range	31%	28%	35%	33%	4%	27%	26%	22%	25%	22%	24%	25%
Cost/price premium	32%	22%	22%	15%	19%	13%	24%	16%	9%	12%	26%	18%
Time required to charge	11%	15%	11%	14%	18%	16%	13%	16%	12%	15%	10%	14%
Lack of electric vehicle charging infrastructure	16%	22%	20%	25%	44%	32%	22%	33%	18%	20%	22%	29%
Safety concerns with battery technology	4%	11%	5%	10%	7%	10%	6%	12%	22%	31%	8%	13%
Others	6%	2%	7%	3%	8%	2%	9%	1%	14%	0%	10%	1%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Sample size	1,083	1,266	1,287	3,002	1,048	1,274	965	1,264	1,606	3,019	1,513	3,006

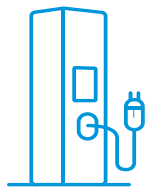
Source: Deloitte Global Auto Consumer Study¹⁸

Deloitte Insights | deloitte.com

Leading EV Charging Software Platform

EV Connect simplifies the set-up, management, and optimization of charging for charging hosts, network operators, and fleet managers. We guide companies of all sizes in managing networks of charge stations and deliver a seamless EV charging experience that empowers drivers

evconnect



Hardware neutral and open-standards based maximize customer choice



Software platform that can also serve as transaction manager



Advanced EV data management and analytics capabilities



Private-label available with configurable platform



Trusted EV driver app offers reliable network with interoperability