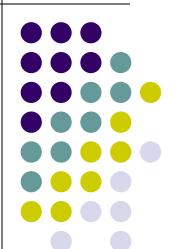
The Business Case for Investing in Youth Experiencing Homelessness

Steven Foldes, Ph.D.

Principal, Foldes Consulting LLC Adjunct Associate Professor, Epidemiology and Community Health, University of Minnesota



March 24, 2021

Support from Otto Bremer Foundation, Hearst Foundations, Blue Cross and Blue Shield of Minnesota Foundation

White House Council for Community Solutions



The Economic Value of Opportunity Youth

Clive R. Belfield

Queens College, City University of New York

Henry M. Levin

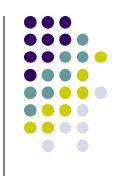
William Heard Kilpatrick Professor of Economics and Education

Teachers College, Columbia University

Rachel Rosen

Teachers College, Columbia University

Opportunity Youth



- 6.74 million opportunity youth in 2011
 - 17 percent of all youth ages 16 to 64

- \$1.56 trillion—aggregate taxpayer burden for each cohort from age 16 to 64
 - 2011 dollars, discounted at 3.5 percent per year







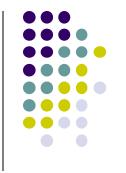








Foldes Consulting LLC



Ground Zero

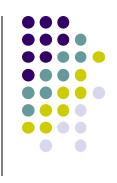
Racial disparities
Achievement gap
Poverty and income inequality
Social determinants of health
Public safety

Small group—Big impact

Annual excess taxpayer costs of YouthLink 2011 cohort, per person and as a cohort.

	Excess Taxpayer Costs	
	Cohort of 1,451 Youth	Per Person
Lost tax payments		
Crime: public expenditures		
Health: public expenditures		
Welfare: support programs		
Welfare: transfer payments		
Education: public costs		
Housing: public support		
Total (2011 Dollars)		
Total (2021 Dollars)		





Total cost of transfer payments to YouthLink cohort members during 2011.

Program	Number of recipients	Total cost in 2011	Cost per cohort member
General Assistance	352	\$693,123	\$478
SNAP	1,056	\$1,374,285	\$747
MFIP	373	\$4,278,352	\$2,949
Total (2011 Dollars)		\$6,345,760	\$4,374

Source: Hennepin County.

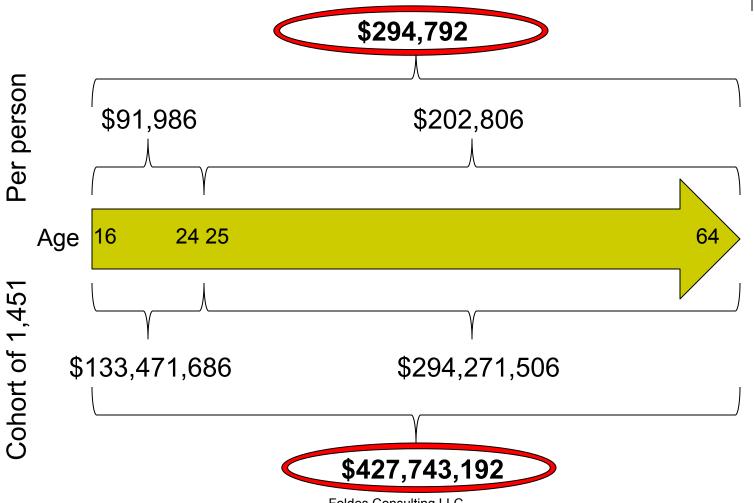
Annual excess taxpayer costs of YouthLink 2011 cohort, per person and as a cohort.

	Excess Taxpayer Costs	
	Cohort of 1,451 Youth	Per Person
Lost tax payments	\$1,762,920	\$1,215
Crime: public expenditures	\$11,725,212	\$8,081
Health: public expenditures	\$1,151,786	\$794
Welfare: support programs	\$623,930	\$430
Welfare: transfer payments	\$6,345,760	\$4,374
Education: public costs	(\$330,791)	(\$233)
Housing: public support	\$3,615,793	\$2,491
Total (2011 Dollars)	\$24,894,610	\$17,152
Total (2021 Dollars)	\$29,732,290	\$20,373





Present value of the estimated lifetime taxpayer burden of the 2011 YouthLink cohort. (2021 Dollars)



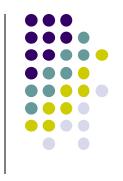




Expenditures for basic needs, housing and transformative services, 2011.

	Basic needs	Housing	Transformative
Healthcare			
Welfare			
Shelter and housing			
Foster care			
Education			
YouthLink services			
Hennepin County administration			
Total			

Intervention Expenditures



- Basic Needs: Meet day-to-day needs
 - Welfare, physical health services, temporary shelter, YouthLink drop-in services
- Housing: Establish housing stability
 - Supportive housing, youth shelters, Emergency Assistance, YouthLink staffing of supportive housing
- Transformative: Help youth change their lives
 - Education, jobs skills training, YouthLink case management, MH/CD services



Expenditures for basic needs, housing and transformative services, 2011.

	Basic needs	Housing	Transformative
Healthcare	\$2,641,428		\$1,796,873
Welfare	\$6,345,760		\$623,930
Shelter and housing	\$225,529	\$1,697,380	\$454,141
Foster care	\$21,736	\$169,663	\$137,322
Education			\$697,242
YouthLink services	\$1,080,368	\$1,726,519	\$723,711
Hennepin County administration	\$206,173	\$19,566	\$40,573
Total (2011 Dollars)	\$10,520,994	\$3,613,128	\$4,473,792
Total (2021 Dollars)	\$12,496,900	\$4,291,692	\$5,313,993



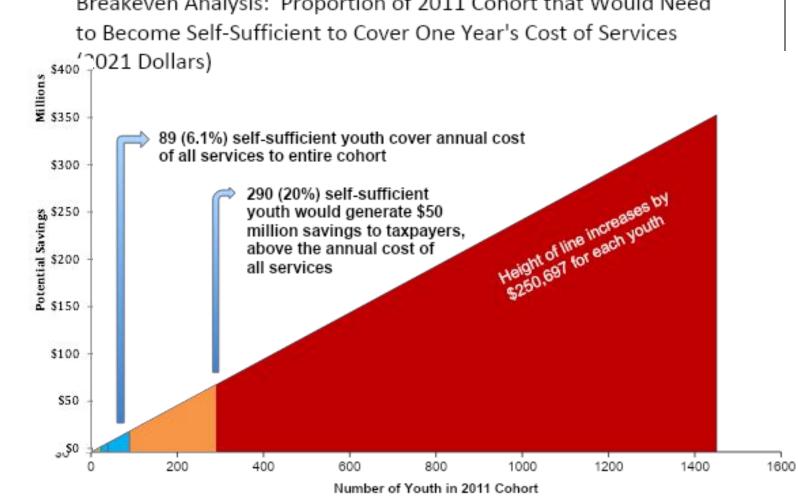
Break-even Analysis



- Knowing
 - the long-term taxpayer burden of the cohort
 - what we spent on interventions in 2011
- How many youth would need to become financially self-sufficient to offset the annual cost of all interventions for the entire cohort?

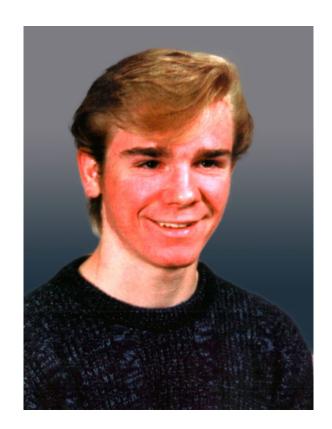


Breakeven Analysis: Proportion of 2011 Cohort that Would Need to Become Self-Sufficient to Cover One Year's Cost of Services



Can We Reach Break-even?







Jamie Nabozny, then and now



- Of 361 youth who engaged in case management services in 2015, 68% obtained or maintained a positive income opportunity.
- Of 169 youth in YouthLink-based housing in 2015:
 - 91% implemented plans to address a financial, employment and/or educational goal
 - 90% were employed at some point
 - 82% expanded their social network.
- Of 70 youth who exited YouthLink-based housing in 2015:
 - 80% left with an increased income level
 - 90% moved into safe and affordable housing.



Foldes Consulting LLC





- Reduce
 - School achievement gap
 - Racial disparities
 - Poverty
- Improve
 - Public safety
 - Social determinants of health
- Provide workers to address the impending labor shortage
- Improve the lives of many young people



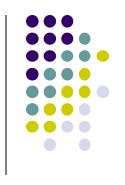
Two Complexities



- Prevention is hard to quantify
 - Cost is immediate and substantial
 - Savings accrue over time and are less visible

- Spending on youth homelessness is diffuse
 - Expenditures occur in many different agencies and levels of government
 - Savings will be diffused

Thank You



- Thanks to my co-author, Andrea Lubov, Ph.D.
- Full report, presentation, infographic, whiteboard video available at:

youthlinkmn.org/the-cost-of-homelessness/

Further information:

Steven Foldes, Ph.D.

Foldesconsulting.com

Steven.foldes@foldesconsulting.com