



Potential Impact of the Elimination of Tax-Exemption

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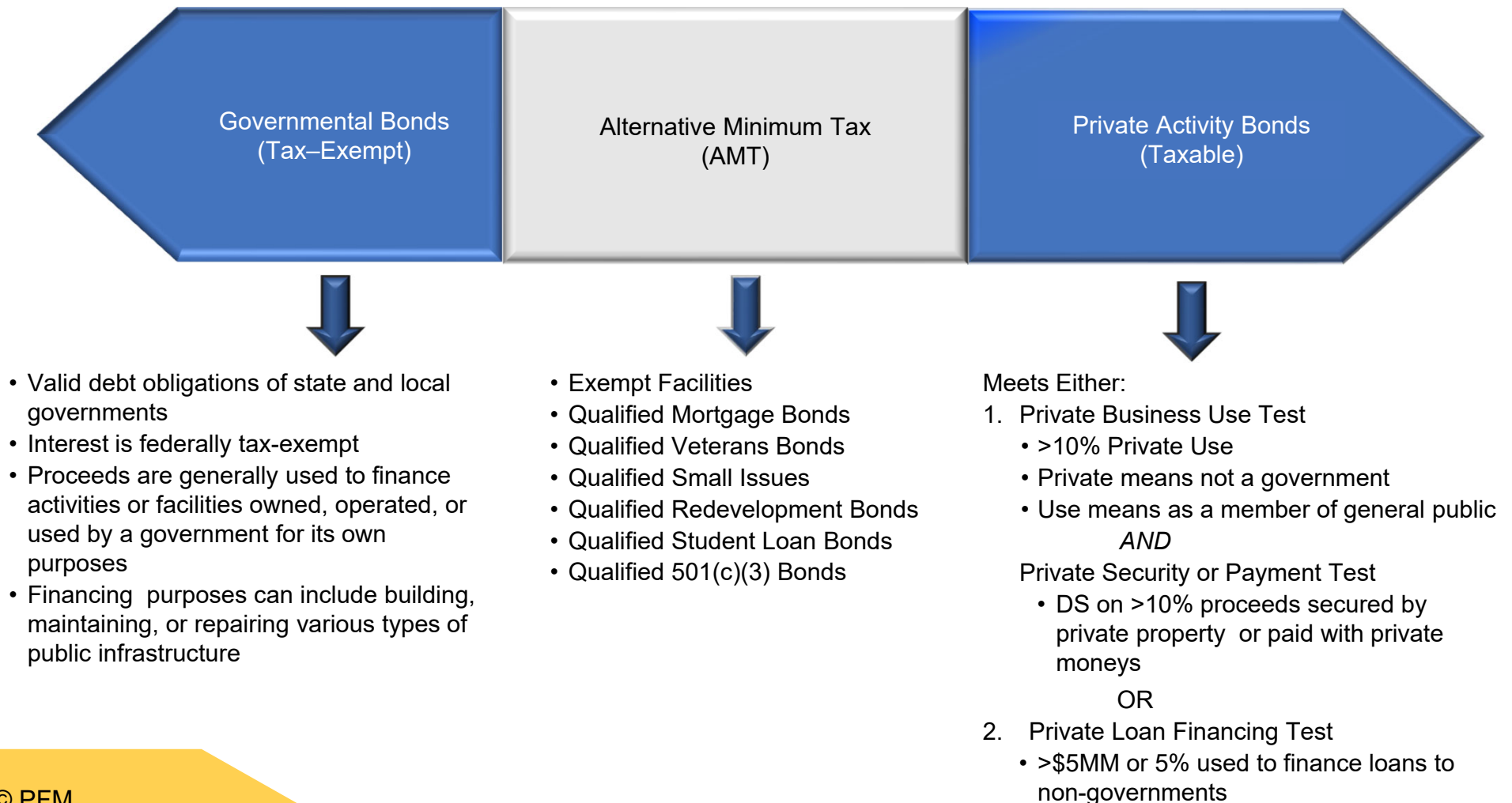
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Overview of Municipal Tax-Exemption for Bonds

- ◆ Municipal tax-exemption is a subsidy provided by the federal government to state and local governments to finance public infrastructure.

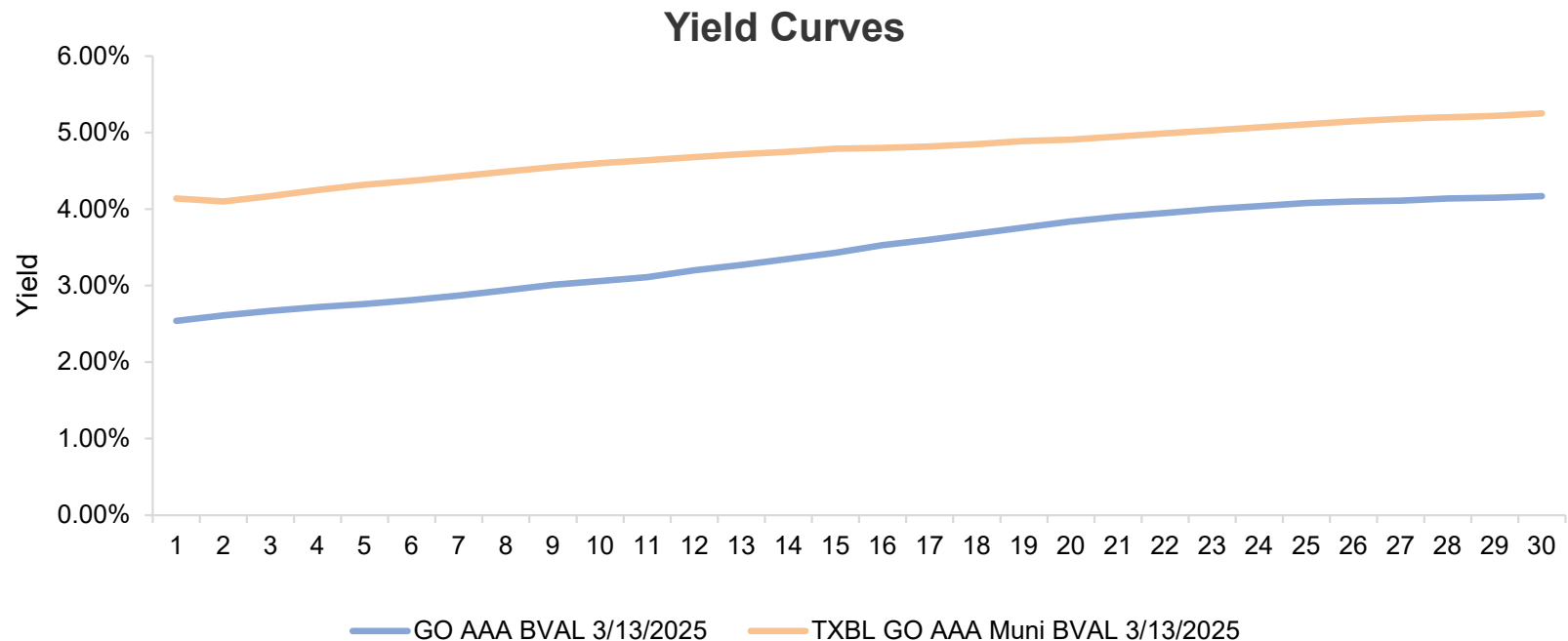
Tax Status of Municipal Issues





Why is Tax-Exemption Considered a Subsidy to Municipal Entities?

- Investors want to receive a certain rate of return. If investors have to pay taxes on their returns, they will pass the cost of any tax payments through to the borrower.
- Theoretical tax-exempt rate: $(1 - \text{Highest Marginal Tax Rate}) \times \text{Taxable Rate} \approx 80\% \text{ of Taxable Rate}$
- Actual tax-exempt ratios vary over time with current tax-exempt rates being 60-80% of allocable taxable rates (lower by approximately 1.00%-1.60% for triple-A rated securities)



Source: Bloomberg



Examples from Actual Issuances

- Two examples using actual sale results for issuers who sold tax-exempt and taxable series of bonds on the same day with the same structure:
 - Issuer A – triple-A rated state sold bonds competitively in August 2023 with a 20-year term (tax-exempt true interest rate of 3.680% and taxable true interest rate of 4.992%)
 - Issuer B – triple-A rated city sold bonds competitively in March 2024 with a 20-year term (tax-exempt true interest rate of 3.449% and taxable true interest rate of 4.856%)

Per \$1 Million of Project Costs	Issuer A		Issuer B	
	Par Amount	Debt Service	Par Amount	Debt Service
Tax-Exempt	\$905,360	\$1,365,702	\$935,311	\$1,362,525
Taxable	\$1,005,130	\$1,510,790	\$999,092	\$1,526,138
Difference	\$99,770	\$145,087	\$63,781	\$163,613
% Increase to Project	10%	15%	6%	16%

Sources: EMMA and internal records



What Does This Mean?

- In addition to tax treatment, bond yields are impacted by a variety of factors including security, credit rating and liquidity translating to potentially greater impacts for smaller communities:
 - 4.00% tax-exempt rate \approx 5.00% taxable rate
 - 4.50% tax-exempt rate \approx 5.625% taxable rate
- Additional costs will vary depending upon the interest rate environment
- The additional taxes paid by the investor will be passed through to the issuer and ultimately constituents
- Bottom line: Borrowing for public infrastructure will be more expensive increasing the costs of projects and/or decreasing the number of projects which can be done



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