

**Twin Cities Jazz Festival
2024 Budget**

Income

4000 Grants	\$	139,000
4100 Donations		93,000
4200 Sponsorships		210,000
4300 Beer and Wine Sales		10,000
4600 Ticket Sales		19,500
Sales of Product Income		5,500
In Kind Income		3,000
Vendor		2,500
Uncategorized Income		5,000
Total Income	\$	<u>487,500</u>

Expenses

5050 Artwork and Graphic Design	\$	6,500
5250 Grant Writing		3,000
5300 Insurance		7,000
5325 Health Insurance		5,700
5350 Licenses and Permits		500
5375 Meals & Entertainment		3,000
5400 Membership		500
5450 Musician Fee (Other)		34,000
5460 Musician Fees (Headliners)		55,000
5600 Programs/Printing/Signage/TShirts		5,500
5650 Production Costs (Stages/Fees/Permits)		110,670
5700 Professional Fees (JRI)		54,500
5750 Marketing Communications		16,500
5860 Office Rent		5,700
5900 Salaries - Executive Director		80,000
5905 ADP Payroll Processing		1,400
5910 Salaries - Admin Support		18,000
5930 Salaries - Production Director		6,650
5940 Salaries - Volunteer Director		1,200
5945 Salaries - Staff Support		7,000
5950 Security		20,000
5970 DataBase Support		6,500
5980 Web Development		7,500
5985 Fundraising Costs		1,500
5990 Office/General Administrative Expenses		1,500
6100 VIP		1,000
Beer and Wine		5,000
Tax Preperation		1,700
Taxes FICA 3		3,000
In Kind Expense		3,000
Uncategorized Expense		3,750
Total Expenses	\$	<u>476,770</u>
Net Income	\$	<u><u>10,730</u></u>